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 assimilation
 terms fixed**

**First regional
 pharmacist
 appointed**

**Pregnancy
 testing in
 Ireland**

**Grand Prix
 success for
 Yardley**

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CHEMIST & DRUGGIST

112th year of publication Vol. 196 No. 4770

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Editor Arthur Wright, MPS, DBA
 Deputy Editor R. E. Salmon, MPS
 Markets Editor W. S. Bowman, MPS,
 MIPharmM
 News Editor Stephen Hatcher
 Technical Editor
 P. J. Merry, BSc, MPS
 Information Services I. H. Cotgrove
 Price List D. J. Davis
 Advertisement Manager James Lear
 Advertisement Executives
 J. Foster-Firth, MPS
 D. P. Peevers
 Classified Advertisements John Thelwell
 Production K. Harman

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Midlands office
 240-244 Stratford Road,
 Shirley, Solihull, Warwicks
 021-744 4427

Scottish office
 74 Drymen Road,
 Bearsden, Glasgow
 041-942 2315

North East office
 Permanent House,
 The Headrow, Leeds LS1 8DF
 Leeds 22841

North West office
 491 Chester Road,
 Old Trafford, Manchester M16 9HF
 061-872 5151

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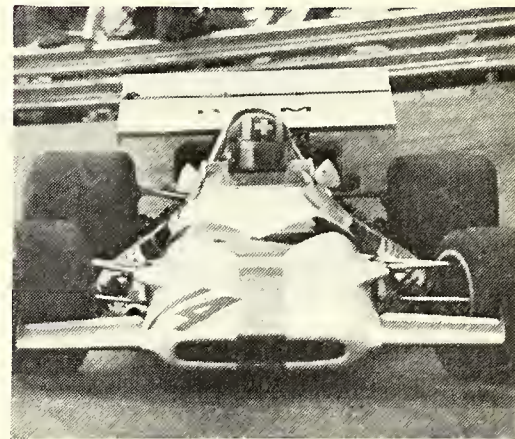
A Benn Group Journal

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Yardley have found their entry to the motor racing scene a great success (see p 160)

Noel Hall hospital assimilation terms are finalised

Assimilation terms for the transfer of present hospital pharmacy grades to the new grades under the Noel Hall structure were agreed last week by the Whitley Council.

Salaries for locum and part-time pharmacists were also settled and it was decided that a review of the responsibilities of the new gradings would take place within two years.

The revised salaries for existing grades are: pharmacist £1,431-1,797, senior £1,563-1,944, chief 1 £1,629-2,085, chief 2 £1,779-2,250, chief 3 £1,929-2,562, chief 4 £2,013-2,781, chief 5 £2,217-3,090, pre-registration students £1,105.

The Noel Hall grades are: pharmacist £1,450-1,850, staff pharmacist £2,000-2,850, principal pharmacist £2,750-3,300, area pharmacist £3,500-4,000, regional pharmacist £4,250-4,850, pre-registration students £1,105.

The proposed assimilation formula involves taking the revised salary in the old scale, adding any group, higher qualification or teaching hospital allowances and assimilating "to the point of exact amount in the appropriate Noel Hall scale" (ie, to the minimum point if the assimilation formula gives a salary below the new minimum or to the increment above the figure obtained from the formula if above the minimum).

The appropriate scale for each transition will be determined to the Noel Hall document.

The new part-time rates are £3.67 per session; £4.40 when in sole charge and locum rates are £33.75-43.66 per week.

A new claim for all scales will be submitted on March 1, 1972.

Halt to smallpox vaccinations

Routine smallpox vaccination for children is to be stopped. Having recently accepted expert advice on the subject the Secretary of State for the Social Services no longer recommends it as a routine procedure.

Serious complications from vaccination, in childhood, now outweigh smallpox risks in Britain.

At present under 40 per cent of children are vaccinated against the disease, usually in their second year.

First regional pharmacist appointed

The first appointment of a Regional Pharmacist, as laid down in the Noel Hall report, has been made for the new Birmingham region.

Mr Graham Calder, at present group chief pharmacist at the Aberdeen Royal Infirmary, will take up the post on November 1.

The selection board making the appointment included Professors A. H. Beckett, M. Brown and O. L. Wade, Dr T. D. Whittet, Dr S. R. F. Whittaker, Dr Ben Wood and Dr Christie Gordon.

Mr Calder is at present having a holiday in America before he goes on to the Washington FIP Congress.

Medicines : First Appointed Day

The Health Ministers have issued The Medicines (First Appointed Day) Order 1971 (SI, 1971, No. 1153, H.M. Stationery Office, price 3p). It confirms September 1 as the day from which the licensing restrictions contained in section 7 and 8 of the Medicines Act 1968, shall apply to the manufacture, wholesaling and marketing of medicinal products.

The same date applies in respect of the licensing restrictions imposed by sections 31, 32, 34 and 40. These relate to clinical trials, medicinal tests on animals and to medicated animal feeding stuffs.

The Order fixes the same date on which the provisions in the Act relating to advertisements and representations directed to practitioners — section 96 — came into operation. This section refers to the provision of data sheets to practitioners.

However, in all cases there are over-riding transitional provisions exempting products already on the market and businesses carried on in the U.K. during the period of twelve months prior to September 1.



Cannon Rubber Manufacturers Ltd last week received the insignia of The Queen's Award to Industry for export achievement from Sir Gerald Templer, Lord Lieutenant for Greater London. After the ceremony, he toured the Cannon factory and is seen here (centre) with Mr David Atkin (right), chairman and managing director of Cannon, and Mr S. Benjamin

No word yet on VAT allowance

Mr Terence Higgins, Minister of State at the Treasury, declined to tell the Commons last week whether his Department was likely to allow relief on stock held by retailers, and on which purchase tax had been paid, at the time of the change-over to value added tax.

Replying to a written question from Mr Kenneth Baker, Mr Higgins stated that the Chancellor of the Exchequer "has received a number of representations on this subject, all of which are being carefully considered. This is a difficult issue and (the Chancellor) is not yet ready to announce a decision."

Backing for a planned service

The Executive Councils Association (England) have come out strongly in favour of some form of planning for pharmaceutical services after examining the observations of more than 50 Executive Councils throughout the country.

In a memorandum to the Working Party on NHS Pharmaceutical Services the Association say that planning, which is "essential," could be achieved on a similar basis to that used for planning general medical services . . . "indeed the services must be complementary."

The Working Party, set up by the Central NHS (Chemist Contractors) Committee to consider the involvement of pharmacists in general practice in the

National Health Service, are told that local planning should be a matter for the Executive Council in consultation with the local Pharmaceutical Committee who would together form a practices committee to examine applications from registered pharmacists.

Adequate planning, says the Association, must be reinforced with financial incentives "which, where necessary, could take the form of inducement payments or financial subsidies of some kind."

An abridged report of the memorandum of evidence which appears in the August issue of *The Executive Council* also states that the general consensus of opinion was that the method of collecting prescription charges was the most onerous task pharmacists had to face at present because they were often asked to assist in making the claims for the patient.

World federation meets in London

The first general assembly of the World Federation of Proprietary Medicine Manufacturers will be held in London from November 28 to December 1. It will be held at the Royal Lancaster Hotel concurrently with the sixth annual meeting of the European Proprietary Association.

It will include presentations dealing with the need and justification for home medication, its proper function and the responsibilities of the proprietary medicine industry in catering for public needs.

Glasgow Conference highlights

Details of the 1971 Conference programme, which takes place in Glasgow, September 12-17, have just been released by the Pharmaceutical Society.

There are 29 full science papers and 64 communications planned for the concentrated scientific programme. The first science session will be on the afternoon of September 13.

Prior to that there will be opening addresses given by Mr W. M. Darling, President of the Society, and Sir Ronald Johnson, KCB, secretary of the Scottish Home and Health Department.

Professional sessions will deal with "Hospital pharmacists and the industry" (speakers, Mr A. Roxburgh and Mr K. A. Lees) and "Health centres and group medical practices and their effect on pharmacy" (speaker, Mr J. C. Bloomfield).

Lord Ritchie-Calder, CBE, MA, will deliver the conference lecture on "Prescription for posterity" in the City Hall.

There will be discussion forums on current concepts in rheumatic therapy and on angina therapy, led by expert speakers, and a symposium on "The practical significance of drug interactions" (speakers, Mr I. H. Stockley and Mr C. R. Hitchins).

In addition there will be the usual evening functions, several excursions and a light-hearted talk on foodstuffs will be given by Professor John Hawthorn of Strathclyde University, Britain's first professor of food sciences.

GP's dispensing: Border upsurge

There has been a rapid increase in the number of dispensing doctors in the Border region of Scotland.

There are now five resident dispensing doctors in the area controlled by the Roxburgh, Berwick and Selkirk Executive Council and three in adjoining areas.

In July last year there was only one resident physician and two from other areas dispensing for Border patients.

Mr William Addison, chairman of the Executive Council, pointed to the diminishing number of pharmacies as an explanation of the upsurge.

He is reported in *The Scots-*

man as saying: "We tried to overcome the difficulty by having prescriptions sent by bus, to be made up in nearby towns, but the scheme proved impracticable."

"We had several applications from doctors to do their own dispensing and we decided this was the best thing to do."

He believes that the number of doctors requiring to carry out their own dispensing will soon level out.

New consolidated PT order

The Purchase Tax (No 5) Order 1971 which came into operation on July 29 consolidates the list of drugs and medicines which were free of purchase tax on June 30. The consolidated list supersedes the existing list shown in the Purchase Tax (No 1) Order 1970, which is cancelled by the new Order, and it includes the items subsequently exempted by the Customs and Excise under various Directions up to and including their Purchase Tax (No 3) Direction 1971. (Statutory Instruments 1971, No 1166, HM Stationery Office, price £0.12½.)

Fined for sale of antibiotics

Wiltham Services (Yorks) Ltd and Mr Charles Wilson, its managing director, were fined a total £300 with £50 costs recently after being found guilty on four charges of selling controlled antibiotics without authorisation.

Prosecuting for the Pharmaceutical Society at Wymondham magistrates' court, Norfolk, Mr Peter St John Howe, said: "The indiscriminate use of antibiotics has some very serious effects."

"Indeed I would go so far as to say that it is the greatest single threat to the health of the nation."

He went on to explain the link between the indiscriminate use of antibiotics and the development of resistant bacterial strains.

Mr Howe told the court that Mr John Rampton, a farmer at Easton, had been anxious about the illegal selling of antibiotics.

In February he had bought some from Mr Cyril Hilton, a salesman for Aegis Sales Co, a wholly owned subsidiary of Wiltham Services. The Society's inspectors were brought in.

Mr Wilson refused to say where he obtained bottles of drugs produced by the prosecution.

COMPANY NEWS

Beechams warn on prices

Some small price adjustments in the antibiotics part of Beecham Group Ltd are now inescapable and because of the escalation of costs some increases will also be necessary on the consumer products side, the chairman, Sir Ronald Edwards, told shareholders at the annual meeting last week.

Sir Ronald said production efficiency was still growing, but the current rate of cost inflation was too high to be wholly absorbed and greater productivity and higher efficiency were necessary.

Expanding on some of the points from his annual statement (*C&D*, July 10, p34) Sir Ronald said that Beecham's earnings in Continental Europe were now very close to those in the UK. Only three years ago European earnings were less than a third of UK earnings and by 1970-71 had more than quadrupled to £10.1m.

Sangers' sales up 16 per cent

During the four months ended June 30, sales of Sangers Ltd have increased by 16 per cent and it is expected that profit for the current year will show a material improvement over the previous year, shareholders were told last week by the chairman, Mr H. T. Nicholson.

Mr Nicholson then referred to a letter which the company had just received from Mr John Bentley, chairman, Barclay Securities Ltd, bearing on the 1970 merger discussions (*C&D*, July 24, p98). Mr Bentley stated he regarded the matter as closed but added: "However, as our companies

have many interests in common, there may be a point in time, in the future, when it may make sense to have discussions on the possibility of a merger. At the present time we do not consider that such discussions would be of any advantage."

Chemists' wound up

An order for the compulsory winding-up of R. Berkley (Chemists) Ltd, whose registered office is at 37a Union Street, London, was made by Sir John Pennycuik in the High Court on July 26 on a petition by Sangers Ltd, trade creditors for £941.

Counsel for the petitioners said he also represented five other creditors, owed a total of £1,848, who supported the petition. The respondent company was not represented.

On the same day, Glare Cosmetics Ltd, 14 Pondfield Crescent, St Albans, was compulsorily wound-up on a petition by the Customs and Excise, creditors for £505.

In brief

Laporte Industries (Holdings) Ltd: The chairman, Sir Aubrey Jones, told shareholders last week that it would be unwise to expect anything but reduced results for the current financial period, but the present dividend should be maintained.

Unigate Ltd made a record pre-tax profit of £10.67m in the year ended March 31, against £9.72m in the previous year. Turnover went up to £340m (£310m).

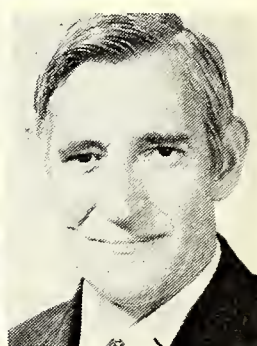
May & Baker Ltd: Following the recent appointment of Mr R. W. E. Wood, MPS, as assistant director of sales, Mr R. J. Oswald, MPS, has been appointed general manager of Pharmaceutical Specialities (May & Baker) Ltd. Since 1962, Mr Oswald has been the medical sales manager of Pharmaceutical Specialities in which post he is now succeeded by Mr D. F. Etchells, BSc, FPS.



Mr R. W. E. Wood



Mr R. J. Oswald



Mr D. F. Etchells

Weston Pharmaceuticals Ltd have acquired **Permaflex Ltd** for £425,000 in cash. One half of the purchase price will be left outstanding free of interest and payable by two instalments in December 1971, and April 1972. The Permaflex group are manufacturers of and dealers in smokers' accessories, butane gas lighters, etc) with headquarters at Stoke-on-Trent.

Nicholas International Ltd: Sales for the financial year to June 30, increased over the corresponding period of the previous year but profits will be in line with those of the corresponding period of the previous year, say the directors. A final dividend of 3½ per cent is declared.

E. Merck Ltd, British subsidiary of E. Merck, Darmstadt, Germany, has started operating from Fishponds Road, Wokingham, Berks (telephone: West Forest 8212). Directors are: Howard Thomas (who is also general manager), S. H. Cooke and R. Sommer.

K. Ward & Woodman Ltd, 17 Eastgate Street, Gloucester, is to close, the present head of the firm, Mr Ronald Woodman, having decided to retire. Mr Woodman said that because there was no one to follow in the business, he was "retiring ten years ahead of time."

PEOPLE

Mr John Ottolini, MPS, has joined the board of Calmic Ltd, Crewe, with responsibility for the development of the Macdonald group of companies and becomes managing director of Macdonald & Taylor Ltd.

Mr Ottolini has been director and general manager of Wellcome Reagents Ltd since 1968. He was managing director of NV Wellcome, SA, in Belgium from 1966-1968 and remains on the boards of both companies and on that of Wellcome Nederland NV, Holland.

A Yorkshireman, he qualified as a pharmacist from Leeds University in 1943, and worked in the Far East for a time, being superintending pharmaceutical chemist with the Governments of Malaya and Singapore 1946-48. He then joined Jackson & Co, at that time Wellcome's agents in Malaya and Singapore, as manager of their pharmaceutical department.



Mr J. Ottolini

Appointments

Rapidol Ltd have appointed Mr Bryan Johnson their national sales manager.

Pan Britannica Industries Ltd have appointed Mr Frank Hardy technical services manager of their garden products division. Mr John Adkins has joined the company in the newly-created post of management assistant to the managing director.

NEWS IN BRIEF

□ The Dock & Harbour Authorities' Association have set January 1972 as the target date for the introduction of metric units as a basis for charging by port authorities in the UK.

□ A new list of 24 approved names which became effective on July 31, 1971, is published in the second supplement to the August 1970 booklet. Obtainable from the secretary, British Pharmacopoeia Commission, 8 Bulstrode Street, London W1M 5FT.

□ The Medicines (Retail Pharmacists — Exemptions from Licensing Requirements) Order 1971, a draft of which was laid before the Commons on July 21 (last week p 124) has been approved by the House.

□ The Franco-British Pharmaceutical Commission invites applications from final year students or graduates in pharmacy for a research scholarship in France, made available by the Pharmaceutical Society of Great Britain. It has an annual value of £584, tenable for one year, with the possibility of extension to two years. Applications will be considered for research in any pharmaceutical science, and should be sent to the Commission's secretary, 17 Bloomsbury Square, WC1.

Topical reflections By Xrayser

Pioneers

In these days of highly scientific cameras, with which, I am told, one can do no wrong, it is perhaps salutary to be reminded (as we were by your item on page 143) of the fact that it is only a hundred years since Maddox introduced his "wet" plates, and to realise that it was Sir Joseph Swan, a pharmacist, who made dry plates possible. It is of some interest to reflect that I have taken myself to the darkroom, accompanied by a packet of glass photographic plates and plate-holders, and have loaded them for an enthusiastic photographer. I have even loaded them for my own use on an occasion on which the secretary of a successful and very juvenile football team wanted the winning of the cup to be recorded for all time — a wise precaution, as it turned out, for to the best of my knowledge that was the only such opportunity to present itself.

The camera was a borrowed one, and the light was admitted by removing a lens-cap for the requisite time. The lender was a small, bearded, old gentleman who wore a velvet smoking cap and looked as if he must have known Maddox. He demonstrated the procedure in a room decorated with several excellent specimens of a plant later made famous by Miss Gracie Fields.

He removed the lens cap, softly whistled a bar or two of a tune I did not know — possibly Dowland or Byrd — and then replaced the cap. And that was all I had to do. I faced the football team, removed the cap, whistled, and replaced the cap — three times in all. And, on average, the pictures were good. Not the fault of the cameraman (how easily we drop into the jargon!) if the right-back moved his head in the first one, the outside-left in the next and the goalkeeper in the third.

Doing it ourselves

I had been in pharmacy for some few years when all that took place, but I have a very clear recollection of one or two pharmacies in — and out of — which photographic work was undertaken, and it was a common sight to see large frames outside the door being used for "daylight" printing. Within a comparatively short space of time I found myself spending long summer days in a darkroom, developing and printing large quantities of film.

We had progressed to tanks of developing and fixing solutions, clipping the films on to rods and carefully lowering them into the solution. In the year or two I spent following that pursuit, and out of hundreds of films, there were only three disasters, in each of which one film had broken adrift from its moorings and fallen to the bottom of the tank. By some unexplained quirk of fate, the film in each case belonged to the same person.

All sizes and kinds

I have seen all kinds of cameras over the years — "Brownies" (which were nearly always black, though I recall a box camera in elegant brown); those with a thoughtfully-provided circular fitment, attached to a cord, to fit over the lens in case of accidental movement of the trigger (a clever idea which failed to take account of those who forgot to remove it during the whole run of a film); and many others which still make a fleeting appearance on the local fete day, providing surprisingly good pictures despite their age and appearance. A few, alas, have no rear window nor a shutter which shuts. But R. L. Maddox started something in 1871.



Only 3 women out of 10 need a dandruff shampoo. But it's a very sizeable market.

6 women out of 10 need a shampoo to help mend their split ends.

It will be an enormous market!

And there's only one shampoo that can make this claim: 'Protein 21 helps mend split ends'

6 OUT OF 10 WOMEN NEED THIS REVOLUTIONARY PRODUCT.

Remember, Protein 21 shampoo. We are going to make the 'split end' claim in the largest ever national shampoo launch. We're so confident of its success that we're launching Nationally from August.

We'll be reaching 93% of the homes in this country. On T.V. there will be no less than 20 opportunities to see our 30 sec colour commercial.

Continuous full colour pages in no less than 8 of the leading women's magazines.

And on Radio Luxembourg, listeners will hear 30 different Radio Commercials over 300 times.

The message they'll be getting, again and again is the one they need: 'Protein 21 mends split ends'.

This is the first new benefit promised by a shampoo in years. And it's a benefit that younger women with long hair will want to hear. They're the ones that are acknowledged to shampoo MORE than twice a week.

That's where the profits are. You could have your share. Stock up with Protein 21, and 6 out of 10 women will love you for it.



Human hair with split end, magnified 50 times.



Same hair. After putting on Protein 21 shampoo and water, the split end disappears.

Regular, Oily and Dry formulas.

MENNEN UK LTD, MARLOW, BUCKS.
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NEW PRODUCTS AND PACKS

Cosmetics and toiletries

A Blue Carnation addition

Roger & Gallet are adding a talc to the new Blue Carnation range they launched this summer. The talc comes in a white, diamond-faceted, squeeze bottle, banded with black, on which the turquoise blue carnation is emblazoned.

Pack holds 125 g (£0.75). (Roger & Gallet Ltd, 16 Lettice Street, London SW 6.)

Brush-on blusher

Blushers are an essential make-up accessory for every fashion-conscious girl, whether they are used for shading, highlighting or just adding colour, say Max Factor. For autumn a compact (£0.99) has been designed for Brush-on blusher that is really "compact."

There are three shades of new Brush-on blusher: Blushing Peach, Blushing Amber and Blushing Pink. (Max Factor Ltd, 16 Old Bond Street, London, W1X 4BP.)

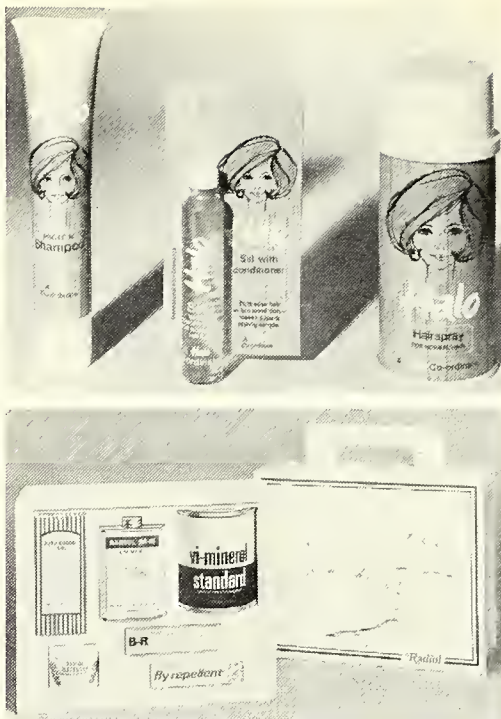
Givenchy perfume

A new perfume from Givenchy is Givenchy III. Its creator, Hubert de Givenchy, describes it as "a fascinating floral chypre perfume. A combination of honeysuckle, wistaria, Russian coriander and Mediterranean mandarin give a first impression of fresh flowers."

Givenchy III have a "unique" protective pack: the Afcolene perspex case for the perfume is transparent to display the beautiful bottle, but with a smoky tint which deflects all harmful ultra-violet rays from the sun. There are five sizes of the perfume: $\frac{1}{8}$ oz (£2.40), $\frac{1}{4}$ oz (£4.30), $\frac{1}{2}$ oz (£6.55), 1 oz (£10.55) and 2 oz (£15.85). And three of the toilet water: 60cc (£2.40), 110cc (£3.35) and 220cc (£5.75). (Parfums Givenchy Ltd, 2 and 3 Station Yard, Twickenham, Middx.)

'Balanced' range of products

A new range of "balanced" hair products which, the makers claim, will help women achieve the same standard of hair styling at home as they normally expect from their hairdressers, has been launched by Colgate Palmolive Ltd.



The new products, known as the Halo system, consist of shampoo (£0.18), set-with-conditioner (£0.13), and a hairspray (£0.18). Each set of three products is available for dry, normal and greasy hair types.

The dry hair products have a lanolin base, all have the same perfume, and are packaged in mauve. The normal hair products are linked with protein, and perfume in a bronze coloured pack. The greasy hair range is herbal based, with the same perfume for each of the three products, presented in green.

Available initially on a test market basis in the Southern Television area, the Halo system has already been a success in Germany for four years under another name.

Special introductory bonuses and margins are available. (Colgate Palmolive Ltd, 76 Oxford Street, London W1.)

Veterinary

Radiol presentation pack

The new Radiol presentation pack (£3.75) contains six of the more important products in their veterinary range: Radiol (M-R) liniment, Radiol electrolyte, Bone-Radiol (B-R) liniment, Radiol fly repellent, B-R healing jelly together with Vi-Mineral standard.

The products are set in expanded polystyrene, and enclosed with a sleeve which has an attractive equestrian scene on the cover. (Radiol Chemicals Ltd, Stepfield, Witham, Essex.)

Sundries

Safety pillow for babies

To overcome the problem of providing a safe pillow for young children. Melco Products have produced a pillow made of porous foamed polyether which allows air to pass through it. The design also provides for many small air cavities between the actual pillow and its cover so that even when the pillow is placed on a non-porous material there is some breathing space to lessen the danger of suffocation.



The British Standards Institute has proved the air permeability of such a pillow, the Melco pillow having passed tests carried out at the Yarsley Testing Laboratories.

Using Vitafoam with a dimpled surface formation (rather like an egg tray) Melco are now offering their Divine pillow which, they state, is light, flexible, and easily washed. (Melco Products, Tottington, Nr Bury, Lancs.)

PRESCRIPTION SPECIALITIES

POLYALK tablets

Manufacturer Galen Ltd, 8 Church Road, Portadown, N. Ireland

Description White, square-shaped, peppermint flavoured tablets each containing dimesicone 250 mg, dried aluminium hydroxide gel, 250 mg and sorbitol 70 per cent. 500 mg
Indications Heartburn, in pregnancy or hiatus hernia. Dietary or drug induced gastritis and dyspepsia. Flatulence and abdominal distension

Dosage One or two tablets to be sucked or chewed before meals and at bedtime. For heartburn they should be sucked slowly

Storage In a cool place

Packs 100 (£1.08 trade)

Issued July 1971

GASTALAR tablets

Manufacturer Armour Pharmaceutical Co Ltd, Hampden Park, Eastbourne, Sussex

Description Tablets carrying the Armour logo each containing 500 mg — aluminium hydroxide, magnesium carbonate, sorbitol — co-dried gel

Indications Dyspepsia, heartburn, peptic ulceration and hiatus hernia

Dosage One or two tablets to be chewed as required or as directed by the physician

Side effects Excessive consumption may have a mild laxative effect

Packs 30 (3 rolls of 10, foil wrapped) (£0.18 trade + PT), dispensing pack of 300 (£1.50)

Issued July 1971

AQUAUIRON B12 injection

Manufacturer British Schering Ltd, PO Box 17, 225 Bath Road, Slough, Bucks, SL1 4AU

Description Ampoules each containing in 1 ml testosterone (aqueous adsorbate) 25 mg, cyanocobalamin 500 mcg and thiomersal 0.01 per cent for intra-muscular injection

Indications Premature senility and as a tonic for the elderly

Side effects Those associated with testosterone

Packs 2 x 1 ml (£0.45 trade)

Supply restrictions P1, S4B

Issued July 1971

METOSYN

Manufacturer ICI, pharmaceuticals division, Alderley Park, Macclesfield, Ches, SK10 4TF.

Description The product contains fluocinonide 0.05 per cent in a synthetic vehicle of stearyl alcohol and propylene glycol

Indications Inflammatory, and pruritic and allergic skin conditions

Method of use A small quantity should be rubbed in well, 3 or 4 times a day

Notes It is claimed that the characteristics of the vehicle make it equally suitable for wet or dry lesions

Pack Tube of 25 g (£0.66½ trade)

Supply restrictions TSA

Issued July 1971

REVONAL tablets

Manufacturer E. Merck Ltd, Fishponds Road, Wokingham, Berks

Distributor Farillon Ltd, Selinas Lane, Dagenham, Essex

Description White scored tablets each containing 200 mg methaqualone

Indications Insomnia of any aetiology

Contraindications Severe hepatic dysfunction or epilepsy

Dosage Adults: one or two tablets im-

mediately before retiring

Precautions Revonal potentiates the action of chlorpromazine, pethidine, codeine and dextromethorphan and is itself potentiated by alcohol and other central nervous system depressants

Side effects Occasional transient paraesthesia of limbs and face have been reported

Packs 250 (£2.50 trade)

Supply restrictions P1, S4B

Issued July 1971

CALMURID-HC cream

Manufacturer Pharmacia (Great Britain) Ltd, 75 Uxbridge Road, London W 5

Description A white cream containing urea 10 per cent, hydrocortisone 1 per cent and stabilised emulsified base to 100 per cent.

Indications Atopic eczema, Besnier's prurigo, neuro-dermatitis, acute and chronic allergic eczema, contact dermatitis, and other hyperkeratotic conditions accompanied by inflammation

Contraindications Tubercular, viral or syphilitic skin infections. If mycotic infection (other than Candida) is present, antimycotic treatment must be used in addition

Method of use A thin layer to be applied twice daily after washing the affected parts

Side effects May cause smarting during initial applications to raw, fissured or weeping surfaces this is usually of short duration and may not occur subsequently

Storage In a cool place, shelf life three years

Pack Tube of 30 g (£0.60 trade)

Supply restrictions TSA

BETADINE hydrocortisone

Manufacturer Moore division of Napp Laboratories Ltd, Hill Farm Avenue, Watford WD2 7RA, Herts

Description Golden yellow cream containing

poridone iodine 10 per cent and hydrocortisone 1 per cent

Indications Infected eczemas, infective dermatitis, infections eczemoid dermatitis, impetigo Barbae and intertrigo

Contraindications Systemic absorption may follow local application under a polythene occlusive dressing

Notes The cream does not permanently stain the skin and may be easily removed by washing

Packs Tube of 25 g (£0.95 trade)

Supply restrictions TSA

Issued August 1, 1971

BENORAL tablets & suspension

Manufacturer Winthrop Laboratories, Surbiton, Surrey

Description Caplets each containing 0.5 g benorylate and two suspensions containing 20 per cent and 40 per cent benorylate

Indications For the relief of pain in rheumatoid arthritis, osteoarthritis and other painful musculo-skeletal conditions. Mild to moderate pain due to other causes. Influenza and febrile conditions in childhood

Contraindications Known hypersensitivity to salicylates

Dosage Adults: from 1 to 2 g, three or four times a day according to severity of condition. Children: aged 1 month—1 year, 25/Kg body weight not more than 4 times a day; 1-2 years, 250 mg not more than 4 times a day; 3-5 years, 500 mg not more than 3 times a day; 6-12 years, 500 mg not more than 4 times a day. In cases of juvenile rheumatoid arthritis these doses may be increased to 1 g 3 times a day

Packs 100 Caplets (£1.43 trade + PT), 300 ml 20 per cent suspension (£1.77 + PT) and 300 ml 40 per cent suspension (£3.43 + PT)

Issued July 1971



HILL'S BIG 3

"CHEMISTS ONLY"—SURE SELLERS

EXTRA DISCOUNT TERMS

5% ON 6 DOZ. OR 10% ON 12 DOZ.
ASSORTED PRODUCTS

REVISED PRICE STRUCTURE FROM 20th JULY 1971

	UNIT RETAIL	UNIT COST
HILL'S ADULT BALSAM 100ML	(23p)	13.50p plus P.T.
HILL'S ADULT BALSAM 200ML	(37½p)	22.00p plus P.T.
HILL'S JUNIOR BALSAM 100ML	(19p)	11.00p plus P.T.
HILLS BALSAM PASTILLES	(15p)	9.00p plus P.T.

NOTE: MINIMUM QUANTITY OF ANY SIZE IS ONE DOZEN.

ORDER NOW — DIRECT ONLY FROM —

H Hill's Pharmaceuticals Ltd

TRADE NEWS

New base for Anaflex

A new base for Anaflex cream designed to improve the clinical efficacy of the product has been adopted by Geistlich Sons Limited, 33 Watergate Row, Chester, CH1 3SG. The new base is now being issued in the 20 g and 500 g packs. Prices are unchanged.

Priksen powder

This product is presented in a sachet form with a total content of 10 g representing piperazine phosphate 4 g plus sennosides 14 mg. A prescription calling for 10 g should be filled by a single sachet—with the total 10 g content. The manufacturers are modifying the pack copy to clarify the point.

Betadine skin and scalp cleanser

Napp Laboratories Ltd, Hill Farm Avenue, Watford, Herts, are introducing a 100-ml size of Betadine skin and scalp cleanser (£0.46) when their stocks of the present 120-ml size are exhausted. This is expected to be within the next two weeks.

Kleinert's swimcap agreement

Kleinert's Inc and Uniroyal Inc, 91 New Bond Street, London W1, jointly announced in New York last week the signing of an agreement granting Kleinert's the exclusive licence to sell Uniroyal's Howland and Water Tite bathing caps. These will continue to be produced at Uniroyal's factory in Dumfries, Scotland, under licence to Kleinert's.

Kleinert's 1972 range of swimcaps, which will include the Uniroyal acquisitions, will be launched to the trade in September.

Bonus offers

Grey Owl Laboratories Ltd, Morley Road, Staple Hill, Bristol. 5-gal beer kits, lager, stout and ale. 24 kits 10 per cent discount; 48 kits 20 per cent discount.

Hills Pharmaceuticals Ltd, Spring Bank Works, Nelson, Lancashire. Hills junior and adult balsams, balsam pastilles. Extra 5 per cent discount on 6 dozen assorted products, 10 per cent on 12 dozen.

Trufood Creameries, Wrenbury, Nantwich, Cheshire CW5 8QX. Trufood. 6-18 tins invoiced at £3.17 per dozen. 24-42 tins at £3.60 per dozen. 48 tins more at £3.51 per dozen. Direct orders between August 2-September 30.

Vestric Ltd, Runcorn, Cheshire. Propa PH, fourteen charged as twelve (until September 3).



Seen judging the International Chemical Co's "Just for Fun" contest (see story this page) are, left to right, Mr A. Humberstone, product manager; Mr J. Fisher, General Advertising; and Mr E. McGregor, director of marketing

PROMOTIONS

Maws' biggest-ever campaign

Maws have announced the biggest advertising campaign in the history of the company. A national television campaign starts on August 9, for a four-week period. During that time a 30-second colour commercial will be shown over the whole of the United Kingdom, including Ulster and the Channel Islands. The promotion ensures that mothers and mothers-to-be visit chemist shops because it is linked with a competition.

The TV commercials refer to the "Match The Baby" contest and ask the mother to visit her chemist shop for an explanatory leaflet.

The leaflet has pictures of the Maws Baby and mothers have to match the pictures against products from the Maws range. Together with the leaflet she must send three different proofs of purchase. She then qualifies for one of the following free gifts (pictured below): a baby holdall (normally retails at £1.30) or a keep warm plate (worth 67p), a brush & comb set (worth 58p) or a bath mat (53p).

In all, Maws will be giving away over 40,000 baby care products between August 9 and October 30. (S. Maw & Sons Ltd, Aldersgate House, Near Barnet, Herts.)



'Just for Fun' winners

The five winners of the nation-wide Bisodol "Just for Fun" competition for chemist assistants, chosen by a team of judges from International Chemical Co. Ltd, 11 Chenies Street, London, WC1E 7ET, and their advertising agents, gave the correct answer to five questions and wrote a winning slogan.

They each receive a £25 Global holiday voucher which they can use for a holiday of their own choice. They are: Mrs G. Jones, Castle Pharmacy (C. H. Brunning), Caergwrle, near Wrexham, Denbighshire; B. G. Hamilton, W. G. Hamilton Chemists Ltd, 907 Crumlin Road, Ballysillan, Belfast, 14; E. A. Barker, Harold Barker (Bristol) Ltd, 371 Filton Avenue, Horfield, Bristol; Helen Gray, Towneley Chemists Ltd, Front Street, Burnopfield, Newcastle-Upon-Tyne, and S. Linton, 197 Roman Road, London E2.

Money-off Foamy

As a further boost to the rising sales of Foamy aerosol shaving cream, Gillette are currently offering consumers a "money-off" deal.

The offer, £0.08p off the tanker size and £0.05p off the 150 g can, applies to both regular and Lemon-Lime Foamy.

Trade shows next week

Belfast

The Royal Avenue Hotel, August 8-13, Shulton (Great Britain) Ltd.

Liverpool

Shaftesbury Hotel, Mount Pleasant, August 11-13, Jackel & Co. Ltd.

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Anadin: Lc, Y, Sc, So, NE, U, We, B, G, CI

Astral: Ln, Y, Sc, NE, A, B

Body Mist: All except E

Brylcreem: All except E

Cool Charm: Ln, So

Iron Jelloids: NE

Elastoplast Airstrip waterproof plasters:

All except E

Erasmic: Ln, Lc

Fiesta household towels: M

Fresh and Dry with Natural Herbs: Ln

Lucozade: All except E

Macleans Freshmint: All except E

Optrex eye lotion: Ln, M, WW, So, U, We, B, CI

Poli-Grip: Ln, Lc, Sc, WW, So, A, U, We, CI

Radox re-use container promotion: All except U and E

Radox salts: All except U and E

Reban: Lc

SR: All areas

Signal: All except E

Silvikrin hairspray: So

Silvikrin shampoo: So

Sunsilk hairspray: All areas

Sunsilk shampoo: So

Syntex Skin Care: CI

Wella hair products: So



Announcing the biggest, most spectacular television promotion in **MAWS** history!

(which also happens to be the first national television promotion in Maws history. Start big Mr. Maw always said.)

- * Match the Maws Baby promotion.
- * £80,000 worth of television support.
- * 40,000 free gifts for your customers.
- * Exciting Point of Sale and Display material.
- * National T.V. coverage.

All this-exclusive to chemists. So stock up now!

MAWS

FIRST-LAP RECORD: SALES 17pc AHEAD

Yardley are in on the motor racing scene. What could they possibly have in common? This was the question everyone asked just 18 months ago when what appeared to be an unlikely partnership—the sponsorship by Yardley of the British Racing Motors team—was announced.

Now, a year-and-a-half later, the results speak for themselves. Yardley maintained at the beginning of 1971 that sales of their products have increased by 17 per cent and a great deal of that, they considered, was due to their alliance with motor racing. The idea that a hot, dusty, sweaty, exciting sport needed tempering with cool, fragrant talcs, Cologne and after shave, soon caught on. No wonder, then, that Yardley geared its latest launch of toiletries for men, Black Label after shave, talc and anti-perspirant deodorant to the 1971 British Grand Prix date, July 17.

Sponsorship is a hard-working arrangement between two parties if it is to be successful, according to Dennis Mathews, managing director of Yardley. It is no use paying good money and sitting back to see the result, he contends. "You have to work, as we in Yardley have worked, to get the most out of the investment—exploiting product names and publicity in relationship to the motor racing public."

Yardley have been quoted as the most successful operators in this sponsorship field. The enterprise has cost £100,000 direct to BRM, plus another £200,000 on promotion throughout the world.

This year promotions have included:

- ☐ Gearing the whole of the Yardley For Men and Cougar advertising to the Grand Prix theme
- ☐ Organising a team of 12 or more attractive Yardley girls in hot pants uniform, around the tracks, giving away over 1,111,350 car stickers
- ☐ A motor safety contest for customers in local shops on the BRM theme, with £3,000 motoring holiday prizes
- ☐ A competition for the prettiest girl on the race track, with a holiday in Monaco for the winner
- ☐ Yardley shops and mobile units manned by Yardley staff, selling products, T-shirts, anoraks, car stickers and posters autographed by Yardley BRM drivers
- ☐ Press briefings for each race whether in England or on the Continent, and closed circuit TV facilities for Press at the British Grand Prix
- ☐ In-store appearance of drivers, and promotions with the BRM car on view in British and Continental stores.
- ☐ Hospitality tents and caravans at each



circuit for the benefit of trade, Press and staff of Yardley and BRM

Most of the enthusiasm for this sport and sponsorship promotions has been carried through by the Yardley people working in the company itself. All the girls in the Yardley kit work either as consultants in major department stores, or in the company's offices. All the men who helped to sell at the event are in the marketing sections of Yardley.

Yardley could have chosen a less dramatic sport, or one of the lesser motor racing formulae at a lower cost to them for sponsorships. But, this wasn't a satisfactory arrangement or image to their way of thinking. In such an exciting, action packed scene, they had to be at the top.

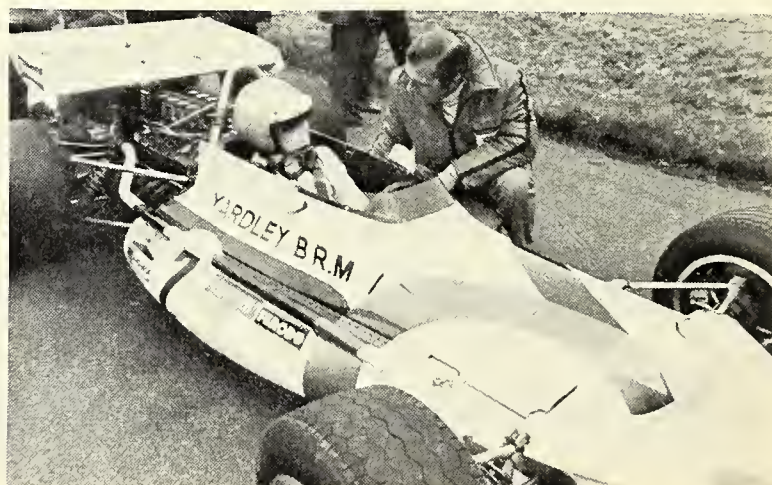
Will this successful enterprise help encourage others in the same field into the sponsorship of sport? This is something that remains to be seen.

Top: A Yardley scooter girl, on call to deliver products, posters and stickers to mobile selling units

Left: Record turnover was achieved at the Silverstone Grand Prix by the Yardley BRM shops and stands

Bottom left: Joe Siffert, leading Yardley BRM driver, signs posters for fans. Also assisting is newly-appointed marketing director Michael Pitt Bailey

Bottom right: Last minute instructions for driver Howden Ganley



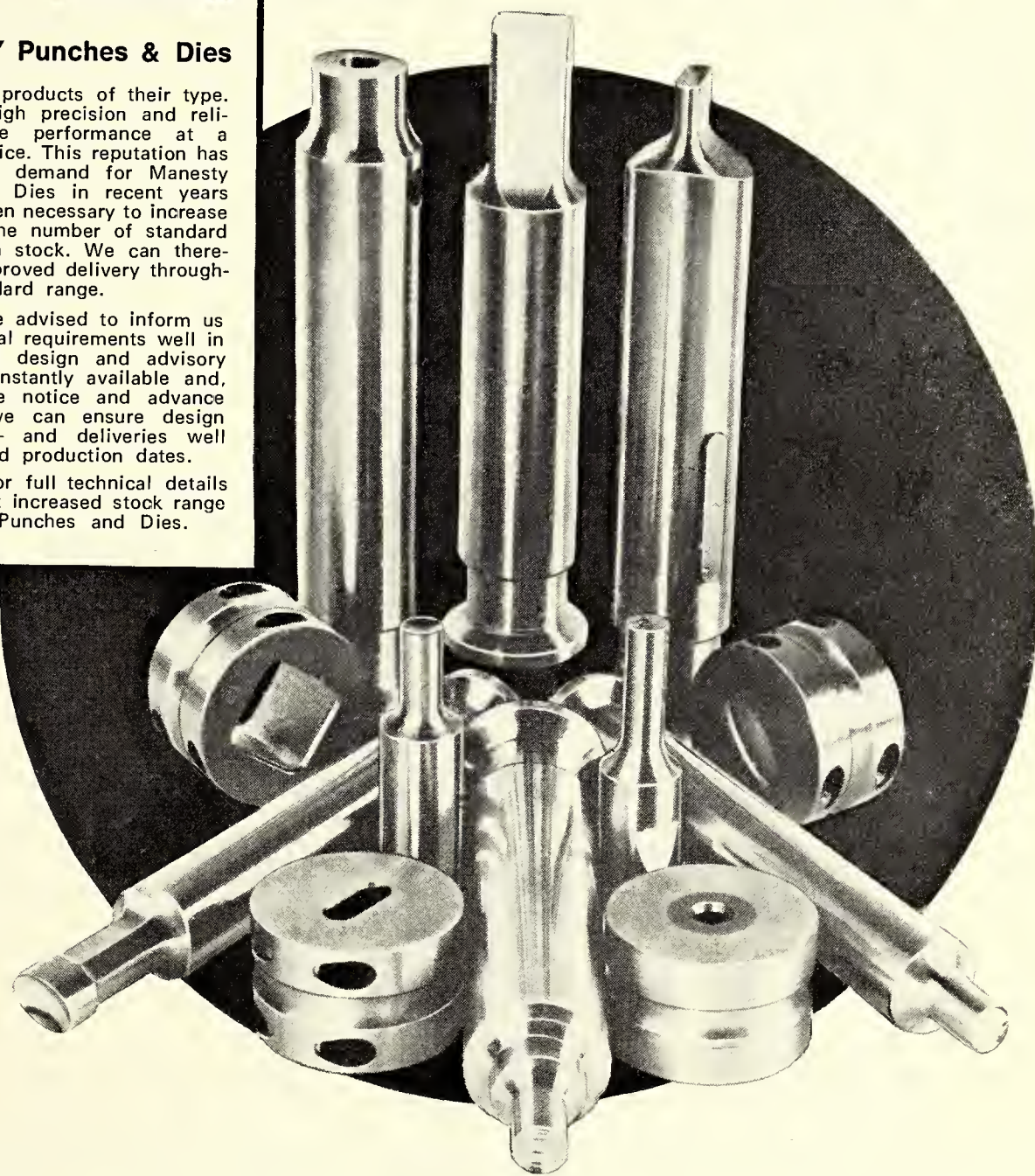
MANESTY PUNCHES AND DIES SET THE STANDARDS FOR PRECISION, PERFORMANCE, & RELIABILITY.

MANESTY Punches & Dies

are the best products of their type. They offer high precision and reliable long-life performance at a reasonable price. This reputation has increased the demand for Manesty Punches and Dies in recent years and it has been necessary to increase appreciably the number of standard types held in stock. We can therefore offer improved delivery throughout the standard range.

Customers are advised to inform us of their special requirements well in advance. Our design and advisory service is constantly available and, with adequate notice and advance discussion, we can ensure design perfection — and deliveries well before desired production dates.

Write now for full technical details of the current increased stock range of standard Punches and Dies.



MANESTY
the name behind the greatest names in tablets



MANESTY MACHINES LTD. SPEKE. LIVERPOOL. 24. Tel: 051-486 1972. Grams: Manesty Liverpool 24. Telex: 62249



We've broken the silence about sanitary towels.



WEEKLY CHANGES AND ADDITIONS

to June Quarterly Price List

PART ONE (CUMULATIVE)

Trade prices are given per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Light upright figures (0.14) is a suggested guide. A = Price advanced. R = Price reduced. ● = New entry. D = Delete. C = Correction. = Insert.

	Trade £·p	Tax £·p	Retail £·p
Aspirin (1305 W8) tablets	25	0.14	0.21
	100	0.44	0.66
	500	1.76	2.64
Aspirin (976 PL) † adult	small	2.40dz	0.25
	large	3.74dz	0.39
Children	small	2.25dz	0.23
Aviaron B12 (894 Nicholas) ampoules 1ml	2	0.45	0.67½
Chiro-pad (1127 Seton) (distributors 93BJ)	small	0.50	0.75
Support bandage	medium	0.57	0.85
	large	0.63	0.95
Pro (893 Nicholas) junior tablets	24	0.775dz	0.215dz 0.10
Pracet (1305 WB) drops	15ml	0.16	0.05 0.29
	200ml	0.92	— 1.38

RETAIN THIS SUPPLEMENT

Aspirin (1599 Winthrop) tablets 0.5g	100	1.43	0.43	—
Suspension 20%	300ml	1.77	0.53	—
	40%	3.43	1.03	—
Adaline (878 Napp) T5 hydrocortisone cream	25g	0.95	—	1.27
Aband (1127 Seton) (distributors 93BJ) inc paste, calamine and urethane bandage	2.16dz	—	—	0.26
Aband D (1127 Seton) (distributors 93BJ) inc paste and calamine bandage	2.16dz	—	—	0.26
Ar'n' Cuff (1127 Seton) (distributors 93BJ) all	4m	0.50	—	0.75
Tac 4 (835 M&J) zenges	15	0.11	0.035	0.20
Tac 400 (835 M&J) † capsules	6	0.21	—	0.28
	12	0.36	—	0.48
Titrane (1305 W8) T5 cream	5g	0.18	—	0.27
	15g	0.40	—	0.60
Titration	15ml	0.36	—	0.54
Titrane-G (1305 WB) T5 ointment	5g	0.18	—	0.27
	15g	0.40	—	0.60

Cytamen (518 Glaxo) ampoules '250' 5 × 1ml	0.12	—	0.16
'1000' 5 × 1ml packs of 6	0.24	—	0.32
Dalzofoam (1127 Seton) (distributors 93BJ) adhesive backed	9 × 18in	—	—
	thin (4)	1.04	1.50
	medium (4)	1.36	2.00
	thick (4)	1.68	2.50
plain roll 36 × 18in	thin	0.72	1.05
	medium	1.04	1.50
	thick	1.36	1.95
Efcortelan-N (518 Glaxo) T5 eye/ear drops	10ml	0.75	1.00
Ekammon (1305 WB) tablets	50	0.20	0.36
	100	0.38	0.68
	500	1.32	1.98
	1000	2.48	3.72
soluble	50	0.22	0.40
	100	0.40	0.72
	300	1.00	1.50
	750	2.34	3.51
Fucidin (747 Leo) T5 gel	10g	0.35	0.53
	25g	0.75	1.12½
Hot Pants (1131 Shulton) come clean body foam	185cc	6.04dz	0.95
	185cc	5.44dz	0.95
cool off Cologne	185cc	—	—
foam in bath bubbles	185cc	4.76dz	0.75
jet spray Cologne	48g	4.88dz	0.85
Ichthaband (1127 Seton) (distributors 93 BJ) zinc paste and ichthammol bandage	2.16dz	—	0.26

		£.p	£.p	£.p
novo lente				
40 units	10ml	0.30	—	0.40
80 units	10ml	0.60	—	0.80
novo semilente				
40 units	10ml	0.30	—	0.40
80 units	10ml	0.06	—	0.80
novo ultralente				
40 units	10ml	0.30	—	0.40
80 units	10ml	0.60	—	0.80
novo protamine zinc				
40 units	10ml	0.30	—	0.40
80 units	10ml	0.53	—	0.71
novo Rapitard				
40 units	10ml	0.35	—	0.47
80 units	10ml	0.69	—	0.92
novo B.P.				
20 units	10ml	0.15	—	0.20
40 units	10ml	0.27	—	0.36
80 units	10ml	0.48	—	0.64
K.H.3 (1490 IAP5)†				
	30	1.06	0.32	1.91
	150	4.74	1.32	8.43
Lestreflex (1127 Seton) (distributors 93BJ) elastic diachylon bandage BPC ventilated or fully spread				
	3in	3.36dz	—	0.42
	4in	4.36dz	—	0.54
Liquidant (229 C&T) oral antiseptic				
		2.40	—	3.60
Mallory (790 Mallory) photographic batteries				
	PX1	—	—	0.43
	PX19	—	—	0.55
	PX21	—	—	0.55
	PX23	—	—	0.31

It contains information that will not be repeated

Insulin (147 Boots) †s7	20 units	10ml	0.15	—	0.20
	40 units	5ml	0.15	—	0.20
	80 units	10ml	0.27	—	0.36
	80 units	5ml	0.27	—	0.36
	80 units	10ml	0.48	—	0.64
globin zinc	40 units	5ml	0.15	—	0.20
	80 units	5ml	0.30	—	0.40
isophane (N.P.H.)	40 units	10ml	0.30	—	0.40
	80 units	10ml	0.60	—	0.80
protamine zinc	40 units	5ml	0.15	—	0.20
	80 units	5ml	0.30	—	0.40
	80 units	5ml	0.30	—	0.40
zinc suspension (lente)	40 units	10ml	0.30	—	0.40
	80 units	10ml	0.60	—	0.80
amorphous (semilente)	40 units	10ml	0.30	—	0.40
	80 units	10ml	0.60	—	0.80
crystalline (ultralente)	40 units	10ml	0.30	—	0.40
	80 units	10ml	0.60	—	0.80
Nuso	40 units	10ml	0.30	—	0.40
	80 units	10ml	0.54	—	0.72
Insulin (1566 Farillon) †s7	40 units	10ml	0.26	—	0.35
	80 units	80ml	0.49	—	0.65

PX24	—	—	0.44½
PX400	—	—	0.21½
PX401	—	—	0.32
PX450	—	—	0.32
PX625	—	—	0.27½
PX825	—	—	0.19
M154	—	—	0.20
M122	—	—	0.22½
Max Factor (813 MF) brush-on blusher	0.514	0.22	0.99
Mortha (1305 WB) †s1DD ampoules	No.1 1.5ml	5	0.50
	100	6.30	9.45
	No.2 1.5ml	5	0.60
	100	2.40	3.60
	500	10.14	15.21
Nitrolan (878 Napp) tablets 2.6mg	50	0.85	1.14
	250	3.90	5.20
	50	1.15	1.54
	250	5.35	7.14
Nutrizyme (1556 Farillon) tablets	100	3.53	1.06
Penotran (1305 WB) † jelly	25g	0.16	0.24
Petronet (1127 Seton) (distributors 93BJ) dressing strip 3½ × 8yd	10	4.00dz	0.50
	36	1.68dz	0.20
	36	2.88dz	0.35

Specify **Wellcome** * Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent *Trade Mark

	Trade £·p	Tax £·p	Retail £·p
Phenolaine (974 PC)†			
eye drops 10ml	0.18	—	0.27
100ml	0.40	—	0.60
pure	0.50	—	0.65
Placadol (1305 WB) †sIDD			
tablets 20	0.28	—	0.42
100	1.20	—	1.80
Price's (1005 Price)			
night lights			
child's 8-hour (10)	4.80	—	—
(3dz)	—	—	—
Calorettes (12)	5.80	—	—
(4dz)	—	—	—
Palmitine Star (10)	6.88	—	—
(4dz)	—	—	—
Pyramid (8)	2.00	—	—
(1dz)	—	—	—
Sentinel (10)	4.80	—	—
(3dz)	—	—	—
Procol (835 M&J)†			
capsules 8	0.24	—	0.32
Pyopen (1393 BRL) T5			
infusion set	19.79	—	—
Quinaband (1127 Seton)			
(distributors 93BJ)			
zinc paste and iodochloro- hydroxyquinoline	2.16dz	—	0.26
Reactivan (1556 Farillon) †s4B			
tablets 100	1.20	0.36	—
Revonal (1556 Farillon) †s4B			
tablets 250	2.50	—	—
Seton (1127 Seton)			
(distributors 93BJ)			
Coloset colostomy bags			
30 × 10cm 100	4.00	—	—
30 × 12.5cm 100	4.40	—	—
20 × 14cm 100	4.00	—	—
12.5 × 12.5cm 100	4.00	—	—
Imperial sizes			
dermatological gloves			
small (24)	1.90	—	2.70
medium/large (24)	1.90	—	2.70
paediatric urine collectors			
(100)	3.00	—	—
para-pads (pair)	0.93	1.40	—
urine drainage bags			
individually sealed boxes			
standard long tube (100)	7.00	—	—
short tube (100)	7.00	—	—
non-return valve (100)	8.00	—	—
drainage outlet (100)	15.00	—	—
bulk packed boxes			
standard long tube (250)	12.50	—	—
short tube (250)	12.50	—	—
non-return valve (250)	15.00	—	—
drainage outlet (250)	30.00	—	—
Setoniquet (1127 Seton)			
(distributors 93BJ)			
tourniquets small	0.26	—	0.39
medium	0.28	—	0.42
large	0.30	—	0.45
Setonplast (1127 Seton)			
(distributors 93BJ)			
waterproof strapping			
1in × 5yd	1.32dz	—	0.16
2in × 5yd	2.16dz	—	0.26
3in × 5yd	2.88dz	—	0.36
Stimplete (1352 Wyeth)			
Strepsils (147 Boots)			
lozenges 24	1.08dz	—	0.14
Sulphonet (1127 Seton)†			
(distributors 93BJ)			
tulle 3½ × 3½in 10	1.68dz	—	0.20
36	2.88dz	—	0.35
strip 3½in × 5yd	3.60dz	—	0.44
Surbex T (2 Abbott)			
Filmtabs 100	1.50	—	2.25
Sweetex (751 ILL)			
tablets 500	2.07dz	—	0.23
2000	6.84dz	—	0.76
Synalar (649 ICI)			
ointment 15g	0.44	—	0.66
suppositories 12	5.32	—	7.98
Tarband (1127 Seton)			
(distributors 93BJ)			
zinc paste and coal tar bandage	2.16dz	—	0.26
T.H.A. (1305 WB)			
ampoules 2ml 5	0.44	—	0.66
100	5.32	—	7.98
Tsabra (1387 L of L)			
cotton wool 75g	0.12	—	0.18
110g	0.15	—	0.23
Tubifoam (1127 Seton)			
(distributors 93 BJ)			
dressing (12)	550	0.74	1.10
551	0.74	—	1.10
552	0.74	—	1.10
554	0.94	—	1.40
555	0.94	—	1.40
556	1.20	—	1.80
single tubes 574, 575	1.00dz	—	0.12
576, 577	1.20dz	—	0.15
578	1.44dz	—	0.17

	Trade £·p	Tax £·p	Retail £·p
Tubigrip (1127 Seton)			
(distributors 93 BJ)			
radial pressure bandages			
10m rolls			
G3	1.54	—	2.20
G4	2.28	—	3.25
G4RT	2.63	—	3.75
G4X	2.63	—	3.75
G5	2.96	—	4.25
G6	3.36	—	4.80
G7	3.78	—	5.40
G9	4.48	—	6.40
G10	6.30	—	9.00
flesh colour			
G4	2.38	—	3.40
G4RT	2.77	—	3.95
G4X	2.77	—	3.95
G5	3.08	—	4.40
tubular supporting bandage			
6.25cm × ½m (G4)	0.16	—	0.24
7.50cm × ½m (G4X)	0.18	—	0.27
10.00cm × ½m (G5)	0.20	—	0.30
3.75cm × 1m G3	0.25	—	0.37
6.25cm × 1m G4	0.29	—	0.43
7.00cm × 1m			
G4RT	0.33	—	0.49
G4X	0.33	—	0.49
G5	0.37	—	0.55
G6	0.40	—	0.60
G7	0.47	—	0.70
G9	0.57	—	0.85
G10	0.77	—	1.15
support bandages			
7	0.83	—	1.25
8	1.90	—	1.35
8½	1.10	—	1.65
9	1.20	—	1.80
10	1.43	—	2.15
11	1.56	—	2.34
11½	1.83	—	2.74
12	1.26	—	1.89
13	1.50	—	2.25
14	1.63	—	2.44

POISONS RULES

All preparations containing amphetamines are now also included in Schedule 1 in addition to the Fourth Schedule

Tubinette (1127 Seton)			
(distributors 93 BJ)			
tubular bandage			
H01	0.17	—	0.25
H12	0.24	—	0.35
H34	0.30	—	0.45
H56	0.40	—	0.60

	Trade £·p	Tax £·p	Retail £·p
H78	0.44	—	0.65
HT1	0.80	—	1.20
HT2	0.84	—	1.26
Tubipads (1127 Seton)			
(distributors 93 BJ)			
for heels and elbows			
small P4	0.28	—	0.42
medium P4X	0.31	—	0.46
large P5	0.34	—	0.50
sacral belts small, medium or large P9	1.45	—	2.20
Tubiton (1127 Seton)			
(distributors 93 BJ)			
tubular bandages			
1	0.22	—	0.33
2	0.25	—	0.37
NCB	0.26	—	0.39
2X	0.28	—	0.42
3	0.50	—	0.75
3X	0.60	—	0.90
4	0.70	—	1.05
5	0.80	—	1.20
6	0.94	—	1.40
8	1.12	—	1.68
domestic pack applicators			
F/A	0.22	—	0.32
2X	0.44	—	0.65
3	0.50	—	0.75
3X	0.54	—	0.80
4	0.60	—	0.90
5	0.74	—	1.10
6	0.80	—	1.20
bandage clips (50)	1053	0.65	1.00
Uraband (1127 Seton)			
(distributors 93 BJ)			
zinc paste, ichthammol and urea bandage	2.16dz	—	0.26
Urelim (1305 WB)			
tablets 0.5g 100	1.60	—	2.40
500	7.20	—	10.80
Varico (1127 Seton)			
(distributors 93 BJ)			
leg bandage			
3in × 3yds	0.46	—	0.68
Viacutan (1305 WB)			
cream 1% 25g	0.18	0.055	0.32
200g	0.66	0.20	1.19
emulsion 1% 100ml	0.36	0.11	0.65
400ml	0.90	0.27	1.62
Vick (1055 RM)			
formula 44			
cough linctus †DDI 2oz	2.135	0.64	0.29
4oz	3.385	1.015	0.46
Zincaband (1127 Seton)			
(distributors 93 BJ)			
zinc paste bandage	2.16dz	—	0.26

AMENDMENTS TO KEY TO SUPPLIERS

299 C & T = Cosmetics and Toiletries, 5 Grosvenor Road, Ettingshall Park, Wolverhampton.
1514 Brocapharm = Brocapharm Ltd., Trend House, Pyrford Road, West Byfleet, Surrey. Byfleet 45536.

THIS WEEK'S CHANGES

Algipan (1352 Wyeth)				
balm 40g	0.135	0.04	0.22	A
Aludrox (1352 Wyeth)				
gel 200ml	0.12	—	0.16	A
500ml	0.27	—	0.36½	A
21	0.88	—	1.17	A
tablets 60	0.23	—	0.30½	A
500	1.32	—	1.76	A
Antistin (262 CIBA)				
tablets 500	—	—	—	D
Bovamast (1352 Wyeth) T5				
cream (vet.)	1.27	—	1.69	A
Calmurid-HC (1497 PGBL) T5				
(distributors 1556 Farillon)				
cream 30g	0.60	—	0.90	A
Contac 400 (835 M & J) †				
capsules 6	0.21	—	0.28	A
12	0.36	—	0.48	A
Drianaps (119 Besso)				
napkin liners 2	0.19	—	0.28	A
Endrine (1352 Wyeth)				
25ml	0.11	0.035	0.18	A
refill 100ml	0.285	0.085	0.46½	A
Energen (1114 SEF)				
digestive biscuits				
12	1.04dz	—	0.10½	A
36	1.337dz	—	0.13½	A
3.27dz	—	—	0.33	A
Entersorb (1352 Wyeth) T5				
tablets (vet.) 50	0.80	—	1.06½	A
250	3.75	—	5.00	A
Gerovital H3 (1251 TTC)				
face cream	1.66	—	2.50	I
hair lotion	1.66	—	2.50	I
Givenchy III (1589 Givenchy)				
perfume ½oz	—	—	2.40	•
1oz	—	—	4.30	•
2oz	—	—	6.55	•
1oz	—	—	10.55	•
2oz	—	—	15.85	•

toilet water 60cc	—	—	2.40
110cc	—	—	3.35
220cc	—	—	5.75
Locorten N (262 CIBA)			
Metiguanide (227 Erba) †s4B			
tablets 500mg 100	1.10	—	1.65
500	5.25	—	7.87
Penidural (1352 Wyeth) T5			
forte (vet.) 10ml	0.61	—	0.81½ A
50ml	2.21	—	2.94
Petrolagar (1352 Wyeth)			
200ml	0.135	0.04	0.22 A
500ml	0.265	0.08	0.43½ A
dp 6 × 500ml	1.59	—	—
Polyalk (489 Galen)			
tablets 100	1.08	—	—
Procol (835 M & J)†			
Spansule capsules 8	0.24	—	0.32
Pulmo Bailly (115 Bengue) †s7DDI			
90ml	0.18	0.055	0.29½
500ml	1.03	—	—
21	3.50	—	—
Sistometril (262 CIBA)			
Sparine (1351 Wyeth) †s4B			
injection (vet) vial 10ml	0.30	—	0.40 A
30ml	0.80	—	1.06½ A
Sulphamagna (1352 Wyeth) †s4B			
suspension (vet.) 500ml	0.94	—	1.25 A
Tricaderm (1176 Squibb) T5			
solution 25ml	2.00	—	3.00

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

1399 TLC = The Luckstone Co., P.O. Box 51, Shipley, Yorkshire BD18 4HZ

PART TWO (NON-CUMULATIVE)

New tax-inclusive
retail prices

AGE REFERENCES TO PREVIOUSLY PUBLISHED LISTS

Abel	2	Dendron Distributors Ltd	4	Lenton Products	19	Reynolds & Branson Ltd	22
Aine Ltd.	16	Michael Denham Ltd	20	Lever Brothers Ltd	7	Richardson Merrell Ltd	8
is Isovac Ltd	16	Denver Laboratories Ltd	18	Lewis Woolf Griptight Ltd	7	Richardson Merrell Ltd (Merrell	
u-Gevaert Ltd	16	E. C. De Witt & Co Ltd	18	Life & Beauty Ltd	7	Division)	9
rolin	2	Doctor D's Products Ltd	4	Eli Lilly & Co Ltd	7	Riddell Products Ltd	9
ee Lloyd & Co Ltd	2	Dome Laboratories	4	Lincoln & Midland Counties Drug		Rimmel International Ltd	9
erto Culver Co	2	Henri Dorot	18	Co Ltd	19	Roberts Croupline Ltd	22
on Soap Co	16	Dreamland Appliances Ltd	18	Lloyds Pharmaceutical Group	7	A. H. Robins Co Ltd	22
n & Hanburys Ltd	2	Dreston Laboratories	4	Lofthouse Chemical Products Ltd	19	Robinson & Sons Ltd	9
Cosmetics Ltd	16	S. G. Duncan (Pharmaceuticals)		J. M. Loveridge Ltd	19	Rochas Perfumes Ltd	22
opa Co Ltd	2	Ltd	4	Luckstone Co	20	Roche Products Ltd	9
re Philippe Ltd	2	Ekco Hawkins Ltd	18	Macdonald & Taylor	20	Rodmill Ltd	9
n & Barrett Ltd	2	Elida Gibbs Ltd	4	Marshall's Pharmaceuticals Ltd	20	Rona Laboratories Ltd	9
adian Confections Ltd	16	Enzypharm Biochemicals Ltd	4	Mason & Pearson Bros	7	Ronson Products Ltd	22
our Pharmaceutical Co Ltd	16	Estee Lauder Cosmetics Ltd	18	Matthews & Wilson Ltd	7	Rutin Product Ltd	9
ld Hair & Skin Institute	2	Eucryl Ltd	4	S. Maw Son & Sons Ltd	20	Rybar Laboratories Ltd	22
idius Ash Sons & Co Ltd	16	Evanol Ltd	5	MCP Pharmaceuticals Ltd	7	Sale Pharmaceuticals Ltd	23
e Laboratories Ltd	2	Evans Medical Ltd	5	McKesson & Robbins Ltd	20	Sales Affiliates Ltd	9
shley & Co	2	Exrid Ltd	5	Medaped Ltd	7	Sanderson (Chemists) Ltd	9
it Laboratories Ltd	3	F.A.I.R. Laboratories Ltd	18	Medo Chemicals Ltd	7	Sanitas Group Sales Ltd	9
ociated Dental Products Ltd	3	FBA Pharmaceuticals Ltd	5	Mentholum Co Ltd	7	Scholl Mfg Co Ltd	9
E. Atkinson Ltd	3	M. J. Fecher Ltd	18	Miles Laboratories Ltd	20	Scott & Bowne Ltd	9
per Electrical Services Ltd	3	Fennings Pharmaceuticals	5	Milesden Ltd	7	Sealand Trading Ltd	9
lay & Sons Ltd	3	Feversham Products Ltd	5	Miller of Golden Square Ltd	7	Selto (Eastbourne) Ltd	23
ter Laboratories Ltd	16	Fiona Sands Ltd	18	Minnesota 3M Laboratories Ltd	20	Seneschal Manfg Co	9
g Ltd	3	Fisons Ltd	18	Modern Health Products Ltd	7	Shadler Ltd	9
utisales Ltd	3	J. Floris Ltd	18	Monil Ltd	20	Shaw's Veterinary Chemists Ltd	9
ham Proprietary Medicines	16	Fontarel Ltd	18	Monogram Electric Ltd	20	Shulton (Great Britain) Ltd	
ham Toiletry Division	16	Four Gees (Wooburn) Ltd	18	Morgan's Pomade Co Ltd	7	(Franchise Divisions)	9
& Howell A-V Ltd	3	M. Fulder & Co Ltd	5	Myram Picker Ltd	20	A. L. Simpkin & Co. Ltd.	23
card	16	Fulford Williams (International)		Napp Laboratories Ltd	7	Sinclair Pharmaceuticals Ltd	23
gue & Co Ltd	3	Ltd	5	Natura Products Ltd	7	Sister Laura's Infant & Invalid	
hett Opie Ltd	16	Galen Ltd	5	Nestle Co Ltd	21	Food Co Ltd	23
t Pharmaceuticals Ltd	16	Garsalle Ltd	5	New Hygiene Ltd	21	Slomans	10
iepegs Ltd	16	Geigy Pharmaceuticals	19	C. P. Niblett	21	Smith Kendon Ltd	23
hringer Ingelheim Ltd	16	Gerhardt Pharmaceuticals Ltd	5	Nicholas Laboratories Ltd	7	Smith Kline & French Labora-	
ts Pure Drug Co Ltd	3	Gillette Industries Ltd	19	Nicholas Products Ltd	7	tories Ltd	23
rjois	3	Global Pharmaceuticals Ltd	5	Nigroid Ferris Ltd	21	Smith & Nephew Ltd	23
talls Chemists Ltd	16	Gnome Photographic Products		Norgine Ltd	7	Smith & Nephew Pharmaceuti-	
rdens	3	Ltd	5	Norma Chemicals	7	cals Ltd	23
nded Pharmaceuticals Ltd	3	Golden Ltd	19	James North & Sons Ltd	8	Southalls (Sales) Ltd	23
tol Laboratories	3	Gordon Miller Ltd	5	Northern Marketing	8	Southon-Horton Laboratories	
tol Myers Products	3	Dorothy Gray Ltd	5	H. N. Norton & Co Ltd	21	Ltd	10
ish Chemotheutic Products		Greebex Ltd	5	M & R Norton Ltd	21	Brian G Spencer Ltd	23
id	16	David Griffin Ltd	5	N.P.U. Marketing Ltd	21	Sponcel Ltd	10
ish Cod Liver Oils (Hull &		Bertram Griffiths Ltd	5	Oakes & Co Ltd	8	E. R. Squibb & Sons Ltd	10
rimbsby) Ltd	16	Grosvenor Perfumery Co Ltd	5	Olivers (Barnstaple) Ltd	8	Stafford-Miller Ltd	10
ish Felsol Co Ltd	3	Guerlain Ltd	5	Orford Co	21	Standard Laboratories Ltd	10
ish Vacuum Flask Co Ltd	16	Haffenden Roxy Ltd	19	Ortho Co	21	Steiner Products Ltd	23
acades (GB) Ltd	16	Hair-Do Co (Liverpool) Ltd	6	Ortho Pharmaceutical Ltd	21	I. & M. Steiner (1950) Ltd	10
Bronnley & Co Ltd	16	Hall Bros (Whitefield) Ltd	19	Osborne Garrett Nagele Ltd	21	Stiefel Laboratories (UK) Ltd	10
er & Co Ltd	17	Hand and Nail Culture Institute		W. T. Owbridge Ltd	8	Strenol Products Ltd	10
I. Butler & Son Ltd	17	Ltd	19	Pan American Pharmaceuticals		Supervite Manufacturing Co Ltd	23
ton Chemical Products	17	Hanimex (UK) Ltd	6	Ltd	21	Syntex Ltd	23
M. Calder Ltd	3	Hanovia Lamps Ltd	19	Papier Poudre Ltd	21	Taylor of London	23
nden Chemical Co Ltd	3	James Hardcastle & Co	19	S. A. Palmer Ltd	8	Teeda Ltd	10
linelli Beauty Products Ltd	3	David Harvey & Co Ltd	19	Parfums Hermes	8	Tell Products Ltd	10
men Curler Co Ltd	17	Harvey Scruton Ltd	6	Parfums Molyneux (GB) Ltd	8	Thermega Ltd	10
ter Wallace Ltd	3	HEB Pharmaceuticals Ltd	6	Parfums Revillon Ltd	8	Thornton & Ross Ltd	10
twright (Rawdon) Ltd	17	Henleys of Hornsey Ltd	6	Parke Davis & Co	8	Tidman & Son Ltd	10
alcade Beauty Preparations		Higgolene Ltd	19	E. G. Perrot & Co Ltd	21	Tokalon Ltd	10
td	17	Hill's Pharmaceutical Ltd	6	Petfoods Ltd	8	Torbet Laboratories Ltd	10
nelle & Ritter Ltd	3	Joseph Hobson & Son Ltd	19	Pfizer Ltd	8	Trentham Laboratories	23
old Charles & Co (Pharma-		Hoechst Pharmaceuticals	19	Pharmaceutical Distributors	21	Trimster Co Ltd	23
uticals) Ltd	3	Houbigant Ltd	6	& Baker) Ltd	8	Ucal	10
ries of the Ritz Ltd	17	Hough Hoseason & Co Ltd	6	Pharmatone (UK) Sales Ltd	21	Ulter (Bradford) Ltd	23
sebrough Ponds Ltd	17	Richard Hudnut Ltd	19	Pharmax Ltd	8	Unicliffe Ltd	23
s. Christy & Co Ltd	17	Ilford Ltd	6	Philip Harris Medical Ltd	21	Unigreg Ltd	10
A Ltd	3	Imperial Chemical Pharma-		Philips Electrical Ltd	21	Vacco Ltd	10
ancas Ltd	3	ceuticals Division	6	Phillips Laboratories Ltd	21	Valor Ironcrete Ltd	23
gate Palmolive Ltd	17	Ingasetter Ltd	19	Phillips Yeast Products Ltd	8	Vitacoat Ltd	10
R. Collins Ltd	3	Insulex	6	J. Pickles & Sons	21	Wade Pharmaceuticals Ltd	10
umbia Products Co Ltd	17	Inter-Alia Pharmaceutical Ser-		Picot Ltd	8	Wallace Manufacturing Chemists	
cept Pharmaceuticals Ltd	17	vices Ltd	19	Polaroid UK Ltd	21	Ltd	10
per McDougall & Robertson	3	International Laboratories Ltd	6	Pollen Products Ltd	8	William R Warner & Co Ltd	23
ina Cosmetics Ltd	17	Jabley Ltd	6	Pompador Laboratories Ltd	8	J. Waterhouse & Co Ltd	10
y Ltd	4	Jackel & Co Ltd	6	Potter & Clarke Ltd	8	WB Pharmaceuticals Ltd	10
H. Cowie Ltd	4	Ernest Jackson & Co Ltd	19	Potter & Moore	21	Wella (Gt Britain) Ltd	23
ur H. Cox & Co Ltd	4	Jay Glamour Products Ltd	7	Precision Engineering Co (Read-		Wendover House Ltd	23
-Continental Ltd	17	Johnson & Johnson Ltd	7	ing) Ltd	21	Brian S. Westmacott Ltd	23
me Simon (Distributors) Ltd	17	Kathleen Court (England) Ltd	7	Procter & Gamble Ltd	22	Whaley Pharmaceuticals	10
scent Preparation Co Ltd	4	Keldon Ltd	7	Pyser Britex (Swift) Ltd	22	J. F. White & Co Ltd	10
okes Anestan Ltd	4	Kent of London	19	Radiol Chemicals Ltd	8	White Laboratories Ltd	10
lingford of Chelsea	17	Knightsbridge Importers Ltd	19	Rapidol Ltd	22	Wilkinson Sword Ltd	23
mak Ltd	18	Kodak Ltd	7	Ravina Marketing Co	8	James B. Williams Co (England)	
sons Sons & Co Ltd	18	Koray Ltd	7	Reade Brothers & Co Ltd	8	Ltd	11
tom Synthetics Ltd	4	Robert Krups (Great Britain) Ltd	7	Reckitt & Colman Products Ltd	8	Windak Ltd	23
icura Laboratories Ltd	18	W. Lambert & Co Ltd	19	Remington Electric Shaver Divi-		Winthrop Laboratories	11
son Gerrard & Co Ltd	4	Lastonet Products Ltd	19	sion	22	Wright Layman & Umney Ltd	11
a Sales Ltd	4	Laurice of London Ltd	7	Renipas Chemical Co Ltd	8	Yardley of London Ltd	11
Danning Ltd	4	Lederle Laboratories	19	Revlon International Corporation	22	Zyma (UK) Ltd	11
Davenport Ltd	18	Lenbrook Laboratories Ltd	7				
& Sons (Crewe) Ltd	18						

NEW TAX-INCLUSIVE RETAIL PRICES

ABDINE LTD.

Abderin powder £0.19; tablets 12 £0.10
 Abdine single £0.03; double £0.04
 Uneeda headache powders 8 £0.12; single £0.01½

ADDIS-ISOVAC LTD

Isovac vacuum flasks 780 £0.52; 781 £0.55; 783 £0.90; 661 £0.52; 881 £0.60; 882 £0.70; jug 991 £1.30; 993 £1.70

AGFA-GEVAERT LTD

Agfa
 films black & white
 Agfapan 1000 roll 120 £0.39
 35mm 36 exp £0.75
 Dia direct reversal 35mm 36 exp £1.25½
 Isopan 126 12 exp £0.29
 20 exp £0.42
 Isopan IFF 5 metre length £0.81
 Isopan IF and ISS roll 127, 120 & 620 £0.25½
 35mm cassette Rapid £0.33
 20 exp £0.40; 36 exp £0.51½
 5 metre length £0.81
 17 metre length £2.52
 Isopan Ultra roll 127, 120 & 620 £0.25½
 35mm cassette 36 exp £0.51½
 5 metre length £0.81
 17 metre length £2.53

filters 25-30-32mm £2.23
 35.5mm £2.45½
 46mm £3.11½
 papers Brovira & Record Rapid single weight
 3½ x 3½ 100 £0.73½
 3½ x 5 100 £0.97½
 3½ x 5½ 25 £0.34½; 100 £1.07½
 4½ x 6½ 25 £0.53½; 100 £1.60½
 5 x 7 100 £1.90½
 6½ x 8½ 10 £0.39; 100 £2.77½
 7½ x 9½ 100 £3.36½
 8 x 10 10 £0.53½; 100 £3.94½
 10 x 12 10 £0.78; 50 £3.12
 12 x 15 50 £4.63½
 16 x 20 10 £2.10

double weight
 3½ x 5 100 £1.17
 3½ x 5½ 25 £0.39; 100 £1.27
 4½ x 6½ 25 £0.58½; 100 £1.90½
 5 x 7 25 £0.68½; 100 £2.24½
 6½ x 8½ 10 £0.43½; 100 £3.28
 7½ x 9½ 100 £4.00
 8 x 10 10 £0.63; 100 £4.70½
 10 x 12 10 £0.93; 50 £3.75
 11½ x 15½ 10 £1.46½; 50 £5.65½
 12 x 15 10 £1.41½; 50 £5.46
 16 x 20 10 £2.48½
 20 x 24 10 £3.66

Agfacolor
 projectors 50 £19.90½
 automatic 50 £38.79½
 case £2.94
 negative film CNS standard cassette
 35mm 12 exp £0.50
 20 exp £0.61½
 36 exp £0.84
 126 20 exp £0.67
 126 12 exp £0.54
 Rapid £0.54
 roll film 127, 120, 620 £0.45½
 reversal film CT18
 126 20 exp £1.30½
 35mm
 cassette 20 exp £1.30½
 36 exp £1.89
 Rapid £1.06
 roll film 127, 120, 620 £0.97
 8mm cine CT13S 25ft £1.58
 8mm cine CK.17 super 8 £1.91½
 8mm Movex cassette £2.06
 16mm cine spool 100ft £4.48½
 Isiflash guns K & M £2.54½
 Iso-Pak
 camera outfit £5.69
 case £1.67½
 lady set £8.06
 C camera outfit £7.11½
 lady set £8.94

Ci camera outfit £9.38½
 Iso flash gun £2.30½
 Optima cameras
 Sensor 200 £40.55½; 500 £49.74
 Silette
 Sensor LK £35.01
 Tully flash gun K & M £4.48½

ALBION SOAP CO

Albion milk & sulphur soap £0.09
 Antipeol £0.17; £0.27; £0.49; £1.70;
 optharmo £0.15; £0.27; rhino £0.27
 Dandricide £0.31
 Detensyl tablets 50 £0.33; 500 £2.60
 St James balm £0.15; £0.26
 Shadeine £0.36
 Simple soap hand £0.09; bath £0.15;
 hand lotion £0.30

ALO COSMETICS LTD

Alo
 after tan £0.87; £1.40
 beauty masque £0.79; £1.20
 beauty matte £0.83
 burn ointment £0.58; £0.90
 creme compact powder £0.74
 creme rouge £0.81
 eyeliner/brush on £0.88
 eyeliner/eyebrow pencil £0.33
 eye shadow single £0.44
 face powder £1.07
 fashion tan £0.87; £1.40
 lip shield £0.54
 lipsticks £0.50
 mascara £0.59
 natural eye care cream £1.22
 natural body beautifier £0.89; £1.40
 natural hand lotion £0.74
 natural leg moisturiser £0.57; £0.87
 natural moisturiser £0.79; £1.40
 natural moisture plus £0.87; £1.27;
 £1.80
 natural skin cleanser £0.74; £1.07;
 £1.40
 natural skin toner £0.83; £1.30
 sooth £0.64

ARCADIAN CONFECTIONS LTD

Throaties pastilles £0.04; original £0.09

ARMOUR PHARMACEUTICAL CO LTD

Gastalar £0.32
 Sinaxar tablets 25 £0.42; 500 £7.56
 Syrtussar £0.46
 Trentadil tablets £2.00; £8.89

CLAUDIUS ASH, SONS & CO LTD

Sotol mouthwash tablets 45 £0.12½;
 100 £0.20½; 500 £0.73

BAXTER LABORATORIES LTD

Triflex disposable non-sterile single
 gloves 50 £1.95; sterile inner-wrapped
 pairs 50 £3.65
 Choloxon tablets 50 £1.57; 250 £6.06

BEECHAM PROPRIETARY MEDICINES

A & P infant powders £0.16
 Beecham's pills £0.07; £0.17; £0.31
 powders 8 £0.17; 19 £0.31; 30
 £0.42; 2 £0.05
 tablets 16 £0.17; 40 £0.31
 powders + hot lemon 6 £0.21;
 2 £0.09
 Cephos £0.17; 2 for £0.05; tablets
 £0.17
 Dinnefords £0.20
 Diocalm 48 £0.32; 88 £0.53
 Ellimans embrocation universal £0.19;
 £0.23; royal £0.23
 Eno Fruit Salt sachet £0.18; £0.23;
 £0.37
 Fynnon bath salts £0.18; £0.28
 salt £0.21
 spa bath £0.29
 Germolene ointment £0.17; £0.29;

tube £0.17 medicated footspray
 £0.33
 Germoloids ointment £0.24; supposi-
 tories £0.24; £0.45
 Maclean indigestion powder £0.20;
 £0.27
 tablets £0.16; £0.27
 Mac-Lemon £0.21
 Mac lozenges £0.06; £0.13
 Phensic 6 £0.06; 20 £0.17; 50 £0.31;
 100 £0.51
 Phosferine liquid and tablets £0.17;
 £0.31
 Settlers £0.07; £0.17; £0.24
 Venos £0.20; £0.30; with honey and
 lemon £0.20
 Yeast-Vite £0.17; £0.31

BEECHAM TOILETRY DIVISION

Amami styling lotion £0.17
 Body Mist £0.23; £0.34; £0.43
 Bristows shampoo sachet £0.03;
 £0.10½; £0.17 star spray £0.36;
 £0.47
 Brylcreem £0.16; £0.23; £0.33; tube
 £0.17
 Cool Charm aerosols £0.32; £0.42;
 roll-on £0.29
 refill £0.23
 Countess hair conditioning cream
 £0.17
 Free & Lovely shampoo sachet £0.04;
 £0.14; £0.26
 Hiltone hair lightener £0.32 shaders
 £0.07½
 Macleans toothpaste fresh mint &
 white fluoride £0.14½; £0.21;
 £0.28; £0.35
 Silvikrin hair cream £0.15; £0.22½;
 hair dressing £0.22; pure £0.63
 hair spray £0.26; £0.36
 shampoo £0.03; £0.10½; £0.18
 Target £0.30
 Vosene sachet £0.04; £0.15; £0.27

BENCARD

Nulacin 25 £0.21
 Paynocol 18 £0.15
 Junior Paynocol 20 £0.10

BENNETT OPIE LTD

Solo lemon juice £0.21; squashes
 £0.16

BERK PHARMACEUTICAL LTD

Asilone suspension £1.26; paediatric
 tablets £0.41; tablets 50mg 100
 £0.90; 250mg 12 £0.30; 100 £2.10
 Biosone cream £0.42; suppositories
 £0.45
 Cremalgin 25g £0.18; 50g £0.30
 Kest tablets 16 £0.07; 36 £0.11; 100
 £0.30
 Lobidan tablets 15 £0.76; 100 £3.16
 Penoxylan gel 30g £0.57
 Silbe tablets 24 £0.30; 80 £0.72
 Tar Brosone cream £0.45
 Tymalginear drops £0.32

BICKIEPEGS LTD

Doidy cup £0.20

BOEHRINGER INGELHEIM LTD

Alupent expectorant mixture £2.43
 tablets 30 £1.62; 250 £12.27½
 Bisolvomycin capsules 250mg 20
 £1.10; 250 £12.36½
 Camynalotion £0.39½; tincture £0.41½
 Dextra-Rhinaspray £1.26
 Finalgon ointment £0.23½
 Persantin ampoules 5 £0.56; tablets
 30 £1.08; 200 £6.44½
 Sedapersantin tablets 20 £0.84½;
 200 £6.71½
 Villescon liquid 150ml £0.68½; 11
 £3.58; tablets 20 £0.63; 200 £5.49

BOUTALLS CHEMISTS LTD

Queen
 astringent lotion £0.11; £0.74

bath powder £0.74
 cold cream £0.43; £0.78; £1.43
 complexion milk £0.43; £0.78
 cream rouge £0.23
 eyelash cream £0.43
 face powder £0.74
 foundation cream £0.43; £0.78
 £1.43
 hand cream £0.41; £0.74; £1.09
 lipstick £0.41; refill £0.23
 medicated cleansing cream £0.74
 £1.09
 muscle oil £0.43
 nursery powder £0.43
 seaside cream £0.41; £0.74
 shampoo £0.23
 skin cream £0.43; £0.78; £1.43
 skin soap £0.15; £0.27
 sunburn lotion £0.41; £0.74
 talcum powder £0.43
 theatrical cream £0.74

BRITISH CHEMOTHEUTIC PRODUCTS LTD

B'extra 18 £0.12
 Cigenda 15 £0.48
 Chilrax cough linctus 3oz £0.19; 6oz
 £0.35
 cream small £0.24; large £0.53
 pine baths £0.07½
 tablets 24 £0.16; 48 £0.26; 100
 £0.50
 Geratrix 30 £1.35; 100 £4.00
 Gremlins 28 £0.12
 Honeyfruit 7oz £0.27; 16oz £0.50
 Honeyjel 7oz £0.27; 16oz £0.50
 Indibran £0.18
 Kemazoids 20 £0.15
 Minus 200 £0.15
 Nervoids 21 £0.17; 84 £0.55
 Nylax £0.15
 Optabs handypack £0.08; refills
 £0.20; kit pack £0.22; economy
 £0.40
 Slimming tablets 60 £0.21
 Wuffs 12 £0.08; 30 £0.15
 Zephriage 6 sachets £0.13

BRITISH COD LIVER OILS (HULL & GRIMSBY) LTD

Horseguard antiseptic cream 200gm
 £0.77; hoof oil 1pt £0.73; 1 gal
 £2.78; hoof ointment 200mg £0.68

BRITISH VACUUM FLASK CO LTD

Vax vacuum flasks CH1 £0.42;
 CH2T £0.61; CH3 £0.73; CH3M
 £0.92; CH8P £0.48; CH16P £0.53
 food jars F2 £1.61; F3 £1.75

BROCADES (GB) LTD

De-Nol £3.39

H. BRONNLEY & CO LTD

Bronnley
 after bath Cologne travel £0.19;
 10oz £0.62; Japonica £0.72
 antiseptic lotion £0.41
 baby lotion 0.26; powder £0.21;
 soap £0.18
 bath crystals 11oz bottle, 2lb £0.58;
 ½lb jar £0.62; cubes £0.06
 bath essence pine £0.67
 bubble bath oil travel £0.18; 5oz
 £0.44; 10oz £0.61; sachets
 £0.06; herb foam £0.58
 deodorant roll-on handbag £0.22;
 bathroom £0.39
 hand-body lotion travel and 1½oz
 £0.17; 5oz £0.39; 10oz £0.53
 Japonica £0.53
 Happy hands £0.31; Happy bath
 day £0.32; Happy lemon day
 £0.34
 soap
 antiseptic £0.16
 bath ball £0.68
 Beauty toilet £0.16
 herb visitors £0.10; bath £0.30
 de luxe £0.24

Japonica £0.26
lemon toilet £0.17; bath £0.28
soap on a rope £0.44; jumbo
£0.58
orange toilet £0.17
rainbow £0.14
eggs £0.29
pre-make up £0.16
sponge £0.50
seashell guest £0.54
visitors £0.09; toilet £0.14;
bath £0.22
Victoriana £0.34
talcum powder travel £0.16 5oz;
£0.30; 8oz £0.42; Japonica £0.48

USER & CO LTD

abochard
bath oil 15cc £2.90; 30cc £4.40
eau de toilette 30cc £2.30; 58cc
£3.35; 115cc £5.40; 230cc £8.00;
450cc £13.90 atomisers 95cc
£8.00; refill £4.40; 70cc £3.35
Perfume 4.2cc £2.65; 5cc £3.35;
7.5cc £4.35; 15cc £6.65; 30cc
£9.65; 60cc £15.10; 120cc £24.00;
atomisers 7cc £6.40; refill £3.35
soap (3 tablets) £2.45
talcum powder 90cc £1.55
toilet water for men 58cc £2.15;
115cc £3.30; 230cc £5.10

H. BUTLER & SON LTD

A. lozenges £0.15½; ointment
£0.15½
affixen £0.27½
rytex £0.15½

UXTON CHEMICAL PRODUCTS

uxton rubbing bottle small £0.17;
large £0.25

ARMEN CURLER CO LTD

ompanion £5.72; 7+7 £9.57;
Carmen 20 £12.45; Capital £17.17;
conditioning curl £14.38; rollers
£0.33½; clips (24) £0.33½; carry
case £2.84; conditioning lotion
£0.90
ady Schick consolette hairdryer
£14.39; Beauty Salon hairdryer
£17.25; facial sauna £9.57
chick styling dryer £7.65

ARTWRIGHT (RAWDON) LTD

anac £0.36½
untly baby cough syrup £0.15
baby powder £0.14; soap 3 £0.15½;
shampoo £0.14
aptain
after shave lotion £0.20
bay rum £0.16½
hair cream £0.22; £0.32; fix-gel
£0.35
talc £0.23
asino bubble bath £0.18½
reo syrup 110ml £0.17; 220ml £0.27
chilblain ointment £0.13½
De Fleury
barrier hand cream £0.23
hand cream £0.26
nail polish remover £0.14; £0.18½
shampoos £0.22
splash Cologne & splash lavender
£0.20
suntan oil £0.22
talcum powder £0.27½
arache drops £0.14
ahn hair tonic £0.38; £0.54
household embrocation £0.15½
obelline £0.21
erve and bone liniment £0.15½
lupine inhalant £0.18½; inhaler
£0.14
eriol pile ointment £0.19½; tablets
£0.15; toothache tincture £0.11
otch ginger co £0.13
axy cough linctus 5ml £0.15½; 110ml
£0.25
rillac tablets 40 £0.17; 80 £0.26

CAVALCADE BEAUTY PREPARATIONS LTD

Cavalcade
eau de Cavalcade £0.41; 55cc
£0.95; 110cc £1.75; 220cc £3.30

hair friction £0.17
soap guest 4 £0.33; hand £0.38;
bath £0.54; mammoth £0.54;
showercord £0.63
talcum £0.55

CHARLES OF THE RITZ LTD

Jean Nate bath bubbles £0.92;
deodorant aerosol £0.62; friction
£0.91; £1.73; £3.34; talcum £0.43;
toilet soap £0.87

CHESEBROUGH PONDS LTD

Clearway £0.24; £0.35
Cutex
basecoat £0.24
cheeky chops £0.43
cuticle remover £0.24; cream
£0.28
emery boards £0.14
hand lotion 130g £0.47
hand cream jar 70g £0.28
lipsticks cream, opaline £0.38
nail polishes regular £0.24; pearl,
one coat, see through £0.29;
opaline, gold glisten, reflections,
wet look £0.33
nail hardener £0.47
nail flex £0.28
polish remover £0.18; £0.29
strong nail £0.33½

Flawless £0.26
Fresh Start £0.31
L'Onglex nail polish cream £0.16;
pearl £0.21; remover £0.11½

Odorono

roll-on £0.31
sticks £0.19
Dri Mist £0.42; £0.56
Charme £0.33

Ponds creams

cold cream, £0.14; £0.30; £0.47;
£0.85; tube £0.24
dry skin cream £0.14; £0.30; £0.47
foundation cream £0.14; £0.30
lemon cream £0.14; £0.30; £0.47
light moisturising £0.14; £0.30
vanishing £0.14; £0.30; £0.47
Dreamflower dusting powder £0.52;
talcum £0.21; £0.31
Spray'N'Stay £0.31; £0.42
Angel Face
Brush Alive £0.31
eye pencil £0.14; shadow com-
pact £0.11½; shadow powder
£0.14
face powder £0.16
lipstick Stayfast £0.16; super
creamy £0.24
liquid make up bottle £0.26;
tube £0.19
mascara compact £0.09½
Nothing on £0.21

Vaseline

hair cream £0.16; £0.24
tonic £0.21; £0.33
intensive care lotion £0.37; £0.47
jelly yellow tin £0.07½; jars £0.11½;
£0.19; white £0.08½; £0.12½;
£0.21; nursery jar £0.37½; econ-
omy tin £0.63

THOS. CHRISTY LTD

In Love
bath cubes (6) £0.34
bath dusting powder £1.05
bubble bath £0.63
creme perfume £0.73
eau de toilette large £0.73; standard
£0.62; spray mist £0.95
hand and body lotion £0.45
perfume £0.51; £0.85; £1.56;
£2.75; £4.40
spray perfume £1.18
soap (3) £0.52
talcum powder £0.47

COLGATE PALMOLIVE LTD

Cadum soap £0.05; £0.07½
Colgate dental cream £0.15; £0.22;
£0.30; £0.37
fluoride toothpaste £0.15; £0.22
instant shave £0.31
shave cream brushless & lather
£0.19½
Halo hairspray £0.30; set £0.13;
shampoo £0.18

Lustre Dent £0.13; £0.18
Mellow Blossoms soaps £0.12
Palmolive rapid shave £0.31
shampoo £0.22
shave cream £0.19½; £0.27; stick
refill £0.10½
soap gold £0.07; £0.10; green
£0.07; £0.10; £0.12½
Ultra Brite £0.15; £0.22; £0.30;
£0.37

COLUMBIA PRODUCTS CO LTD

Aronde
after bath Cologne £0.25
after shave lotion £0.38
bath crystals £0.33
bath essence £0.40
bath oil £0.44; capsules £0.49
bubble bath £0.27
gardenia, pine, rose £0.33;
hyacinth, lilac £0.27;
herbal £0.09
composite £0.35
children's rabbit, dog £0.27
clown £0.39
puffing Billy £0.35
puffing Billy trucks £0.25
triple pack £0.58
giant sizes, twin pack £0.49
cleansing milk £0.33
cold cream £0.18
cream rinse £0.20
deodorant aerosol £0.35; everfresh
stick £0.15; roll-on £0.27; talc
£0.22; dusting powder £0.55
eau de Cologne £0.25
eyebrow pencil £0.10
eye lashes £0.59; party £0.45
Lady £0.49
eye shadow quartet £0.18
foaming bath essence £0.45
hair setting lotion £0.26
hair spray aerosol £0.44; £0.25
hand and body lotion £0.35
hand cream £0.24; £0.33
hand lotion siliconised £0.22
lipstick £0.19; quartet £0.15
liquid make up £0.22; mascara
brush on £0.29
moisturising cream £0.25
shampoos
beer £0.22
beer cream £0.29
childrens £0.29
coconut oil £0.22
conditioning £0.22
egg and lemon £0.29; £0.22
herb £0.22
lanolin £0.22; £0.29
lanolin cream £0.29
lemon cream £0.25
medicated £0.22
triple pack £0.45
skin perfume £0.65
sun oil £0.33
talcum £0.24; perfumed £0.33
witch hazel tonic cleanser £0.25

CONCEPT PHARMACEUTICALS LTD

Clenisep ointment £0.72
Muffin syrup £0.54
Paleva tablets 50 £0.67½
Siloxyl tablets £2.50

CORTINA COSMETICS LTD

Ambassador (1562 CCL)
after shave 65cc £1.10; 113cc £1.65;
plastic £0.72
brilliantine solid £0.33
Cologne 65cc £1.40; 113cc £2.20;
plastic £0.97
deodorant Cologne 85g £0.95; spray
£0.59
pre-shave lotion 65cc £1.10; 113cc
£1.65; plastic £0.72
shaving bowl £1.17; refill £0.49
soap (1) £0.64
talcum 65g £0.83
vitamix hair tonic £1.25
Alaska
after shave lotion 65cc £1.10;
13cc £1.65
Cologne 65cc £1.40; 113cc £2.20
leather covering
after shave lotion 113cc £1.65
Cologne 113cc £2.20

forty-four

after shave £0.75
Cologne £0.75
deodorant Cologne £0.75
pre-shave lotion £1.00

COX-CONTINENTAL LTD

Antoin 20 £0.19; 50 £0.34½
Ascon suspension 200ml £0.35;
tablets 20 £0.18
Entrosalyl 50 £0.25 vit 50 £0.32½
Myolgin 20 £0.21½
Stannoxy 80 £0.29
Taxol 50 £0.29; 100 £0.43

CREME SIMON (DISTRIBUTORS) LTD

Creme Simon jars £0.43; £0.73;
£0.95; tubes £0.20; £0.43
MAT jars £0.43; £0.73; tubes
£0.20; £0.43
Nucia jar £0.77
lait aux simples £0.82
lait solaire aux simple £0.82
poudre simon £0.52
savon simon £0.27
simo fluid £0.82; simon citron
£0.37; £0.60
tonic £0.92

Myrugia

Joyel perfume 9oz. £1.55; ¼oz.
£3.00; ½oz. £4.75.
Cologne 1½oz. £1.55; 3½oz. £2.90
Maja bath oil £2.15
dusting powder £1.35
lotion £0.40
talc £0.60
soap guest £0.12; small toilet
£0.21; large toilet £0.33; bath
£0.58.

Nueva Maja

Cologne 1oz £0.95; 1½oz. £1.45;
3½oz. £2.45
Spray mist £2.32
perfume 1/7oz. £1.40; ¼oz. £2.90
½oz. £4.55; 1oz. £6.75; 1½oz.
£9.25
Si Senor after shave £1.58; Cologne
£1.40; £2.32
soaps Flor de Blason, lavender
maderas de Oriente toilet £0.33;
bath £0.58

CULLINGFORD OF CHELSEA

Calvert
toothpowder £0.08; £0.12; jar
£0.16
Dento £0.17
sulphur soap £0.07
medical soap £0.09
bath gems
Belle £0.25
Berkeley £0.61
Minor £0.25
Savoy £0.83
Tassel £0.29
Tetra £0.36
Waldorf £0.36
lantern bath
gems small £0.28; large £0.41
soaps
bath discs (3) £0.22
buttermilk toilet £0.03
rectangular toilet loose £0.03
economy pack
toilet oval (4) £0.13
bath oval (2) £0.13
standard pack
toilet oval (6) bags £0.19
bath oval (3) bags £0.19
Omy essence £0.29; £1.34; £2.62;
sachet £0.29
Rainette
hand cream £0.24
lacquer £0.38
standard aerosols £0.28
refills £0.09
shampoo firm hold £0.03
egg, beer, medicated £0.18
talcum £0.21
nail varnish remover £0.09
specialities
Noddy bubble bath £0.36; refill
£0.21
toilet set £0.37
tooth paste £0.14

Sooty
tooth paste £0.14
luna bubble bath £0.27

CULMAK LTD

Shaving brushes No 30 £1.74; No 40 £2.36; No 55 £3.12; No 84 £4.29; No 86 £5.11
Chum £0.49
Junior £0.34
Plus £0.77
Prince £1.64
Saloon £0.83
Sovereign £3.33
Spartan £0.27
Super £5.30
Traveller £1.50
50/50 £1.38
50/50 Mark II £2.22
50/50 traveller £1.50
shaving bowl and soap set 7046 £0.32
and brush 7047 £0.68
mug set No 3 £1.20

CUSSENS SONS & CO LTD

Badedas single £0.12; 5 £0.49; 10 £0.95; 25 £2.15; 75 £5.25

Cussons

beauty soap £0.12
cold cream soap toilet £0.07½;
bath £0.11½
Imperial Leather
anti-perspirant £0.41
hath cubes £0.03½
bath gelee £0.60
after shave £0.21½; £0.35½
brilliantine liquid £0.21½; £0.31;
solid £0.14½
hair cream £0.21½
shampoo £0.31
shave cream lather £0.26½
shaving bowl £0.43; refill £0.24
shaving stick £0.19½; refill £0.12
soap toilet £0.07; bath £0.11½;
giant £0.15½
talcum powder £0.19; £0.38;
shower £0.32½

Leather

after shave £1.50
hair dressing £1.50
soap 3 £1.30
talcum £1.00
My Fair Lady talcum powder £0.14½
Navigator shaving foam £0.23; stick
refill £0.07
pine bath cubes £0.04
Reflection talcum £0.12½
White Cross baby powder £0.11½;
£0.19½
Wild Lavender hath cubes £0.04

CUTICURA LABORATORIES LTD

Aydo trimwheel £2.87
reducing plan £1.38
Bantron £0.63½
Cuticura hand cream std £0.19; large
£0.28½
medicated liquid £0.24
ointment std £0.14½; large £0.24
shave foam £0.31
stick £0.21; refill £0.12½
soap £0.10½; bath £0.14½
talcum std £0.17; large £0.24

J. T. DAVENPORT LTD

J. Collis Browne's compound £0.13½
£0.24

DAY & SONS (CREWE) LTD

Dason shampoo (vet.) £0.30
Days' antiseptic hand cream £0.40
black drink (358 D. & S.) £0.40
Driffield oils £0.70; £1.30; £4.25
etheric ammonia £0.60
red drink £3.00; £5.70; £10.70
white oils £0.70; £1.30
Huskolein £1.20
Ewelett £0.35
Eweline £0.20

DENVER LABORATORIES LTD

Brasivol £0.94

E. C. DE WITT & CO LTD

De Witt's
antacid powder small £0.14½; med-
ium £0.24; large £0.43
tablets small £0.10; large £0.20

De Witt's pills small £0.16½;
medium £0.33; large £0.50
kidney and bladder pills small
£0.16½; medium £0.33; large
£0.50

HENRI DOROT

Dorot medicated soap £0.12; skin
cream £0.42

DREAMLAND APPLIANCES LTD

Dreamland electric blankets
4-heat 60 x 30in 4F5 £9.00
dual 60 x 48in 4FDD £12.96
Galaxy 48 x 24in SLB £5.54
48 x 44in DLB £8.03
Family 56 x 24in 3S £6.69
54 x 44in 3D £9.25
New Standard 60 x 30in F5 £7.79
60 x 48in FD £9.55
60 x 48 FTD £10.46

EKCO HAWKINS LTD

electric blankets UB63 £5.05; UB64
£6.35; UB73 £5.05; UB74 £6.35;
UB75; £6.01; UB76 £7.65; EH29
£8.18; EH30 £9.57; UB79 £8.18;
UB80 £9.57; OB40 £12.46; OB41
£14.42; OB47 £16.35

ESTEE LAUDER COSMETICS LTD

Estee Lauder (425 ELC)
active cleanser 120cc £1.55; 240cc
£2.50
all day eye creme 30cc £2.40
all-day throat creme 60cc £3.60
apres sun 120cc £1.80
Azuree
bath crystals 16oz. £4.75
bath oil 30cc £5.60
bath oil soap 10oz. £3.70
body satin ruh 240cc £3.25
Cologne spray 3oz £3.70
cool spray bath powder 6oz £2.30
dusting powder 4oz £3.70
European mineral bath salts 240g
£3.70
fresh milk bath 350g £5.15
friction lotion 240cc £3.70; 360cc
£5.15
mint pick-up bath 240cc £2.85
beauty facial kit £3.50
brow liner £2.70; hrush £1.00
camouflage wrinkle cover £2.00
cleansing oil 120cc £1.00; 240cc £1.60;
480cc £2.40
colour contour £2.90
refill £1.15
colour stick transparent £2.35
compacts golden alligator £7.20;
watch foh £3.95; refill £1.00
creme base face powder 40g £2.00;
creme pack 30cc £1.20; 60cc £2.00;
120cc £3.00
creamy milk cleanser 5oz £1.70
dry dry skin creme 60cc £3.60
astrigent 240cc £2.20; 480cc £3.90
Estoderme creme jar 30cc £2.35;
60cc £3.90;
emulsion 30cc £2.35; 60cc £3.90;
120cc £6.58

eye products eyebrow cake £2.40
eye drops £2.40
eye glaze £2.40
eyelash roll-on £2.40
eyelid foundation £2.40
eyeliner cake £2.40
eyelid shadow pressed £2.40; solid
creme £2.40
eye make-up remover liquid £2.00
remover pads £2.40
lash lengthening mascara cake
£2.40;
roll-on £2.00
eye brow pencil £1.00; refill £0.50
eye gloss £1.70
eye liner compact £2.40
eye shadow glow £2.50
applicator £0.65
face & cheek tints £2.00
fresh skin soap
fresh air make-up base 1oz £3.00
moisturised foam £2.40
hand creme jar 120cc £1.45
lotion creamy 145cc £1.77
Go-Blush £2.35
Go-Bronze 2oz. £2.40

Hydrotone creme make-up 20g £1.35;
50g 2.50
lip gloss £1.50; refill £1.15
mascara French Beauty £2.95; refill
£1.50
nail lacquer cream £1.00; frosted
£1.15; gold £2.75
base coat £0.90
top coat £0.90
remover £0.90
night table creme 2oz. £4.05
powder base translucent £3.60
Re-Nutriv creme capsule concentrate
(6 vials) £12.00; 30cc £9.50;
60cc £15.00; 120cc £23.00;
240cc £38.00; 480cc £53.00
creme foundation 30cc £8.20
extract ½oz £9.40
face powder £4.10
lipstick £1.90; refill £1.10
liquid 30cc £9.50; 60cc £15.00
skin cleanser 6oz. £4.80
skin tonique 6oz. £4.80
rouge creme £1.00
see through lipstick £1.40
skin lotion £1.00; £1.60; £2.40
special throat cream 60cc £1.80
sun spree aerosol 180cc £1.80
super Cologne 60cc £4.40; spray
60cc £4.40; perfume 15cc £8.00
super rich eye cream 12cc £1.45;
30cc £2.00
surf cream £1.80
tender lip tints £1.40
tender make-up base £2.90
ultra violet screening cream £2.45
whipped cleansing creme 120cc £2.20;
240cc £3.90;
Wonderfirm 60cc £2.70
wrinkle stick £2.40
Youth Blend refill £0.90
Youth Dew bath oil 15cc £2.15; 30cc
£3.80; 60cc £6.90
body satinee 4oz £1.90; 8oz £3.20
chiffon de parfum 120cc £3.60
Cologne 60cc £1.90; 120cc £3.30
cool spray bath powder 6oz £2.05
dusting powder box £2.50
shaker £1.20
eau de parfum spray 2oz £2.50;
2½oz £2.85
parfum de sachet 60cc £3.90
skin perfume 14cc £7.30; 26cc £14.00
purse £3.30
soap (3) £2.50
guest 6 £1.55
spray shower oil 2oz £4.10
evening make-up
base 30cc £3.95
face powder £2.65
lipstick £1.90
refill £1.20

F.A.I.R. LABORATORIES LTD
Roter tablets 40 £0.52; 120 £1.44
Rotercholon dragees 60 £0.38½; 150
£0.89
Rotersept spray £1.42

M. J. FECHER LTD

Cuckoo
blackhead remover £0.07
caustic pencil Noshok £0.06½
combs-dust £0.06½
emery boards 2½in £0.05; 3½in
£0.06; 4½in £0.07; 7in £0.10
eyebaths squat £0.03; pedestal
£0.02½
eyebrow pencil £0.04½
face cloths 757/A and 757/B £0.16
gloves disposable N.H.S. 25 £0.21;
50 £0.39; 100 £0.70
make up capes 782 £0.22; 782/P
£0.27
menthol snuff £0.07
nail files 324 3in £0.09; 3½in £0.10;
4in £0.11; 4½in £0.13; 5in £0.14
325 3in £0.04; 3½in £0.04½; 4in
£0.05; 4½in £0.05
326 professional 6in £0.20; 7in
£0.23½; 8in £0.26
nail clippers £0.18
orange sticks assorted £0.06; 2½
in £0.05½; 4in £0.06½; 6in
£0.07½
pumice stone 430 £0.10½; 432 £0.14

sponge bags 497 £0.11½; 498 £0.13;
670 £0.14; 671 £0.15
styptic pencils 2in £0.04½; 3in £0.03
tweezers 628 £0.03½; 629 £0.06;
630 £0.08; 631 £0.08½

FIONA SANDS LTD.

cream perfume £0.80
day fragrance £0.80
fragrant mist 1oz £0.70; 1½oz £1.05
perfume £0.80; presentation £1.40
skin perfume £0.47
talcum £0.43

FISONS LTD

Acnil £0.18
Bile Beans £0.06; £0.14; £0.29
Bisks chocolate biscuits £0.12; choco-
late digestive £0.33; chocolate bar
£0.14; peppermint creame £0.33;
Vienna wafer 1 meal £0.14;
4 meal £0.33

Cojene £0.15
Cystopurin 40 £0.18; 80 £0.33
Cortipax 0.5% 15g £0.32; 1.0% 15g
£0.47
Genasprin 28 £0.12; 50 £0.20; 100
£0.33

Genatosan skin bar £0.23
Genisol 58ml £0.18; 250ml £0.61;
600ml £1.22

Instoms 12 £0.06; 36 £0.19
Medac cream £0.20
Paracodol £0.15; junior £0.12
Peps £0.13

Pixcyl £0.18
Psorex lotion 200ml £0.67; ointment
25 £0.19; 50g £0.27

Rynabond syrup £0.63; tablets 30
£0.84; 250 £5.87

Sanatogen nerve tonic £0.48; £0.89;
£1.57; £2.82

Sebbix shampoo cream sachet 0.05;
tube £0.19; liquid sachet £0.05;
67cc £0.19; 135cc £0.31; herb
sachet £0.05; bottle £0.24

Sebigen £0.18
Vitapointe conditioner £0.16; £0.23
cream rinse sachet £0.05½; £0.19
hair spray £0.20½; £0.41

shampoo sachet £0.05; £0.16
Zam-Buk £0.08; £0.12; £0.25

J. FLORIS LTD

No. 89 after shave £0.92
pre shave £0.72
toilet powder £0.63
toilet water £1.45
shaving cream £0.71
soap howl £0.95

Floris bath essences 1.4cc £1.15;
34cc £2.40; 84cc £4.40
Cologne spray 60g £1.60

perfumes handbag £1.30; 15cc
£2.55; 35cc £4.10
Pomarders maroon £3.95; blue and
gold £3.15

car key foh £1.35
pot pourri jar maroon £3.95; gift pack
small £0.90; medium £1.44

sachets paper ½oz. £0.40; satin 1½oz.
£1.05
soap toilet (3) £0.82; bath (3) £1.40;
visitors (6) £1.15

toilet powder flush £0.63; box £1.35

FONTAREL LTD

Ormarin foam bath sachet £0.10;
£0.60; £1.20; £2.15

FOUR GEES (WOOBURN) LTD

Florineige
animal heads 251 £0.35
hath crystals 666 £0.40
hear hank 133 £0.43

boot and bubble bath 263 £0.41
bubble bath 668 £0.38; bubble bath
doll 673 £0.37

clown hank 141 £0.43
coffret floralies 1036 £0.71
dog bank 138 £0.39

face cloth and bubble bath 260
£0.51
foam hath 670 £0.18
foam hath and flower 671 £0.38

folkloric dolls 462 £0.49; 510 £1.21
mini lamp 253 £0.43

velty animal 692 £0.43
y bank 130 £0.38
odles 699 £0.58
p presentation 261 £0.57; on
ope 263 £0.27
ing time 250 £0.40

GY PHARMACEUTICALS
yryn xylocaine amps (3) £0.48½
xin hydrocortisone cream 15g
£0.66½

ETTE INDUSTRIES LTD.
lock blades 5 £0.10; stainless
£0.15

ny £0.31; £0.48
tte blades blue 5 £0.11; blue
ra £0.14 super silver 5 £0.22;
tinum 5 £0.24; 10 £0.45;
hematic cartridge £0.35 razors
piece £0.29; adjustable £1.45;
per slim twist £0.72; Techmatic
£0.09

Guard deodorant £0.41; £0.51
iperspirant £0.44; £0.54; roll-
£0.33; refill £0.28
let blades 10 £0.24

Products
al hair colour £0.52
htener £0.52
s £0.21
s home perm £0.51; end curl
35; roller perm £0.62; refill
£0.43
e rinse sachet £0.05; £0.21;
£0.31
s home perm £0.62; tip £0.41;
n curlers £0.22

DEN LTD
re Soie tube £0.43; bottle £0.72;
rosol £0.75

s soleil £0.62
me tubes £0.43; £0.66
bottle £0.43; £0.66

free £0.62
hydratant £0.62
ousse aerosol £0.75

n greasy aerosol £0.75
n tan oil satin aerosol £0.75
re Solaire

Argent £0.42
our £0.42
r glo £0.28

atch £0.47
aerosol £0.28
t satin aerosol 75g £0.38; 145g
£0.56; 245g £0.80; 300g £0.90;

50g £1.38
cial aerosol 160g £0.66
tal £0.55
ette £0.51

e as Lasting single £0.10½; large
£0.37
asy single £0.10½; large £0.37
h colour £0.10½

FENDEN-ROXY LTD
rubber gloves £0.21½; super
£0.26½

tte rubber gloves £0.16½

L BROS (WHITEFIELD) LTD
£0.02½

y cough stick pack £0.04
yne £0.02½

miths stick pack 0.04; pre-pack
£0.07½

holypus stick pack £0.04; pre-
ck £0.10

ND AND NAIL CULTURE
TUTE LTD

lie's
ralshine powder £0.39

mplexion milk £0.57; £1.00
ams

kin food, cucumber, nourishing,
special, bleaching, lilac 4oz
£0.75; 1lb £2.15; 2lb £3.64

nd lotions, astringent, milky,
summer 4oz £0.57; £1.00
rdener £0.39

aling balm £0.48
althinale 5.3g £0.36; ½oz £0.60;
½oz £1.02

Healthinamel plain £0.39; cream
£0.43
introductory kit £1.30
Klenza 4oz £0.48; 1lb £1.58; 2lb
£2.76
mannah 1 and 2 £0.63
nail grower £0.63
Nail-o-wax £0.39
oily remover stain 1oz £0.25
restorer £0.36
Reville tissuetone 4oz £1.21; £4.29
tip white £0.39
Vitanail £0.39

HANOVIA LAMPS LTD
Bali sunlamp £12.17
Bahama sunlamp £20.28
Prescription 6A £35.89; 7A £38.63

JAMES HARDCASTLE & CO.
Ferrol compound £0.43; £0.85½
Perma Strate £1.70
Radway's relief £0.24

DAVID HARVEY & CO LTD
Niegeloh

nail files N2/4 £0.23; N2/5 £0.26;
N2/6 £0.32; N2/7 £0.40

tweezers N3/A N3/S N3/P N3/ASS
£0.35

scissors N13/C £0.68; N13/N
£0.68; N14/C £0.75; N14/N
£0.75 N8/C £1.38; N8/N £1.38;

N9/C £1.53; N9/N £1.53; N12
£1.22

nail clipper & file in case N15 £0.59
Placentubex foam mask £2.80; night
jelly £1.85

Placentubex-C £1.85
Sevilan cream £0.86

acne cream £0.46; £0.94
face lotion £0.84; milk £0.84
matt cream £1.08

soap £0.43

HIGGOLENE LTD
Higginson's general health pills £0.15;
£0.24

Higgoles ointment £0.15
Specifene ointment £0.15; £0.26

JOSEPH HOBSON & SON LTD
Hobson's black beer £0.10; £0.23
£0.40

HOECHST PHARMACEUTICALS
Cosaldon tablets 100 £2.63; 500
£12.42

Jadit ointment £0.22; solution £0.40;
powder £0.40; Jadit 'H' ointment
£0.54; solution £0.75

Pergalen ointment £0.16
Synadrin 60 tablets 15 £0.90; 50
£2.74; 150 £7.59½; 500 £23.83

Tumeson ointment 5g £0.31; 20g
£0.99

HOFELS PURE FOODS LTD
Hofels H.G.P. (garlic pearls) 25
£0.14; 72 £0.34; 144 £0.62; 500
£1.88; 1,000 £3.54

Formula 'S' reducing plan 2 weeks
£0.42; 50 day £1.18

RICHARD HUDNUT LTD
Bidex aerosol spray £0.38½; sachets 6
£0.14½; 12 £0.26; liquid £0.36½;

talc £0.52½

Cactus cleanser £0.50½; cream of
Cactus tube £0.31½; bottle £0.67½

Diminex ointment £0.25½; supposito-
ries £0.29

Efferdent 12 £0.11; 20 £0.16½; 36
£0.28½

Fashion Style £0.37; £0.56
Light & Bright £0.30½

Listerine £0.16; £0.28; £0.43

Poly Lady colorant £0.64; hairspray
£0.76; setting lotion £0.18; per-
manent wave £0.47

Polylock £0.53½
Po yset £0.10½; £0.25
Poly-Spray Silk £0.38
Polytint £0.42
Roll Quick £0.17½; £0.32½
Sloans liniment £0.19½
Vibra tonic bath £0.21½
Vince powder £0.22½
Waterbury's compound £0.52

INGASETTER LTD
Azilex £0.27

Catriona perfume £1.14; £1.90
Blue Peter after shave £0.38

Dee lavender £0.24; £0.57; £0.90
cleansing cream £0.34

hand lotion £0.34
Skeet-O-Stick £0.12

vitamin foundation £0.34

**INTER-ALIA PHARMACEUTICAL
SERVICES LTD**
Anaspamine 125ml £0.36; 500ml
£1.22

Arcolax 340gm £0.46
Bormol powders £0.33

Bromidia 125ml £0.55; 250ml £0.99;
500ml £1.91

Bromocarpine 500ml £0.68
Coluval eye lotion £0.20; drops
£0.23

Combizym tablets 60 £1.18; 150
£2.50

Dismenol tablets 15 £0.32; 100 £1.95
K.H.3 30 £1.91; 150 £8.43

Lessmo cigarettes £0.31
Movelat 25g £0.70; 50g £1.18

Robuval elixir 250ml £0.40; 500ml
£0.75; 1l £1.16; 2l £2.04

Tiodine pills 50 £0.39
Traka lozenges 10 £0.11; 100 £0.37;
1000 £3.02

syrup 125ml £0.30; 2l £4.21

Valigel ointment base 125g £0.31;
500g £0.75

Valitone elixir 125ml £0.41; 250ml
£0.76; 1l £2.45; 2l £4.84

Comprimettes 100 £0.29; 500 £1.37;
1000 £2.65

ERNEST JACKSON & CO LTD
glucose confectionery

barley sugar sticks (10) £0.08
barley sugar drops, Devon butter-
scotch and fruit pastilles, mixed

fruit drops, pastilles blackcurrant,
creme de menthe, natural lemon,
tangerine and travel mints (all
4oz) £0.09

pastilles
antiseptic throat, bronchial catarrh,
catarrh, Creds, Envoy, liquorice

mentholated bronchial, night
cough, pholcodine, Ress-Q £0.14½

children's cough, blackcurrant &
glycerine, glycerine, lemon &
honey £0.13

eucalyptus & menthol, glycerin
thymol £0.12

Gee's linctus, BPC £0.11
Mayflower £0.07½

cachous, Devon violet, Devon floral
£0.05

lozenges
bismuth dyspepsia £0.14½

Duskies £0.02

linseed liquorice, Mintettes £0.04

snow mints £0.03

pellets
Imps £0.02

Perox-Chlor tube £0.18; jars £0.18;
£0.35

tablets
sulphur (cellobags) £0.08

KENT OF LONDON
Kent

bath brushes FW2 £2.29; FW1
£3.86; FW7 £2.29; FHW2

£7.47; FHW3 £9.41; FHW4
£7.47; FP7 £2.90; FP6 £1.07;

FD3 £2.29; FHD1 £3.04

complexion brushes BD1 £0.86;
BC2 £1.11; BC3 £1.11; C89

£1.03; BP1 £1.25

hair brushes, ladies classic oval
design cherrywood LC4 £4.36;

LC12 £3.62; satin wood
LHS9 £5.68; LHS4 £6.52;

LHS5 £8.12; LHB1 £9.41;
LHS10 £9.41; LHS12 £13.03;

LHS21 £23.66; pneumatic rubber
type cherrywood LC5 £1.43;

LC17 £2.42; LC6 £3.39; whale-
bone pattern Radial half round

boxwood LHS7 £7.59; cherry-
wood LC8 £2.69; LC7 £3.26;

LC16 £1.90; LC20 £1.13; satin-
wood LHS1 £4.36; LHS15 £6.69;

LHS16 £6.69; plastic LP19
£0.95; LP29 £2.60; LP20 £3.10

hair brushes, men's classic oval
design, cherrywood MC3 £2.36;

ebony black MHE2 £7.16; MHE1
£14.49; nat. MN11 £3.19; MN9

£5.07; MHN5 £10.98; satinwood
MS1 £1.38; MS11 £2.78; MS2

£4.07; MS4 £4.07; MS6 £4.57;
MHS18 £7.16; MHS12 £13.53;

MHS20 £12.07; MHS21 £24.14;
MS26 £2.83

nail brushes Crown NP14 £0.63;
NP11 £0.38; Classic NHB0

£2.14; NHB1 £2.90; NHB2
£3.86; NHB3 £4.84; NHB4

£6.09; NHB5 £7.09; non-plis
NP8 £0.24; NP21 £0.18; NP12

£0.18; NP15 £0.18; wooden
back NHW1 £2.17; NBI £1.07;

NB5 £3.39; NB6 £2.90; N9
£0.38; ND6 £0.36; ND7 £0.90;

NP16 £2.03; NP17 £0.90; NP19
£0.90

shaving 100% badger white handle
V4 £4.46; V5 £6.09; V6 £7.09;

V7 £9.12; V8 £10.14; V10

£12.17; black handle C23 £4.05;

C24 £4.58; Easy Grip W20

£1.18; W21 £2.78; W23 £4.05;

W24 £4.58; W25 £5.07; 50/50

badger/bristle C19 £2.42; C21

£2.78; 100% real bristle C20

£1.18; Thistle 100% badger KS1

£7.09; badger/bristle KS2 £5.68;

Travel KS12 £1.81; KS28 £3.80;

KS29 £0.88; KS30 £1.68; quick

lather KS20 £0.63.

KNIGHTSBRIDGE
IMPORTERS LTD

Algamarin foam bath £0.12; £0.38;
£1.50; £4.80

Talika eyelash grower £0.51; £0.92

W. LAMBERT & CO LTD
Dr Scotts pills £0.14; £0.28

LASTONET PRODUCTS LTD
Spare suspenders pr. £0.21

Aeronet men's belt £1.94; extra
pouches £0.40

Lastonet footspray £0.31

jockstraps de luxe £0.60; standard
£0.48

men's suspender belts single £0.43;
double £0.51

LEDERLE LABORATORIES
Gevral capsules 30 £1.02

Abstem tablets 50mg 100 £1.85

LENTON PRODUCTS
L3 support socks for men £1.01

LINCOLN & MIDLAND
COUNTIES DRUG CO LTD

Clarkes blood mixture £0.19; £0.25;
£0.41; £0.82; tablets £0.16; £0.25;

lotion £0.14; salve £0.18; £0.25;
£0.41; soap £0.08

LOFHOUSE CHEMICAL
PRODUCTS LTD

Fisherman's Friend linctus £0.13½;
£0.19½; lozenges £0.08; rubbing

ointment £0.26

Indigo tablets £0.09

J. M. LOVERIDGE LTD
Bismodyne ointment 25gm £0.19;

suppositories 12 £0.23

Chelidon co. elixir 500ml £1.21;
tablets 100 £0.45; 250 £1.01;
500 £1.93; 1000 £3.60
Linctoid 2oz £0.12; 4oz £0.19;
'C' 2oz £0.12; 4oz £0.19; pastilles
£0.12
Rowachol capsules 50 £0.65; drops
10ml £0.92
Rowalind 75cc £0.43
Rowaskleron capsules 60 £1.00
Rowatinex drops 10ml £0.92;
capsules 50 £0.85

LUCKSTONE CO

Luckstone
astringent lotion £0.25
beauty secret £0.25; £0.50
cold cream £0.50
complexion milk £0.50
cosmetic sponge £0.10
hand lotion £0.25
rubitint £0.33
shampoo £0.25
wax depilatory refill £0.65; brushes
£0.06
wrinkle lotion £0.25

MACDONALD AND TAYLOR

Marina face cloths No. 109 £0.13½;
Nos. 110, 111 £0.14; 113, 114, 116
£0.17½; 115 £0.19; 118 £0.22½;
123 £0.18½
holdalls Nos. 170 £0.09½; 171 £0.13;
172 £0.16; 173 £0.20; 174 £0.24;
175 £0.26; 176 £0.29; 177 £0.33½;
178 & 179 £0.34½; 180 £0.35½;
181 £0.38; 182 £0.44½; 183,
185 & 186 £0.41; 184 £0.50;
187 £0.43; 188 £0.47½; 189
£0.50½; 190 £0.55½; 191 £0.75½;
192 £0.83; 193 £1.17
sp. nge bags 163 £0.15½; 164, 165
& 169 £0.18; 167 £0.20; 168
£0.33

MARSHALLS

PHARMACEUTICAL LTD
Fluocaril toothpaste £0.16; £0.24
Lactiflora ampoules £1.22
Rumasal 30 £0.27; 100 £0.73½

MARSHALL'S PROPRIETARIES LTD.

Luma cubes £0.03½; compound 200g
£0.14½; 567g £0.31½; 794g £0.38½;
1134g £0.50½; 12½k £5.44
Petal Dust £0.03½

S MAW SON & SONS LTD

Maws
Nursery Products
baby bathcare £0.34
baby bottle warmer £2.50
baby powder
standard 351.01 £0.12½
family 351.04 £0.21½
351.00 £0.31½
lotion £0.23
oil 347.20 £0.24
babysoft soap 353.01 £0.08
gripe mixture 497.03 £0.17½
junior shampoo 4oz 348.00
£0.25
K.L.N. suspension 497 £0.15½
Simpla
jug 306.09 £0.49½
mixer 306.10 £0.09
set 327.00 £1.50
Nursery Sundries
baby bath mat 369.90 £0.52
baby food and bath thermometer
397.30 £0.72
baby sponges 397.40 £0.07½
brush & comb set 396.10/11
£0.34½; hand decorated 396.15
£0.56
feeding beaker 396.45 £0.20
feeding set 396.30/31 £0.38½;
396.05/06 £0.43½
neat'n tidy baby bag 397.20 £1.30
Proprietaries
lanoline cream
tube 1oz 488.00 £0.12½; jar
488.01 £0.30½
pre-natal oil 347.10 £0.33
Sundries
disposable pantie £0.15

antzen

sun deflectant cream £0.43
sun tan lotion £0.43
sun tan oil bottle £0.43; aerosol
£0.62; pads £0.33
sun tan soothing lotion £0.38;
aerosol £0.62
swim caps
Bubble crepe £0.28½
Callas £1.58
Chequer £0.64
Cindy £2.21
Cluster £0.44½
Cressy £0.99
Diving Girl £0.28½
Minister £0.38½
Rosebud £0.64
Shamrock £0.31½
Zoe £1.33

McKESSON & ROBBINS LTD

Albolene cleansing cream 3½oz £0.30;
16oz £0.59½
Calox tooth powder £0.14

MICHAEL DENHAM LTD

Italian Marble
bath bliss £0.74; Cologne £0.79;
cubes £0.43; talcum £0.60
soap £0.34; guest £0.77

MILES LABORATORIES LTD

Alka-cold £0.19
Alka-Seltzer £0.13; £0.15; £0.29
Actron £0.17; £0.29
Gluca-Seltzer £0.19; £0.34

MINNESOTA 3M LABORATORIES LTD

Anapax
cold tablets 12 £0.19½
cold sore lotion £0.14½
cold & flu mixture £0.20½
Bisma-Rex powder 70g £0.12; 125g
£0.20½; 220g £0.35
tablets 40 £0.14½; 100 £0.28
BN liniment 100ml £0.19½; 200ml
£0.29
Brightener toothpaste £0.20½
Cara Nome hair spray £0.36
Codural tablets £0.19½
Comet chiropody sponge + medicated
soap £0.53
soap £0.18
Fresh-sox deodorising insocks £0.34½
Mulcets £0.17
Pabirex diarrhoea mixture £0.26½
Rexall
acne cleansing lotion £0.29
treatment cream £0.22
bronchial & catarrh syrup £0.23½
children's cough mixture £0.19½
corn & wart application £0.12
rubber gloves, lined £0.17½
tooth tincture £0.12
triple action cough mixture £0.24
Rexsol lotion £0.46

MONIL LTD

Monil hair colour £0.28

MONOGRAM ELECTRIC LTD

Monogram electric overblankets
Majesty 80 x 68in GA91 £18.25
80 x 86in GA93 £22.99
New Countess
80 x 60in GA101 £16.12
80 x 80in GA102 £19.47
80 x 80in GA103 £20.74
Peeress 78 x 56in GA61 £13.26
78 x 72in GA62 £16.55
78 x 72in GA63 £18.25

MYRAM PICKER LTD

Gala of London
after bath lotion £0.70
azure cleanser £0.64
moisture £0.69
toner £0.64
Barely There £0.47
bath milk £0.95
cake liner £0.45
complexion brush £0.72

eye catchers £0.72

eye glimmers £0.45

eyelashes

all rounders £1.50
half measures £0.85
full measures £0.99
lower lashes £0.75
eye liner brush £0.27
eye liqui tints £0.43
eye make-up remover £0.32
eye shaping brush £0.27
face lift £0.69
flowing velvet £0.40
fragrance £1.20
golden cleanser £0.64
toner £0.64
moisture £0.69
hand & body lotion £0.43
light perfume £1.40
lipstick
soft centre £0.52
"locked in" £0.43
liquid line £0.43
Look Natural £0.54
mascara liqui lash £0.65
matte shadow £0.43
nail colour
"Little Gem" £0.20
frosted £0.25
remover £0.25
natural cleanser £0.64
moisture £0.69
toner £0.64
Night Life £0.81
perfume £1.65
perfume oil £2.15
pure moisture £0.81
shadow stick £0.43
Sheer Finish £0.30
skin bronzer £0.54
talc £0.65
talc puffer £0.33
translucent powder £0.54
wash off £0.69

Mary Quant

bath beads £0.10; foaming powder
£0.95
bath oil £0.10; £0.82
Blushbaby compact £0.62
blush sticks £0.82
Cheeky £0.52
Cologne A.M. 9cc £0.43
and P.M. 1½oz £0.95
potion £0.95
colour stick £0.82
Come Clean miniature £0.15
eye gloss £0.57
eyelashes
Jeepers Peepers £0.88
eyelash adhesive £0.25
eye lash colour £0.82; refill £0.57
eyeliner brush £0.30
eye shadow brush £0.40
eye tints £0.57
eye pencil £0.33
eyes off £0.48
eye wipers £0.32
face brush £0.75
face final £0.62
face shapers £0.82
Get Fresh miniature £0.15
kit bag £0.76
lipstick £0.52
liquid liner £0.52
mascara block £0.52; liquid £0.76;
refill £0.52
tearproof £0.82; refill £0.57
nail polish £0.34
Nailshine £0.99
polish off £0.27
paintbox £2.30
shadow stick £0.52
Shush Shadow £0.52
skin saver £0.15
Smoothers £0.57
starters box £1.40
sun face £0.57
sun stick £0.52
talcum P.M. £0.62
tan trap £0.72
topspeed tan £0.82

Miners

autoliner £0.33
bare make-up £0.24
butter fleyes £0.33

eyebrow pencil £0.10

eye brush £0.15

eyelashes

extra fakes £0.33
round, flashy £0.52
lower, flighty, sweepers, swi
£0.54
eye shadow applicator £0.1
double ended £0.20
eye shiner £0.24
face fixers £0.24
face shiner £0.16
face wash £0.16
Freshman after shave £0.43
frosted blusher £0.16
Glo £0.22
hair colour shampoo £0.14; w
developer £0.22
hair lacquer spray refill £0.1
sachet £0.06
remover shampoo £0.10
hair spray aerosol £0.17; £0.24
lip shiner £0.14
lipsticks £0.13; swivel £0.24
make-up stick £0.24
mascara block £0.14
brush-on £0.24; run-proof £0.
autobrush £0.24; refill £0.16
Lash-on-new £0.29; refill £0.2
nail lacquer £0.15
frosted £0.25
remover £0.12
powder shadow £0.14; pearly £0.
Quick clean £0.16
shadow stick matt £0.14; frost
£0.16
Smoothie £0.22; compact £0.32
spot check £0.19
sun scene £0.24
super liner £0.16
Tingle £0.16
Take Care £0.14
tricktan £0.22

Outdoor Girl

Aqua Shadow £0.14; collecti
£0.33
Blush-a-bye Baby £0.33
body lotion £0.24
bubble bath £0.33
eye brush £0.33
eye colour collection £0.33
eyelashes
Superlash, Featherlash, Morelas
Batwings, lower lashes, und
lash £0.57
Flutterlash £0.63
striplash £0.75; adhesive £0.15
eye liner £0.14
eye make-up remover pads £0.17
eye pencil £0.14; propelling £0.2
eye shadow liners £0.43; press
£0.14; pearly liquid £0.19; st
on £0.29; stick £0.14; bru
£0.20
eye shadower £0.20
Finishing Touch £0.33
Glow On £0.14
Golden Girl
double cleanse £0.29
double cream £0.29
double life £0.29
Shimmer Shadow £0.19
Silk Finish compact £0.33; crea
powder £0.22; refill £0.14
hair lacquer refill £0.10
hair spray £0.17; aerosol £0.24
lipstick
plain trial £0.14; swivel £0.2
pearl trial £0.14; swivel £0.2
dewy centre £0.29
Magic Touch £0.24
mascara block £0.14; liquid £0.2
fibre £0.19
Brush Curl-on £0.24; refill £0.1
Marvelash £0.38; refill £0.2
liquid £0.43; refill £0.20
moisture cream £0.24
nail hardener £0.19
nail polish £0.14; frosted £0.2
remover £0.12
Natural Finish £0.33
over 30 cream £0.24
rouge dry £0.14
Shape On £0.14
Shine On £0.14

Black Touch £0.19
in perfume £0.47; spray mist
£0.53
arrayeyes £0.24
n sheen £0.29
cum £0.24
anfastic £0.24; £0.38
anfastic Xtra £0.33
otal Finish £0.24

TITLE CO LTD

oon powder £0.39
argel £0.47

V HYGIENE LTD

tinell air fresheners flower £0.12½;
o 3 mike £0.20; No 5 minor £0.10;
Swish £0.10; Lu Blue £0.17½

NIBLETT

Niblett's nerve sedative £0.35

ROID FERRIS LTD

oids £0.09

N. NORTON & CO LTD

nalges £0.16½

R NORTON LTD

ton
sets
Be My Guest £1.12
Fleur de Tabac soap and wash
cloth £0.90
folk mug and bath salts £0.45
golf towel with soap golf balls
£0.64
luxury wash cloth and soaps
£0.97
marble soap and linen towel
£0.86
soccer ball/wash cloth £0.48
tennis ball/wash cloth £0.48
bble bath
bath time dolly £0.40
boot drinking glass—bubble bath
£0.57
dolly £0.32
dolphins book end £0.31
Geisha Girl bubble bath £0.65
gin bubble bath and lemon soaps
£0.63
Pretty Miss bubble bath and hand
cream £0.68
Pretty Miss talc mitt and bubble
bath £0.60
Pretty Miss talc mitt and hand
cream £0.85
velty soaps
3 tennis balls £0.56
4 dice £0.32
4 golf balls £0.32
12 golf balls £0.60
Age of Elegance £0.42
apothecary jar herbal soaps £1.00
apothecary jar sea foam soaps
£1.00
apple for the teacher £0.23
assorted fruit soaps £0.68
double decker £0.66
Diddy men £0.20
disc soaps and handkerchief
£0.41
gilt jar/rose soaps £0.61
hamburger £0.32
His and Her soaps £0.54
hotdog £0.32
lantern of 10 lemon soaps £1.59
lavender flowers and soap £0.40
lemon £0.12
marble (3) £0.47
Mickey Mouse £0.38 playing
card and dice soaps £0.68
runnets
3 lemons £0.36
3 oranges £0.36
mixed fruit £0.41
orange/lemon £0.36
rose flowers and soap £0.40
rose soaps (3) £0.46
rugby ball on rope £0.41
scenes of London models and
soaps £0.61
large shells £0.36
soap clouds £0.49
jar £0.68
soap mitts £0.39

Stick basket
lemon £0.46
strawberry £0.46
tangerine £0.46
stopper jar mixed fruit £0.81
tango tangerine donkey £0.64
the aristocats £0.38
vintage cars stay-on picture soap
Rolls-Royce, Opel, Cadillac
£0.84
Zodiac (12) £0.20

transfers
Alice in Wonderland [£0.38
flying machines £0.38
veteran cars £0.38
Winnie the Pooh £0.38
Troika £1.00
Neutrogena shampoo £0.06; £0.20;
£0.34; £0.66

NORVIC ELECTRIC LTD

Norvic electric underblankets
Carnation quilt 60 x 30in Q3 £8.1
60 x 48 Q23 £10.58
Fern down 60 x 32 WFS £6.27;
60 x 46 WFD £8.21
Heather down 50 x 25 WL5 £4.81;
50 x 43 WLD £7.18
quilt 48 x 24 U3 £5.72; 48 x 44
U23 £8.33

N.P.U. MARKETING LTD

Chem-Plus antiseptic £0.13½; £0.21;
denture cleanser £0.16
Fresh'n Quick £0.11½
Helanca pants £0.40½; £0.43
Lanalem hair spray £0.28½; hand
cream £0.19; £0.27; hand lotion
£0.15; shampoo cream £0.05;
£0.22; liquid £0.05; £0.18½
Lotus bath crystals £0.09½; cubes
£0.10½; salts £0.16; bubble bath
£0.24; cleansing cream £0.14½;
£0.21; deodorant aerosol £0.23½;
feminine £0.28; roll-on £0.19;
hair spray £0.22; £0.38; hand lotion
£0.19; nail polish remover £0.17;
shampoo £0.14½; talcum £0.14½;
£0.17½; £0.21

N.P.U.

combs nylon men's £0.09; pocket
£0.06; tail £0.07½; dressing
£0.10½
combs polypropylene men's £0.05;
pocket £0.03½; tail £0.05; dress-
ing £0.06
nail brushes loop handle £0.09½;
standard £0.15½; boilable £0.25
rubber gloves standard £0.16;
de luxe £0.21½
vacuum Nu-flask 8oz £0.44½; 16oz
£0.49½; 26oz £0.74; 36oz £0.84
with handle 36oz £0.89

Nu-Lip £0.07½

Nu-Mist dry spray £0.28½; deodorant
aerosol £0.26½

Nu-Rub £0.11

Nu-Soft hankies £0.03½; (50) £0.08;
Hanx £0.14½; variety £0.14;
kitchen rolls £0.09½; twin pack
£0.17; tissues £0.02; (50) £0.06;
(150) £0.14

Nu-Weigh scales standard £1.72; de
luxe £2.46

Sanella belts adjustable £0.11; nylon
£0.13; de luxe £0.16; Parisienne
£0.17; side fastening £0.19

Softella sanitary briefs £0.34½

Sunpure drinks orange/lemon £0.12½;
lemon barley £0.14; lime £0.16

Valda pastilles packets £0.14½; drums
£0.40½

ORFOID CO

Orfoids £1.92

ORTHO PHARMACEUTICAL LTD.

Aci-jel pack 'A' £0.72; 'B' £0.54
Parafon tablets 100 £1.18
Sporostacin cream pack 'A' £1.26;
'B' £1.08

OSBORNE, GARRETT, NAGELE LTD.

Deckers bay rum £0.20
Estolan £0.14
Sheen £0.14

PAN-AMERICAN

PHARMACEUTICALS LTD

Geriomar capsules 100 £3.60; 250
£8.46; 1000 £32.40
clinical tablets (vet) 16mg 250 £2.70;
500 £4.96; 50mg 250 £4.96; 500
£9.00
X.89-Geriomar capsules 30 £1.48;
150 £6.48

PAPIER POUDRE LTD.

Papier Poudre £0.12

E. G. PERROT & CO LTD

Weil Antilope/Zibeline
eau de fraicheur 2oz £1.52; 4oz
£2.56; 8oz £3.81; atomiser 2oz
£1.80; 3½oz £3.14; foam bath
£1.44; soap £0.49
eau de Cologne 1oz £0.86; 2oz
£1.52; 4 oz £2.56; 8oz £3.81;
16oz £6.66
body perfume 1oz £1.33; 2oz £2.19;
4oz £3.53
foam bath £1.44
Gentil homme after shave £1.23;
£1.91; Cologne £1.52; £2.56;
deodorant stick £0.76; soap
£0.49
parfum de toilette 1oz £1.44; 2oz
£2.38; 4oz £3.81; 8oz £6.19;
16oz £10.50; atomiser 2oz £2.77;
3½oz £4.00
perfume ½oz £1.80; ¼oz £3.14;
½oz £5.62; 1oz £8.59; 2oz
£13.82; 4oz £23.84; 8oz £40.04;
16oz £66.75; atomisers de luxe
£10.00; refill £7.63; spray £4.76;
diffusettes £3.34; £5.72
Secret de Venus ½oz £1.52; ¼oz
£3.05; 1 oz £5.04; 2oz £8.88;
4oz £13.35; 8oz £19.07; 16oz
£28.60; 32oz £47.66
soap £0.49
talcum £0.86

PHARMACEUTICAL DISTRIBUTORS

Actives £0.75
Alopecinin pommade £1.49; tablets
£1.49
Leucodinin ointment £1.49
ephedrine drops (McClures) £0.20
Meladinine tablets £1.49; paint £1.49

PHARMATON (UK) SALES LTD

Pharmaton geriatric capsules 30 £1.80;
100 £5.40
hair tonic £1.83
royal bath £1.48
skin activator £2.14½

PHILIP HARRIS MEDICAL LTD

Bouquet hand cream £0.35; £0.47;
£0.88; £2.34
Pernione ointment 25g £0.18
Phortinea cream £0.44; liquid £0.44
P.H. snuff £0.11
Ung morrhuae co 25g £0.16

PHILIPS ELECTRICAL LTD

electric blankets 3-heat single
HL2216 £8.27; double HL2226
£10.10; dual control HL2236
£11.49; family single HL2215
£5.72; double HL2225 £7.21
hair brush electric HP4416 £5.05
health lamps combined HP3108
£13.13; de luxe HP3105 £17.16;
Infraphil KL7500 £6.30; Ultra-
phil KL2866 £10.33
hair clippers HP2501 £4.60
hair curler set HP4404/B £9.58
hair dryers ensemble HP4110 £6.25;
hand HP4109 £5.29; hood
HP4618 £7.55; stand HP4917
£2.90
beauty set HP2119 £12.11
Ladyshave HP2108 £4.04; de luxe
HP2113 £5.05; cordless HP2201
£3.80
Philishave 3 de luxe HP1122
£11.49; car shaver HP1216
£8.17; cordless 90, HP1203/5
£5.72; popular 90, HP1102/5
£6.68; compact HP1214 £7.21;
special HP1129 £10.10; standard

HP1123 £8.17; rechargeable
HP1313 £19.18; *spares* cutter
guard assembly, floating head
£0.96; fixed head £0.72

PHILLIPS LABORATORIES

Andrews liver salt £0.15; £0.29;
diabetic £0.29
Californian syrup of figs £0.15
£0.32
Coldrex hot lemon £0.13½; black-
currant £0.13½
Menthacol £0.30
Milk of Magnesia £0.15; £0.27;
£0.34; peppermint £0.15; £0.27
Mil-Par £0.15; £0.27; £0.39
Phillips toothpaste £0.14; £0.21
Sona £0.17; £0.26

J. PICKLES & SONS

Pickles
chilblain cream £0.18
Colsor £0.15
Coolman £0.20
foot ointment £0.07; £0.18
Healthy Feet £0.18; spray £0.30
Koologne £0.20
Lipgarde £0.15
Liptrex £0.08
Mijex £0.15
Rheumaban £0.20
S.C.R. £0.14
smelling salts £0.13
Snuffebabe £0.09
Snufflestik £0.18
Swarm £0.15
Wartex £0.15

POLAROID UK LTD

Land cameras 320 £37.20; 330 £46.70;
340 £56.20; 350 £84.80; Colorpack
80 £18.95; II £20.90; III £23.70;
Swinger II £6.60
films 20C £0.70; 87 £0.99; 88
£1.70; 107 £1.21; 108 £2.18;
42 £1.36; 47 £1.45; 32 £1.04;
37 £1.24; 48 £3.42; 46L £2.42
filmpacks (20) type 51 £10.10;
52 £7.78; 55 £9.20; 57 £8.58;
58 (10) £10.82
cases 320 £1.67; 322 £7.15; 324
£10.96; 380 £2.15; 390 £1.80
flashguns 259 £0.71; 268 £3.58

POTTER & MOORE

Franad
bath oil 1oz £0.79; 3oz £1.68;
6oz £2.88; 16oz £5.51
Cologne 1oz £0.81; 2oz £1.32;
spray 2oz £1.58
dusting powder 4oz £1.44
sachet lotion ½oz £0.53; 4oz £1.58
soap hand £1.45; bath (2) £1.45;
guest (6) £1.45
spray mist petite 150cc £0.89
talc spray £1.58
Glycinello hand cream £0.22½; £0.40
Mercolized
skin soap box £0.31
wax £0.27
Potter & Moore
lavender bath cubes £0.29
dusting powder £1.03
talcum £0.36
soap, toilet (3) £0.51
bath (3) £0.77
water 13cc £0.41; 23cc £0.53;
55cc £0.84; 104cc £1.43
solid perfume £0.36
smelling salts £0.30
medicated £0.14
Wiberg
pine essence 110cc £0.33; 220cc
£0.55; 475cc £0.89; 1.21 £1.79;
2.21 £3.40; 4.51 £5.75
Yeast-Pac
acne treatment sachet £0.09
beauty mask sachet £0.09½;
ready mixed sachet £0.10½; tube
£0.35
medicated tube £0.25

PRECISION ENGINEERING CO

(READING) LTD
Waymaster baby weigher 196PD
£23.44; dietary scale 8ND/DK
£1.82; personal scales 218/2D

£5.44; 218/2K £5.07; 618D
£4.75; 618K £4.43; 920D £3.05;
920K £2.85; 820D £6.25; 820K
£5.82

PROCTER & GAMBLE LTD.

Camay soap £0.06½; £0.09½
Drene £0.08; £0.19
Fairy toilet £0.06½; £0.09½; £0.12
Head & Shoulders £0.05; £0.14;
£0.26
Tempo anti-perspirant aerosol
£0.33; £0.42; roll-on £0.28;
deodorant aerosol £0.24; £0.35

PYSER BRITEX (SWIFT) LTD

Swift binoculars
Apollo 8 x 30 £25.50
Audobun 8.5 x 44 £42.50
Classic 8 x 40 £26.50
Highland 8 x 35 £25.50
Hunter 8 x 30 £23.58
Newport 10 x 50 £34.00
Saratoga 8 x 40 £28.50
Skipper 7 x 50 £32.50
Sportstar 7 x 35 £24.50
Trilyte 9 x 35 £59.50; 7 x 35 £49.50
Triton 7 x 35 £27.50

Tecnak 20 x 50 £17.40; 16 x 50
£16.40; 12 x 50 £15.90; 10 x 50
£15.40; 7 x 50 £14.90; 8 x 40
£13.40; 8 x 30 £12.40
Super-zoom 6-12 x 30 £28.00;
12 x 50 £21.50; 10 x 50 £20.00;
7 x 50 £19.50; 8 x 40 £18.00;
8 x 30 £16.50

RAPIDOL LTD

Inecto
colour creme £0.53
creme hair lightener £0.25
four-in-one £0.39
Hair Magic £0.31
Hi-Lift £0.31
Hint of a Tint £0.08
Rapid £0.39
Inectoset £0.09
peach nut oil conditioner £0.18
shampoo sachets £0.05½; bottles
£0.25

REMINGTON ELECTRIC

SHAVER DIVISION
Remington hair dryer salon £13.70;
floor stand £2.51
hair styler £8.50
hot comb for men £8.50
shavers F2 £9.45; 100 £7.46; 100 de
lux £8.61; GT battery model
£6.25; 800 cordless £16.30;
Lektroblade 23 £10.50; Lektro-
blade 26 £12.50

REVLON INTERNATIONAL CORPORATION

Hi and Dri roll-on £0.58; spray
£0.62
Intimate
after bath Cologne £1.69
anti perspirant spray £0.90
bath powder spray £1.49
creamy skin perfume £1.08
diamond facet spray £2.25
dusting powder £2.35
eau de toilette £0.90; £1.40; £1.79
lotion £0.76; plastic bottle £0.58
milk bath £2.63
ovalesque mist £2.11
perfume 3.5cc £2.29; 7cc £3.46;
14cc £5.37; 28cc £9.14; 56cc
£11.41; 112cc £18.60; spray
£2.49
spray mist £1.55
soap £0.95
talcum £0.80
Natural Wonder
astringent lotion £0.80
blemish stick £0.70
blotting blusher £1.59
blotting pressed powder £0.96
cleansing pads £0.76
eyeliner cake £0.86
eye shadow £1.24
flowing lotion make-up £0.86
foaming facial cleanser £1.04
lidliner brush £0.52

lid shadow pearly £1.47
lipstick £0.58
make-up cake £0.90
make-up liquid £0.62; matte £0.76
mascara £1.08; refill £0.70
mask £1.00
night treatment lotion £1.08
pressed powder £0.80
fashion case £0.58; refill £0.44
replacement puff £0.16
under make-up lotion £1.08

Pub

after shave £1.32; balm £1.97;
lotion £1.97
Cologne £1.79; £2.43
Cologne spray flask £2.94
deodorant Cologne spray £1.47
stick £1.04
pre blade beard softener £1.06
shave foam £0.93
sparkling foam Cologne £2.25

Revlon

adheron £0.48
anti-perspirant £0.86
Aquamarine
dusting powder £1.75
eau de toilette £1.04; £1.55
lotion £0.52; £0.66
deodorant £0.58
milk bath £1.87
silk £1.32
soap £0.81
talc £0.70
Blondsilk £1.04; lotion lightener
£1.04

Blue Mist hair spray £0.86

Bronze Lustre

after sun lotion £1.38
lotion for normal skins £0.66
sensitive skins £0.76
sun colour cream £0.86
sun stick £0.66
tanning normal £0.62; sensitive
£0.66

Colour Silk £1.04

cuticle gelee £0.76

cuticle massage cream £0.62

remover cream £0.62

Eyemakers a la Carte

Brow Beautiful £1.04
brush on mascara £0.90; refills
£0.62

cake eyeliner £0.66

cake mascara £0.66; refills £0.34

eyeliner colourmated £0.96

eyeliner pencil £0.52

eye make-up remover £0.90;

remover pads £0.62; remover

oil £0.58

eyeshadow brush on colourmated

£1.18; frosted £1.04

eye shadow stick £0.70

eye shadow brush £0.57

eye velvet £0.76

Fabulash £1.08; refill £0.70

fine line eyebrow pencil £1.04;

refill £0.44

lash adhesive £0.58

lash bath kit £1.18

liquid eyeliner £0.70

lustre liner £0.70; brush £0.52

face make-up

blush on £1.91; refill £0.80

compact extra moist £0.90;

refill £0.44; refill round £0.44;

refill demi tasse £0.58

compact tortoiseshell refill £0.80

creme souffle make-up £0.90

face powder £0.86

face gleamer regular £1.47;

frosted £1.65

fashion cases

extra moist £0.58

tortoiseshell £0.52

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liquid 30cc £0.58; 60cc £0.86

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roll-on make-up £0.96

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opalescents £0.58
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non-smudge remover £0.44

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breast contour drops £5.60

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eye cream £1.24

facial mask £1.87

super emollient cream £3.14;

£4.21

throat cream £2.67

toning formula £1.49; £2.25

Liquid Asset £0.96; £1.40

Moon Drops

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seawater £2.17

bath foam sulphur £2.94

bath oil soap £1.47; bath powder

cake £2.49

eau de parfum £2.35

milk bath powdered £2.49

naked Cologne £1.79

perfumed oil £2.17

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active face rinse £1.55

almondine eyeliners £1.32

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bare bronze £1.79

blushing powder £2.19; refill

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face powder £1.55

flowing creme £1.32

lipstick £0.80

lotion cleanser for eye make-up

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Luminesque

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oil control stick £1.65

pressed powder £1.08; refill £0.70

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stuffing cleanser £1.69

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translucent brow colour £1.32

translucent lengthening mascara

£1.32

translucent liquid eyeliner £0.90

brush £0.66

translucent powdered eyeshadow

£1.47

whipped cleanser £1.67

emollient cleansing cream £1.08

facial freshener £0.96; £1.40

facial mask £1.69

lipstick £0.62

moisture cleanser £0.80; £1.24

moisture cream £1.26

night cream £0.96; £1.40; £2.11

toning lotion £0.96; £1.40

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154 £6.50; 153 £9.45; 152

£14.85; 151 £22.70; 150 £27.55;

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refill 5243 £7.40

parfum de toilette 2007 £2.30;

2006 £4.10; 2004 £6.15; 2003

£10.55; 5040 £6.55

talcum powder 1115 £1.50

La Rose parfum 480 £3.40; 456

£4.40; 454 £6.50; 453 £9.45

Madame Rochas

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£3.40; 9203 £5.05; atomiser 5940

£4.40

parfum de toilette 9007 £2.30;

9006 £4.10; 9004 £6.15; 9003

£10.55; atomiser £6.55

Parfum 980 £3.40; 956 £4.40;

954 £6.50; 953 £9.45; 952

£14.85; 951 £22.70; 950 £27.55;

atomiser 995 £6.50; refill 996

£3.25; atomiser 5953 £11.20;

refill 5943 £7.40

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4131 £4.00; atomiser 4540 £3.20

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late, mint chocolate, orange
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uit, plain £0.02
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arley sugar fruits, bitter lemon
drops, blackcurrant & liquorice,
buttermints, butterscotch, clear
mints, fruits de luxe, lemon &
honey, Mitcham mint creams, rum
& butter, sherbert fruits, tanger-
ine, lemon & grapefruit, treacle &
liquorice £0.09
ees £0.08
ets £0.02
ier warmers £0.20
lb tins assorted fruit drops, barley
agar drops, digestive mint drops,
lemon acid drops £0.17½
licated confections
hti-coff drops £0.10
ucose winter candy £0.07½
enthol & eucalyptus drops £0.10
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ntiseptic throat, catarrh, Dilly
Duckling, extra strong cough,
glycerine & blackcurrant, glycerine
lemon & honey, menthol
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outh ulcer £0.15
acks, blackcurrant fruit pastilles,
ugh, glucose fruit pastilles, £0.04;
glucose peppermint £0.02½
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eddy cough pastilles £0.04
ucose sulphur tabs £0.07½
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issors nickel plated 401A £0.28;
403A £0.33; 405A £0.28; 407A
£0.33; 409A £0.30; 411A £0.50;
413A £0.50; 415A £0.50; 417A
£0.65
ainless steel 402A £0.43; 404A
£0.48; 406A £0.43; 408A £0.48;
410A £0.45; 412A £0.68; 414A
£0.68; 416A £0.68; 418A £0.95
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500gm £3.89

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tube 1613 £0.16½; medical pack
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£0.32½
milk £0.19; £0.33
shaving cream tube £0.18½; £0.27
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bath £0.10½; double bath £0.17
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£1.20; slimline £0.90
adhesive £0.16
Glo-ahead £0.34; extra £0.34; classic
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magi-set £0.10; £0.30
pearl foam shampoo £0.06; £0.22;
£0.49

professional hairspray £0.72
S.3 shampoo £0.07; £0.33; jars
£0.49; £1.60
Sebosyn £0.48; £2.50; tube £0.26
setting lotion £0.44
Sixty 6 hairdressing £0.26
Starkle £0.54
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Starset £0.12; £0.36
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MANUFACTURING CO LTD
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protecting day cream 24g £0.75;
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10oz £4.74
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eau de Cologne 4oz £1.20
eau de Portugal 4oz £1.20
Florida water 4oz £1.20
lavender flowers flat box 2oz £0.81;
square box 5oz £1.20
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Dentifresh £0.12½; £0.17½
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late wafers £0.16; chocolate bars
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Paquin hand cream £0.20; £0.35;
tubes £0.14; £0.20
TCP 2oz £0.13; 4oz £0.19; 8oz
£0.27
ointment ½oz £0.13; 1oz £0.20
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pet antiseptic £0.15
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Trimetts break £0.15; chocolate
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Pyridium 25 £0.33; 500 £5.85
Rinurel 10 £0.18; 30 £0.54; 250
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SA 30 £1.03; 250 £6.30
Veganin 10 £0.11½; 20 £0.18½; 50
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Veracolate 50 £0.20½; 100 £0.33½

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250g £0.74; 320g £0.85; 450g
£1.13
herbal creme rinse £0.37; sachet
£0.06
lemon creme rinse sachet £0.06;
bottle £0.37
shampoos
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foundation sachet £0.05; bottle
£0.21
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tablets £0.14½
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Westmacotts ear drops £0.17

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(Oxytetracycline B.P.)				
IA-PEN	125 mg.	£0.95	£1.80	£3.50
(Penicillin V. B.P.)	250 mg.	£1.83	£3.55	£7.00
IA-PRAM	25 mg.	£0.77	£1.44	£2.77
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IN-SONE	1 mg.	£0.20	£0.35	£0.67
(Prednisone B.P.)	5 mg.	£0.58	£1.13	£2.22
DEMOCRACIN	250 mg.	£1.95	£3.80	£7.50
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INTER-ALIA PHARMACEUTICAL SERVICES LTD.

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All the leading brands except Silcot contain a considerable proportion of cellulose, which simply isn't as gentle or as comfortable as soft, silky natural cotton wool.

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WAR AGAINST COLDS

COMMENT

Something gained

The contents of the package deal for hospital pharmacists has now been reluctantly agreed by the Guild's Council following the special general meeting that was held on July 24 (*C&D*, July 31, page 143). Whilst no one can be satisfied, a great deal of credit is due to the Guild's negotiators for achieving what they did in the present climate of salary negotiations.

The 8 per cent, in commercial terms, was the dividend one could expect in a very ordinary year of trading. The second dividend is not so obvious.

At first sight the Noel Hall scales must be a great disappointment to many hospital pharmacists. The assimilation terms are fair in as much as they take into account the various existing allowances, but generally speaking there is very little immediate advantage to many pharmacists.

Where the advantage lies is in promotion. The Noel Hall structure has created between Regional and Area Pharmacists an estimated 120-140 new posts. As these positions are filled, vacancies will be created which must in turn be expected to be filled from lower down the ladder.

This upward movement is the great breath of fresh air which is so essential to the development and well-being of the hospital pharmaceutical service and, therefore, it must be allowed to continue upward. That, however, will only be achieved if the regional and area posts are occupied by pharmacists of experience whose ages cover a reasonably wide range.

To concentrate on the lower age groups will stultify promotions to those senior grades for too long a period. Limiting appointments to the higher age groups would result in too many changes before the new system had settled down.

What is necessary is as rapid an implement of Noel Hall as is possible so that the benefits do not evaporate before the hospital pharmaceutical service can take full advantage of them.

Drug exports hit peak

United Kingdom exports and medicinal and pharmaceutical products in the first six months of the year hit a record peak of £82,357,000—21 per cent up on the equivalent period of 1970.

The Sterling area was still Britain's biggest customer, the shipment being valued at £31.22m, although Western Europe was not far behind with £29.87m. Yet the biggest single customer, Japan, is outside both those areas. Exports to Japan were worth £5.12m; the Irish Republic came next with £4.85m.

Of the European Economic Community countries' total of £14.43m for the six months, Belgium's £3.90m was the highest for any one member. There has been some slowing down in the expansion rate of exports to the Six of late and the Association of the British Pharmaceutical Industry attribute this to more British pharmaceutical companies building new factories within the Community. This development, however, should in time lead to an increase in the UK's invisible exports.

The exports to EEC showed a rise of 8.5 per cent against an increase of 24 per cent registered by European Free Trade Association countries which were valued at £10.89m.

Exports of antibiotics in the six months totalled £8.65m (£5.74m in equivalent period of 1970); bacterial products, serum and vaccines were valued at just over £2m (£1.55m).

Imports of medicinal products were also higher. At £18.94m the value was up by £2.68m or 16½ per cent—the value representing less than a quarter of the exports.

BOOKS

Medicine Tax Stamps World Wide George B. Griffenhagen, RPh, MS, ATA. Handbook No 76. *American Topical Association Inc.* 3308 North 50th Street, Milwaukee, Wisconsin, USA. 9 x 6 in. Pp 126. \$6.00.

George Griffenhagen has long been known for his scholarly contributions to the history of pharmacy in numerous publications and in his specialised handbooks in the Medical Series, also published by the American Topical Association, on *Drugs and Pharmacy in Stamps* (No 2) and *Private and Proprietary Medicine Stamps* (No 4). The latter, relating to USA, included a check list of all proprietary medicine manufacturers that he could trace, and the author is a determined searcher and an accurate recorder. In the present handbook he brings before the reader not merely a list of countries which have treated proprietary medicines as a useful source of revenue but, largely from his own collection of medicine stamps (one of the

most complete in existence) he is able to produce catalogues of every medicine stamp issued, world wide.

This in itself is no mean achievement, but the author also includes an historical survey of the legislation in each of the countries whose stamps he illustrates. The reader thus gains an insight into the workings of the official mind in administering the revenue laws. He is amply provided with the means to form his own collection of these stamps, which are now, it maybe added, scarce items in any stamp dealer's list.

Not only are medicine stamps covered but the scope is enlarged to deal with USA narcotic stamps, liquor prescription blanks, and in a general round up, luxury stamps and even those used upon prescription forms adopted for British hospital out-patients. It will be news to many that in 1937 the USA issued a special stamp recording purchases of marijuana.

For the British reader, the detailed steps taken by successive Governments from 1783 to 1941 (when the use of medicine stamps was discontinued) to obtain revenue from "patent", ie, proprietary medicines, will be of special interest. The author acknowledges the assistance he

has had from many sources in compiling his extensive catalogues, eg, Pierre Julien, a specialist in French stamps, and in particular, the amount of new legislation recorded by *Chemist & Druggist* for overseas countries throughout its long history. The book has numerous illustrations: these alone are worth its price. It should have a wide readership among all who are interested in proprietary medicine legislation and its impact upon social problems. It will certainly be the work of reference and guidance for all philately minded pharmacists who want to enlarge their frontiers.

Handbook of Analytical Toxicology. Editor Irving Sunshine. *The Chemical Rubber Co.* in Great Britain from Blackwell Scientific Publications, 5 Alfred Street, Oxford OX1 4HB. 10½ x 7½ in. Pp 1,081. £14.

Flavor Technology 1971. Nicholas Pinturo. *Noyes Data Corporation*, Park Ridge, New Jersey 07656, USA. 10½ x 8½ in. Pp 227. \$35.

The contents are mainly based on US patents mostly issued since 1960 and relate to the production of natural and synthetic flavours and their synergists.

PROFESSIONAL NEWS

Pharmaceutical Society of Ireland

Pregnancy testing scheme gets council backing

The council of the Pharmaceutical Society of Ireland has approved the launching of a pregnancy testing scheme. At its July meeting in Dublin the council accepted a proposal from the Practice of Pharmacy Committee that such a scheme be started.

Mr M. F. Walsh stressed that this was a new field for pharmacists, but having regard to the fact that after 10 years' membership of EEC they might have to concentrate solely on pharmacy and phase out cosmetics, photography and other ancillaries, it was important that pharmacists should enter this new field, which he regarded as a bridge to a wider sphere of biological testing.

A pharmacist was eminently qualified to engage in pregnancy testing, he argued. The medical profession had been informed of their intention to take up this work. Pharmacists had been active in this field in Northern Ireland and the UK for some time and there had been no objections there from any quarter. The same applied to the Continent and he saw no reason why they should postpone a decision any longer.

Demonstration offer

Representatives of the various companies concerned had indicated that they would be prepared to give demonstrations to any interested pharmacists. While he did not expect that many pharmacists would be anxious to take up this activity in Dublin city, he believed that those in rural practices would be keen.

Mr R. J. Semple said that, as chairman of the Postgraduate Education Committee, he had been asking the council to approve this undertaking for some time and members of the Committee were anxious to proceed. Accordingly he suggested the Council should give its final decision immediately.

Mr T. R. Miller said he believed the pharmacist was entitled to do biological testing. He did not see why the Committee should have to seek the council's approval to engage in something which they were qualified to carry out. When pharmacists qualified they were given a licence to practise and if the Committee considered biological testing was feasible they should lose no time in going ahead.

It was not the Society's function to give approval. Their only concern was to administer the Poison Laws and to educate and register people to practice pharmacy.

Mr Semple replied that while he appreciated that the Postgraduate Committee was not an autonomous body but was subject to the Council; they were dependent on the Society for financial assistance. Consequently, they considered they should first seek the council's approval. The president agreed.

Mr Walsh said that the suggestion had been under consideration for almost a year and it now seemed that he need not have sought the approval of the Practice of Pharmacy Committee to engage in this field. He was not interested in pregnancy testing *per se*, but he was interested in the right to enter a new field. He did not think they could stop any pharmacist wishing to start pregnancy testing but he would like it to be done in as ethical a manner as possible and the scheme to be introduced on a uniform date.

Mr W. Butler argued that it was obvious the pattern of pharmacy would change in the EEC, and, in anticipation, they would have to exercise foresight. For that reason Mr Walsh was to be complimented in starting this scheme. It was only the beginning, and if pharmacists were to be assured of a proper living they would have to engage in other fields.

He believed the council should be favourably disposed to this proposal in order to get it off the ground.

Professor R. F. Timoney agreed that the council should put no obstacles in the way and allow the Postgraduate Committee to operate the mechanics of the scheme.

Mr Walsh pointed out that the Council had recently given approval in principle to the engagement of an economist to do a comprehensive survey of pharmacy in view of the pending entry into Europe. The fee involved was £2,000 and he felt they should not postpone a decision in engaging this expert. When the matter had been considered at the coming Congress in Wexford he did not anticipate they would have any difficulty in raising this money.

Pressure on industry

Mr Butler said that in the EEC pressure was being put on the pharmaceutical industry to cut profits. In Ireland pharmacists were being asked to take smaller profits under the proposed Health scheme so that a proper survey of the economics of pharmacy was vital.

The Council agreed in principle to the proposal and Mr Walsh said they would be making an appeal for voluntary subscriptions. It was hoped to promote the idea in Wexford.

Mr Walsh then expressed concern at the fact that unqualified medical representatives were allowed to carry potent drugs in their cars and said that he had heard of one case in which samples had been stolen from a representative's car.

Qualified representatives, he said, should give a good example by not leaving such preparations in their cars overnight.

The President said the council would bear the matter in mind.

Mr Miller reported that, as indicated at the last meeting, he had circulated copies of the Constitution of the proposed new Pharmaceutical Union among all interested parties. They had received a reply from the IDA that they had been offered legal opinion which was to the effect that they would be entitled to amend their rules, subject to the approval of their members.

As a result, members of the organising committee would be meeting the IDA within the coming week. This was a big step forward and he hoped to be able to report the outcome in the near future.

When the President expressed the hope that they might have something concrete in Wexford, Mr Miller commented: "This is what we are aiming at."

Nominees for Health Committees

The council heard that Mr T. A. Donovan, secretary, Mid-Western Regional Pharmacists' Association, had written stating that the following Pharmacy representatives had been nominated to the Advisory Health Committees for the Mid-Western Region: Limerick city: Mr P. J. Hogan, Tipperary North Riding, Mr John de Loughrey, Nenagh; Clare: Mr Patrick Smyth, Ennistymon; Limerick County: Mr Timothy A. Donovan, Rathkeale.

A letter was received from the Secretary of the North-eastern Pharmacists' Association stating that at a recent meeting he was directed to convey the views of the Association in regard to the position of qualified assistants, their status, and numbers, etc. It was the Association's opinion that the number of qualified assistants at present was inadequate for the demands of pharmacy.

It was felt that if there were more qualified assistants it would go a long way towards solving staff problems of many community pharmacists. With the advent of the participation of pharmacists in a Health Scheme it was felt that the qualified assistant would be of more importance. No change in the status of this category should be contemplated. It would be morally wrong to the assistant to alter the position as it was when they qualified—certainly so in a downward direction.

The letter added: "As the average age of community pharmacists increases, the need for qualified assistants becomes more acute. The ideal situation, of course, would be to have all pharmacies staffed by qualified pharmacists, but mere economics prohibit this, and as it would appear that the rural pharmacist is in for an even less remunerative future the

employment of qualified assistants would appear to be the ultimate in his employment ambitions.

It was agreed that the letter would be considered by the Committee dealing with the assistants question.

The president reported that many topics had come up for discussion at a meeting of members of the Council with members of the Pharmaceutical and Allied Industries Association, including that of original pack dispensing. Also discussed were the proposed regulations of the Department of Agriculture in regard to the control of antibiotics. He gave the industry to understand the Council's point of view, explaining that they were standing firmly on control through Schedule 2.

Report submitted

They were given to understand that the industry had submitted its own report to the Department and he hoped it would not conflict in any way with Council's policy on the matter. The Council had given deep and serious consideration to the proposals and under their suggestions all interests would be catered for—the farming interest not least.

Mr Eric Burrell, a former President of the Irish Pharmaceutical Association, which has now gone out of existence pending the formation of a new Pharmaceutical Union, was co-opted to the council to succeed the late Mr Donal J. Kennelly.

He defeated Mr Thomas McGuinn by 10 votes to five.

The Chairman of the Joint Negotiating Committee, Mr M. L. Cashman, reported that he had been informed that a rumour was circulating the country to the effect that the Committee had broken off relations with the Department of Health. That report was without foundation, he declared.

Mr Cashman further reported that he had heard it alleged that the Committee was not fully representative of pharmaceutical interests. In fact the Committee was composed of the following: Messrs M. L. Cashman, W. E. Boles, T. R. Miller, J. P. Burke, W. J. Gardner (Dublin); R. J. Power (Newtownmount-kennedy); Alexander Herriott (Bandon); W. J. Dalton (Banagher); Pierce Delaney (Waterford); J. P. Duffy (Buncrana); J. C. Britton (Miltown-Malbey); P. J. Ryan (Boyle), with acting secretaries J. G. Coleman (Registrar, Pharmaceutical Society of Ireland) and B. R. Smith (Secretary, Irish Drug Association).

Meeting arranged

Mr Cashman also reported that the Committee was meeting again the following week to consider the offer which had been made by the department to the medical profession. Pharmacists throughout the country, he stated, could rest assured that before any final decision was taken on any matter they would be consulted.

The registrar reported the deaths of Liam D. Byrne, MPSI, James Connell, MPSI, William F. Herlihy, MPSI, James C. Kelly, MPSI, John R. Shanahan, MPSI, Thomas P. Toher, MPSI and Thonias M. Walsh, MPSI.

Mr Coleman stated that he had received the following letter from the Minister for Health, Mr Childers, following the death of Mr Kennelly: "I have heard of the untimely death of Mr Donal J. Kennelly who has made such an outstanding contribution to the affairs of his profession. I am sure that you are aware that everybody in my department who came in contact with him over the years held him in the very highest esteem and are indeed sorrowed at his departure."

The registrar stated that he had also received the following letter from the Secretary and Registrar of the Pharmaceutical Society of Great Britain, Mr Desmond Lewis: "At our meeting this month, the Council received with regret my report on the death of Donal Kennelly whom we remember with affection as President of your Society from 1962-1964. We are conscious of the loss which pharmacy in Ireland has suffered and I hope that you will convey our sympathy to his family."

The registrar then read a letter from Mrs Phyllis Kennelly expressing appreciation of all the kindness shown to her by members of the Council during her husband's illness and following his death.

Register changes

The following changes of address were noted: Mrs Teresa Burke, MPSI, to 15 Marlborough Street, Dublin 1; Mrs M. E. Elliott, MPSI, to Irwin's Pharmacy, Church Street, Drums-hanbo, co Leitrim; Mrs Mary B. O'Beirne, LPSI, to 45 Johnstown, Waterford; Miss Julia Walsh, MPSI, to 38 Renmore Park, Galway; T. A. Buckley, LPSI to 18 Ardmore Park, Bray, co Wicklow; J. J. Durdan, MPSI, to Emmet Terrace, Ballina, co Mayo; E. P. Hughes, MPSI, to 251 Crumlin Road, Dublin 12; M. J. Knox, MPSI, to 14 Dunville Crescent, Waterfall Road, Cork; K. S. Lim, LPSI, to Panaga Hospital, c/o Brunei Shell Petroleum Co Ltd, Seria, Brunei; J. V. Moran, LPSI, to 130, Gaybrook Lawns, Malahide, co Dublin; R. J. O'Hagan, MPSI, to 67 Woodpark, Ballinteer, Dublin 14; P. O'Niell, MPSI, to 87 Kilkenny Street, Castlecomer, co Kilkenny; P. J. O'Sullivan, LPSI, to 55 Hainault Road, Foxrock, co Dublin; N. E. Sutton, LPSI, to Flat 25, Tritonville Close, 54 Tritonville Road, Dublin 4; Miss Johanna Farrell, Asst, to 51 Upper Leeson Street, Dublin 2;

Mrs Maureen Winifred Cahill (*née* Lang), LPSI, and Mrs Mary Bridget O'Reilly (*née* Hayden), LPSI, submitted marriage certificates and were granted change of name in the Register.

Mrs Margaret Mary McCarthy, LPSI (*née* O'Donovan), John Leo Curran, LPSI, and Francis C. Kavanagh, Asst, were restored to the Register.

Donal S. A. Leavy, LPSI, Market Square, Castleblaney, co Monaghan, was elected to membership.

Nominated for membership were: Mary J. Stephanie O'Reilly, Carlanstown, Kells, co Meath; John Leo Curran, Donabate, co Dublin and Richard J. O'Rourke, Mountrath, co Laois.

The Licence Certificates of F. P. Kelly, 627, N. C. Road, Dublin 1; R. J. O'Rourke, Mountrath, Portlaoise; M. J. S. O'Reilly, Robertstown House, Carlanstown, Kells, co Meath, and M. J. Roice, 76 Main Street, Gorey, co Wexford, were signed and sealed.

A number of grants were passed for payment at a meeting of the Benevolent Fund Committee which followed.

LETTERS

Pharmacy and the Common Market

I am, obviously, in agreement with your comment on "good sense" referring to the NPUM scheme for a voluntary trading association for retail pharmacy (last week, page 133). I do not agree, however, that our probable entry into the EEC makes the future for such enterprise a short one.

Can any retail pharmacist seriously believe that any British Government would introduce a law (for a law would be needed) whereby a company the size of Boots would have to stop selling "toilettries, cosmetics and the like." Can any retail pharmacist seriously believe that the British public would tolerate such legislation?

D. N. Sharpe,
London, N 2

[We did not suggest companies would have to stop selling "toilettries, cosmetics and the like," we suggested that businesses might have to be "restructured". Incidentally we believe governments and the public are fickle in such matters — Editor.]

No more posers!

Following Mr Freeman's letter (last week, page 133), how about publishing this?

A.L.

I have treasured it for years!

Rx
Tab. Hydrosaluric 50mgm.
Mitte 50
Signatur: unam ter in
die, alt. die.

Prescription poser

The sender of this week's poser — a pharmacist in Newcastle-on-Tyne — comments: "The use of felt pens does not make life easier for the chemist — or safer for the patient."

Rx
In Sep. Post
Juvu

Equipment



Tablet and capsule dispenser

A dispenser designed to enable tablets and capsules to be transferred from stock to the patient's container untouched by hand is available from Gydacraft Products.

Items to be dispensed are poured onto a funnel-shaped metal holder which rocks and drops the tablets or capsules in a stream onto a half-inch conveyor belt. They then drop into the container at the bottom of the belt.

The makers claim that this equipment makes accurate counting quick and easy—counting speed is equal to the fastest hand or frame counting.

The hopper and conveyor channel are of stainless steel and the machine is designed to be easy to clean. The food- and chemical-quality belt of the conveyor is continually cleaned, whenever the machine is in use. Size 15 x 5 x 8 ins, available for £24.95. (Gydacraft Products, 138 Burley Road, Leeds LS4 2EU.)

Bellopump dispensers

S. B. Weston Ltd have introduced a new range of dispensers and pumps under the family name of Bellopump.

The pumps are constructed from polypropylene bellows cut to the length required, and sealed at each end by injection moulded components.

There are no reciprocating seals to cause trouble, and the prolonged fatigue life of the polypropylene is well proven, say the makers. The resilience of the material is said to render a spring unnecessary in many applications, although one can be fitted where a viscous liquid is to be pumped and where accuracy of dose is required; this spring can be pre-set to a controlled length. Different types of valves are fitted according to the material being pumped.

The standard Bellopump can be supplied to dose up to 30 mls, and is designed for use on plastic or glass bottles and cans from about one to 30 litres capacity.

The only non-plastic components are the stainless steel valves, the outlet valve



being located at the end of the spout and spring-loaded to prevent dripping.

There are many applications for this pump dispenser and these include dispensing of detergents, sterilisers and disinfectants, etc.

The dispensers can be obtained fitted to caps or together with the containers. (S. B. Weston Ltd, Building No 13, Platts Eyot, Lower Sunbury Road, Hampton, Middlesex.

SPORT

Golf:

Irish Chemists' Golfing Society. Results of meeting at the Castle on July 22 for prizes by Kodak Ltd. Class 1: M. Hughes (11), 38; J. A. Pattison (12), 38; J. Burns (13), 37. Class 2: M. Murphy (24), 37; C. McDermott (22), 35; A. Digan (22), 35; Best on 1st 9: J. Fehily (20 pts); 2nd 9: J. J. Dawson (20 pts).

Edinburgh Chemists' Golf Club. Results of meeting over Kilspindie on July 5: Crooks Trophy: winner, J. White; best scratch, J. B. McCaig; section 1, H. Campbell; section 2, B. Manke. July trophy, H. Campbell, Yardley Prize, J. Liddell.

Hungarian delegation visits ABPI

A delegation from the Hungarian Government last week discussed the mutual expansion of trade in pharmaceuticals with the Association of the British Pharmaceutical Industry in London. Seen here at the meeting are, left to right (standing): Mr A. G. Shaw, secretary, ABPI and Mr J. M. Kirkness, overseas affairs manager, ABPI, and (seated) Dr Antal Kaldor, deputy director, Budapest Medical University, Dr Bela Toth, Hungarian Deputy Minister of Health, and Dr Gyorgy Aczel, head of department, Hungarian Ministry of Health



Greater degree of control on barbiturates?

At some time in the near future barbiturates will go into the Schedules of the Misuse of Drugs Act, according to Sir Ronald Tunbridge, chairman of the British Medical Association's board of science and education.

He expressed that opinion at the recent annual representatives' meeting of the BMA.

The meeting passed a motion recommending their inclusion. The motion was proposed by Dr F. O. Wells, instigator of the Ipswich amphetamines ban.

It is understood that discussions are taking place between the Government and the board of science about when barbiturates should be incorporated in the Act.

Board of science members feel that the new Act "should work and be seen to work" before barbiturates are included in the Schedule. In the meantime they hope the profession will use discretion in prescribing these drugs and that it will follow its present line with amphetamines.

At the representatives' meeting the latter point also figured in motions under discussion.

During a move to ban amphetamines and "amphetamine-like" drugs completely, Dr B. Taylor said that despite persistent agitation for the banning of pernicious drugs, a number of doctors continued to prescribe them.

Those doctors failed to realise that if they continued to prescribe the drugs — no matter how sincere they were in their views — the mere fact that the drugs were prescribed meant that, inevitably, they would be stocked on the shelf of the retail pharmacist and in people's homes, and would fall into the wrong hands.

The move to ban them completely was defeated.

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MARKET NEWS

Quiet trading in all sectors

London, August 4: The holiday season being in full swing, sellers of crude drugs and pharmaceutical chemicals found few interested buyers during the week. Price changes set no particular pattern except perhaps that holders of end-of-season stocks were prepared to reduce their margins in order to be ready for the new crops.

Buchu leaves were lower for shipment and dandelion root was down £5 ton in both positions. Moroccan coriander seed was lower by £4 ton for shipment.

Hydrastis was dearer in sympathy with origin, although spot did not fully reflect the rise. Sarsaparilla remained nominal on spot and forward.

Among essential oils two sources of geranium oil were offered, but not Bourbon. Ceylon citronella and bois de rose were easier.

In chemicals, digoxin and sodium chloride were dearer.

Pharmaceutical chemicals

Amylobarbitone: 5-kg £3.59 kg; sodium £4.15.
Barbitone: 50-kg lots £2.60 kg; sodium £2.60.
Butabarbital: 5-kg £5.63 kg; sodium £6.25.
Butobarbitone: £4.68 kg for 5-kg lots.
Chloral hydrate: 50-kg lots £0.70 kg.
Cyclobarbitone: 5-kg lots £4 kg; calcium £4.
Digoxin: Up to 25-g lots £2.60 per g.
Hydroxocobalamin: £5.25 per g.
Iron ammonium sulphate: 100-kg £205 per metric ton.
Iron and ammonium citrate: (Per metric ton) granules, 50-kg lots £620; 250-kg £602; 50-kg scales £790; green £830.
Iron phosphate: £470 for metric ton 50-kg lots.
Isoprenaline sulphate: 5-kg £16.50 kg.
Kaolin: BP per 1000-kg.
Lactic acid: £570 metric ton for 50-kg lots.
Methadone hydrochloride: Subject to D.D.A. regulations £0.15 per g for 100-g lots.
Methyl salicylate: Per metric ton in 5-ton lots £425; 1-ton £430, ½ ton £435.
Narcotine: Alkaloid and hydrochloride £13 kg.
Neomycin sulphate: BP 5-kg £27.50 kg.
Nicotinamide: (Per kg) 1-kg £2.12; 25-kg £2.07 50-kg £2.02.
Nicotinic acid: (Per kg) 1 kg £1.93; 50-kg £1.83.
Opates: (per kg) subject to DDA Regulations.

	1 kg and over	Under 1 kg
Codeine	£	£
alkaloid	153.80	161.50
hydrochloride	133.35	140.00
phosphate	117.20	123.10
sulphate	133.35	140.00
Diamorphine		
alkaloid	176.50	185.08
hydrochloride	161.00	169.08
Ethylmorphine		
alkaloid	176.50	185.35
hydrochloride	152.30	159.30
Morphine		
acetate	140.15	147.29
alkaloid	172.45	181.10
hydrochloride	141.55	148.65
sulphate	141.55	148.65
tartrate	168.35	176.75

Paracetamol: 1-metric ton lots £1.17kg; 5-ton £1.14 kg.

DPanthenol: £9 kg; 5-kg £8.50 kg.

Parachloro-meta-xenol: 50-kg lots £0.90 kg.

Paraffins: (In 6-drum lots per long ton) Liquid BP £139.25; light £121.15. Technical white oils; £105.65 to £123.15. Soft; white BP £103.75 and yellow £79.50. All in non-returnable barrels.

Penicillin: Sterile sodium; potassium or procaine

£12.92 per 1,000 Mu for 5,000—25,000-Mu lots.

Pentobarbitone: 5-kg lots £4.76 kg for acid and £5.05 for sodium.

Phemitone: 25-kg lots £3.93; £4.10.

Phenobarbitone: 50-kg lots £3.60 per kg; sodium £4.10

Phlocodine: 1-kg £198.36; 7-kg £189.20 kg £180.

Phthalylsulphathiazole: 50-kg lots £1.90.

Physostigmine: (100-kg lots per kg); salicylate £686.70; sulphate £878.70.

Pilocarpine: 1-kg lots hydrochloride £102; nitrate £95.

Pyridoxine: £6.15 kg; 25-kg £6.05 kg.

Riboflavin: £12.76 kg; 25-kg £12.66.

Quinalbarbitone: Sodium and acid £5.15 per kg for 25-kg lots.

Sodium benzoate: One-metric ton lots £28.33 kg.

Sodium bicarbonate: BP £26.40 per long ton for 8-ton lots in 1-cwt bags delivered.

Sodium carbonate: 98-100% in 1-cwt bags from £23.47 long ton delivered in 8-ton lots.

Sodium chloride: Vacuum dried £8.15 per long ton in plastic sacks for 6-ton lots, ex works.

Sodium citrate: £303 per metric ton.

Sodium perborate: (Per 1,000 kg) monohydrate £283.50—tetrahydrate £139.

Sodium percarbonate: (Per metric ton) £163.

Sodium potassium tartrate: (Per metric ton) 50-kg £287; 250-kg £282; 1,000 kg £278.

Sodium salicylate: 1000-kg lots £0.50 kg.

Sodium sulphate: BP from £35 to £40 per metric ton as to crystal. BP exsiccated £60 ton.

Sodium thiosulphate: £44 per metric ton.

Sorbitol: Powder £335 metric ton, syrup £152, both in 250-kg lots.

Stilboestrol: BP in 25-kilo lots £33 kg.

Streptomycin: Sterile base or sulphate £15 kg for 25-kg lots.

Strychnine: (kg) alkaloid £12.25; sulphate and hydrochloride £10.50.

Succinylsulphathiazole: 50-kg lots £2.70 kg

Sulphacetamide: Sodium BP £2.98 kg.

Sulphadiazine: (per kg), 25-kg £3.78; 50-kg £3.65.

Sulphadimidine: 250-kg lots £2.95 kg; sodium £3.05.

Sulphaguanidine: BPC in 250-kg lots £2.13 kg.

Sulphamerazine: In 50-kg lots £3.12½ per kg.

Sulphamethizole: BP 50-kg £4 per kg.

Sulphanilamide: 50-kg lots £1.03 kg.

Sulphaquinoxaline: B Vet C in 50-kg lots, acid £4.07½ kg; sodium £4.50.

Sulphathiazole: 100-kg £2.025 per kg; 50-kg £2.07½.

Terpineol: 50-kg lots £0.49 kg.

Theobromine: Alkaloid £13.50 kg delivered.

Theophylline: (50-kg) BP anhydrous, hydrate and ethylenediamine (aminophylline) £2.13 kg.

Thiamine: Hydrochloride and mononitrate £10.42 kg; 25-kg £10.37.

Thymol: In 1-ton lots £2 per kg.

Zinc carbonate: BPC 25-kg sacks £0.26 kg.

Zinc chloride: granular 96-98% £125 metric ton.

Zinc sulphate: monohydrate £69 per 1,000 kg; heptahydrate £44.

Crude drugs

Buchu: rounds £1.35 lb spot; shipment £1.27 cif.
Dandelion: Root £510 metric ton spot; £485, cif.
Hydrastis: £1.45 lb spot and cif.
Menthol: (kg) Chinese spot £6.85; shipment £6.75, cif. Brazilian £5.40; £5.30, cif.
Sarsaparilla: Nominal spot and cif.
Seeds (long ton) Anise: China star £175, spot; Spanish green £247.50. **Caraway:** Dutch ex wharf £300. **Celery:** Indian £295 spot; £245 forward cif. **Coriander:** Rumanian split £74 metric ton, cif; Moroccan £85, cif long ton, £92.50 spot. **Cumin:** Indian £235, cif. **Dill:** Indian £120, cif. **Fennel:** Indian £140, cif. **Fenugreek:** Moroccan £59.50 cif. **Mustard:** £3.16 spot.
Turmeric: Madras finger £160 ton; £124 cif.
Waxes: (long tons) **Bees'** £700, cif. **Candelilla:** £570 spot; £550, cif. **Carnauba:** fatty-grey £410; £375, cif; prime yellow £675; £635, cif.

Essential oils

Bois de Rose: Brazilian £1.85 kg spot; £1.74, cif.
Citronella: Ceylon £0.85-£0.88 kg spot; £0.75-£0.78, cif. Chinese £1.17 kg spot; £1.09, cif.
Clove: Madagascar leaf £1.20 kg in bond; £1.17 cif. English distilled bud £16.75.
Geranium: Bourbon unquoted; Congo £16.50 kg, cif; Egyptian £17.25 cif.
Lemongrass: £2.05 kg spot; £1.55, cif.
Petigrain: £3 kg; spot £2.80 kg, cif.
Spearmint: American £4.25 kg; Chinese spot £3.50 per kg; shipment £3.30, cif.

INFORMATION FOR MANUFACTURERS

Contract Packaging

Details are given elsewhere in this issue of a new contract packaging division set up by Bellair Ltd, New Road, Winsford, Ches. Clients products can be made up to their own formula and the contract "deal" includes filling of aerosols and bottles and labelling with own labels.

New Zealand agent in London

Mr Frank Stevens, chairman of Stevens Investments Ltd, New Zealand, who are agents for many British pharmaceutical and cosmetic houses, will be in London until August 22. He may be contacted through Export Trading Services Ltd, 3 Cork Street, Bond Street, London.

Multipax unit

Multipax Chemicals Ltd, 121 Norwood Road, London, SE 24, have recently re-equipped a liquid and cream manufacturing unit for the manufacturing of pharmaceuticals and cosmetics and specialising in the small and medium size batch.

Jerrycan with label recess

A half-gallon jerrycan, manufactured from Rigidex high density polyethylene, has been introduced by Blewis and Shaw (Plastics) Ltd, Kingston-on-Thames, Surrey. Suitable for a wide range of products: cordials, detergents, anti-freeze and garden products, these containers have a recessed panel to protect customers' own labels from scratch marks or tearing.

The containers are tough, yet lightweight and are completely swarf free. They have been specially designed for high speed filling and have a moulded-in handle to facilitate easy carrying, packing and pouring. The containers are sealed with a screw-on cap.

COMING EVENTS

Advance information

Chiltern Region, Pharmaceutical Society, Harrow College of Art and Technology, November 10, at 7.30 pm. Annual conference. Subject: "Medicines Substitution — Pros and Cons."

Scottish Department, Pharmaceutical Society, Golden Lion Hotel, Stirling, on November 14, at 10.30 am. One day conference. Principal topics: "The influence of the Statutory Committee on the professional conduct of the pharmacist" and "The pharmacist's responsibilities and functions in relation to the public benefit."

Open Days at the Laboratory of the Government Chemist, October 20, 1.30-4.30 pm and October 21, 9.30-12.30 and 1.30-4.30. Displays concerned with vitamins, pesticides, drugs and medicines, and bacteriology. Tickets, free of charge, from Dr D. C. Abbott, Laboratory of the Government Chemist, Cornwall House, Stamford Street, London SE 1.

ENGLISH ROSE COSMETICS LTD

LONDON · ROME · NEW YORK

Announce their new range of high quality products:

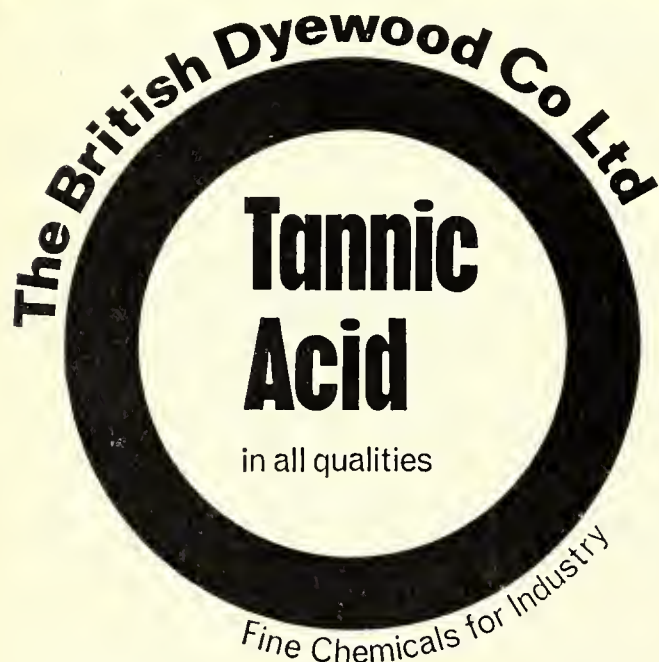
RECOMMENDED RETAIL PRICES

VITAMIN NIGHT CREAM	75p
MOISTURISING CREAM	60p
VANISHING CREAM	60p
COLD CREAM	60p
HERBAL FOAM BATH	50p
HAND & BODY LOTION	50p
LUXURY SOAP	30p

MAIN DISTRIBUTORS TO THE WHOLESALE TRADE:

I & L SUPPLIES - - Telephone: 01-739 2070

MARK INGRAM - - Telephone: 01-607 7221



The British Dyewood Company Ltd

Head Office, 19 St. Vincent Place, Glasgow C1.
Tel: CENTral 4425

10 Victoria Street, Liverpool 2.
Tel: CENTral 5272

VANQUIN^{*}

(viprynum embonate, Parke-Davis)

supersedes piperazine salts in threadworm infestation

supersedes piperazine because it is vermifugal to threadworms and achieves a cure rate of virtually 100% with a single dose.

'Piperazine salts are also effective against enterobiasis, but have been largely superseded by viprynum embonate'. (*Brit. Med. J.*, 1:676, 1970)

There is a big VANQUIN Bonus in operation at present – ask your Parke-Davis representative for details.

Available as tablets and suspension.

Further information is available on request.

^{*}Trademark

PARKE-DAVIS

Parke, Davis & Co. (Inc. USA, Liability Ltd.),
Hounslow, Middlesex. Tel. 01-570 2361

3331 (CD)-71-UK

André Philippe



ANDRÉ PHILIPPE LTD., 71-71B GOWAN AVENUE, FULHAM, LONDON SW6 Tel: 736 2194/2397 Grams: Andrephil, London

Classified advertisements

Hospital appointments

The United Birmingham Hospitals

THE GENERAL HOSPITAL

Birmingham B4 6NH
(Category V Teaching Hospital)

Applications are invited for the post of

PHARMACIST

Excellent opportunity to gain experience in all aspects of Hospital Pharmacy.

Salary £1,325-£1,665 (at present under review), plus £25 for a higher qualification and a further £106 per annum for a weekly late clinic duty. Thirty-nine hour week with alternate Saturdays free.

Applications giving full particulars to: Chief Pharmacist, General Hospital, Steelhouse Lane, Birmingham B4 6NH.

HAMMERSMITH HOSPITAL AND THE ROYAL POSTGRADUATE MEDICAL SCHOOL

Du Cane Road, London W 12.

Senior Pharmacist required at above general postgraduate teaching hospital (category V). Rotation of duties, or mainly full-time Sterile Products Laboratory if preferred. Post offers excellent experience, very wide range specialist and other work, including active involvement in research projects of Hospital, School and Research Units and in Quality Control. Very pleasant working conditions. Salary scale £1446-£1801 per annum plus Higher Qualifications Allowance (where applicable) and London Allowance £90. Accommodation available for single person (female). Applications stating age, experience and naming two referees, to Chief Pharmacist.

ILFORD AND DISTRICT HMC GROUP PHARMACY

Senior Pharmacist

This is a group post with duties at Barking Hospital, Upney Lane, Barking, Essex and King George Hospital, Whitley Council salary and conditions of service. Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

Shopfittings

SHOPFITTINGS — Manufacturers of chemists fittings offer Special Terms to chemists opening or re-fitting in Aug., Sept., and Oct., willing to act as show installations for new range of display shelving, showcases, counters and check-out units. Usual H.P. facilities. Limited amount of three year rental available. Rocano Ltd., St. Paul Street, Bristol 2. Tel.: Bristol 40328.

BERG MOTION SHOWCASES

create a refined merchandising persuasion that — SELLS. Plus pilferage protection. Terms: cash, lease or h.p. Send for a brochure to:

Samuel M. Steel,
2, Laurel Grove, Geleshiels,
Selkirkshire.
Phone: 0896-3360

MOORE & SON LTD. Shopfronts and interiors, specialists in metal fronts and displays. Tel.: Hoddeston 69875.

ST. BARTHOLOMEW'S HOSPITAL LONDON E.C.1.

SENIOR PHARMACIST required. 5 day week. Whitley Council Scales. Extra pay for evening clinics. The post, which will become vacant in early September, will be mainly concerned with the supervision of the analytical quality control laboratory but opportunities will exist for acquiring varied experience in the hospital. The development work of the department necessitates close collaboration with other disciplines in the hospital and the successful applicant will be closely involved in this work. Applications should be made to the Chief Pharmacist.

Business for sale

DRUGSTORE — New style drug store, fully shop-fitted with illuminated glass front. Opened March '71. New lease at £450/annum. Turnover already £150/week, increasing. Busy residential area could be adapted as pharmacy. Illness forces sale. Price £2,950 s.a.v. Box 1791.

LIVE IN SUNNY MALTA

For sale as a going concern established cotton wool, bandage and medical towel manufacturers with all equipment, machinery, packaging materials, under management, modern offices etc. Fully staffed and factory, no competition, no tax problems, no death duties, no currency restrictions, no language troubles, all English-speaking, always blue skies and sunshine.

Bungalow flat or villas available. Full information on request:

PAGE'S OF MALTA LTD.,
Tel: 061-445 6066/6067/6068

Or write:

Page's (Malta) Ltd.,
International Estate Agents,
40 Lapwing Lane,
Manchester, M20 8WR

LONDON BOROUGH OF HILLINGDON SHOP TO LET (with accommodation over)

For the trade of

A CHEMIST

For further details apply:—
The Borough Valuer and
Estates Officer,
1122 Uxbridge Road,
HAYES,
Middlesex.
(Telephone: 01-848 9886).

For sale

CHAMBON 'IN - LINE' — Blister forming, filling and sealing machines with orbital tablet feeders. Maximum web width 9in. set for a stroke length of 6½in. at a speed of approximately 15 cycles per minute. These machines are complete with print registration equipment. Available for inspection. Offers, Tel. Slough 23971, Mr. D. K. Scourfield.

Agents

AGENCIES WANTED FOR N. IRELAND

I have experience in selling surgical hosiery, perfumes, cosmetics, toiletries, and many other products. My relations with retail pharmacists in this area are most cordial. Excellent references from previous employers. Send details to:

Alex McIlveen,
39 Gortland Park, Belfast BT5 7NU

CONNAUGHT HOSPITAL ORFORD ROAD, E.17 9LW

Pharmacy Technician

(Apothecaries' Hall Certificate or equivalent City & Guilds) Whitley Council Conditions. Post vacant immediately. Applications to Hospital Secretary. Tel: 01-520 2233.

Please mention C & D when
replying to advertisements.

Sole Distributors would like to hear from Agents who must have excellent connections to Retail-Chemists, and also Ladies Hairdressers to carry Prestige Merchandise in Yorks, Lancs, Midlands, Devon, Cornwall.

Box No. 1790

Classified advertisements

TO PHARMACEUTICAL WHOLESALERS

Continental manufacturer wishes to appoint wholesaler to import and distribute to the pharmaceutical trade an attractive range of baby equipment and accessories. Exclusive distribution rights may be offered to suitable company.

BOX No. 1792

Tenders

NOTTINGHAMSHIRE COUNTY COUNCIL

Tenders are invited for the supply of the following goods and articles to various premises within the County for a period of 12 months commencing 1st November, 1971:—

Medical and sundry supplies
Surgical appliances and instruments

Nursing equipment and appliances, including commodes and wheelchairs

Rubber articles
Surgical dressings and plasters, etc.

Maternity outfits and pads
Cod liver oil products

Dental consumable stores and instruments

Vaccines

Further particulars and forms of tender and conditions of contract may be obtained from the County Medical Officer, County Hall, West Bridgford, Nottingham, NG2 7QP. Completed tenders in the envelopes to be supplied should be received not later than 10 a.m. on Friday, 27th August, 1971.

A. R. DAVIS

Clerk to the County Council
County Hall,

West Bridgford,
Nottingham NG2 7QP.

LONDON BOROUGH OF HILLINGDON

FIVE NEW SHOPS

CRANFORD PARK ESTATE,
HAYES, MIDDLESEX

Offers are invited for the leases of five new shops situated amidst the Cranford Park Estate where a scheme for Council housing development (in addition to existing dwellings) is nearing completion. "Essential" trades are preferred.

For particulars and form of application apply to:—

Eric W. Khon, BSc, FRICS,
Borough Valuer and Estates Officer, 1122 Uxbridge Road, Hayes, Middlesex.
(telephone 01-848 9886)

Situations vacant

BERMUDA

Young pharmacist required earliest opportunity. Mainly assist in dispensing for well established retail store. Five day week. Minimum starting salary £2,700 tax free with medical and other benefits. Return passage paid on three year contract. For full particulars apply via air mail with recent photograph and details of experience to:

P.O. Box 1001,
Hamilton, Bermuda.

TECHNICAL AND PRODUCTION ASSISTANT

required by tablet specialist in South London. Possession of special tableting skills would lead to immediate advancement.

Excellent conditions. Apply:

G. O. Woodward & Co. Ltd.,
225 Putney Bridge Road,
Putney, London, S.W.15.

Tel: 01-870 0971

PARTNER REQUIRED for modern retail Pharmacy in busy area of South London — shop virtually completed. Interested partner required to share business. Shop fittings already installed, warehousing facilities included. Limited capital required, and can be discussed. Please write stating all particulars to Box 1793.

Miscellaneous

FASHION JEWELLERY

Jodez (Manchester) Ltd.
9 Sugar Lane & 34 Shudehill
Manchester 4. DEAnsgate 6564
Largest and most exclusive selection of Necklets, Brooches, Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available, parcels from £5.00 and upwards.

Trade services

CAPSULE FILLING SERVICE

Keen Prices — Rapid Delivery

Rigid Quality Control — World-wide Exports

Our plant is modern and mechanised, with a filling capacity of:—

500,000 Capsules per day

We have spare capacity and we are interested in your capsule filling work. We also specialise in sustained release products. We will design and produce your specialities in sustained release form, bulk or packaged. Why not write or call me:—

John E. Hynds, Managing Director,
Controlled Medications Ltd,
Athlone, Ireland

Telephone: 2606/7

SHOWCARDS!

INEXPENSIVE!
PERSONALISED!

FROM ONE UPWARDS!

Sample and Details

Primapak Showcard Service,
74, Briar Street, Nottingham,
NG2 1FS. Telephone: 85125

YOU CAN'T BUY QUALITY LABELS CHEAPER . . .

Prices per 1,000

Self Adhesive 1½" x 1½" 59p
Dispensing (gummed) 2" x 2½" 49p
Tablets (gummed) 1½" x 1½" 35p
Slips (gummed) 1½" x 2½" . . . 39p
Delivery 10 days.

Quantity reductions.

Tudor Press, Medical Printers,
Hope Street, Filey, Yorks.
Full price list on request.

WHITE COATS AND OVERALLS

We specialise in white tailored workwear. Wide range of designs available. Individual styles and colours made to order. Please send for our brochure.

DENTAL CLOTHING SUPPLIES
(Dept. RC/2),
19 Milledge Corner,
London, S.E.16
Telephone: 01-237 9930

Wanted

WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W.11. Tel. Park 3137-8 C 140

WE PURCHASE surplus and redundant stocks of every description especially packing material. Spot cash settlement. Reliance Trading Company, 23-25 Charles Lane, St. John's Wood, London, N.W.8. Tel.: JUNior 0701. C 599

WANTED

Purchased for cash, complete stocks of redundant lines. No quantity too large. Write or telephone: 01-486 5353.

Universal Buying Co.,
30 Baker Street,
London W1M 2DS.

WANTED: Surplus cameras, enlargers, cine-cameras and projectors, photographic equipment of every description. Surplus and outdated film and paper, large or small quantities. Phone, write or call. Spears (Dept. CD), back Watling Street, Shudehill, Manchester, 4. Telephone: BLAckfriars 9432 (5 lines). Bankers, Midland Bank, Ltd. C 613

LATEX PROTECTIVES

CONTURE Form-Fitting (retail 5s packet of 3)
per gross box (48 pkts.)

40 gross	10 gross	1 gross
£3 10s	£4	£4 10s

KORALLE Continental (retail 3s 6d packet of 1)

40 boxes	per box of 30	1 box
£2	£2 5s	£2 10s

5% c.w.o. discount on orders value £100 or more

SUREX LTD.,
8 Edward Street, Blackpool.
Tel.: 0253 20509

There's something in it for you.



Bigger profit.

Because Stratton compacts are always popular gift items. And Stratton makes them move faster with a complete set of matching accessories.

Lipviews, pill boxes, atomisers, handbag mirrors and ashtrays. Folding combs, contact lens containers and cigarette cases.

This year they'll move

faster than ever, because Stratton is backing them with advertising in the Reader's Digest, Woman's Journal, Jewish Chronicle, Brides and Honey.

The ads will be seen by millions of women. And they all have handbags to fill.

Or know somebody who does.

Stratton

Designed and manufactured by
Laughton & Sons Limited, Birmingham.

Standards are high when standards are Beatsons

Beatson Clark manufacture glass containers in an extensive range of standard designs. And Beatson standards of quality are high. Standards which push sales figures up—fast. Because Beatson glass has sales appeal. And think of the functional advantages—the unique qualities that keep contents pure and protected. Give a good product the benefits of a glass container from the Beatson stock.



Beatson, Clark & Co. Ltd.,
Rotherham, Yorkshire.
Tel: 0709-79141 Telex: 54329

